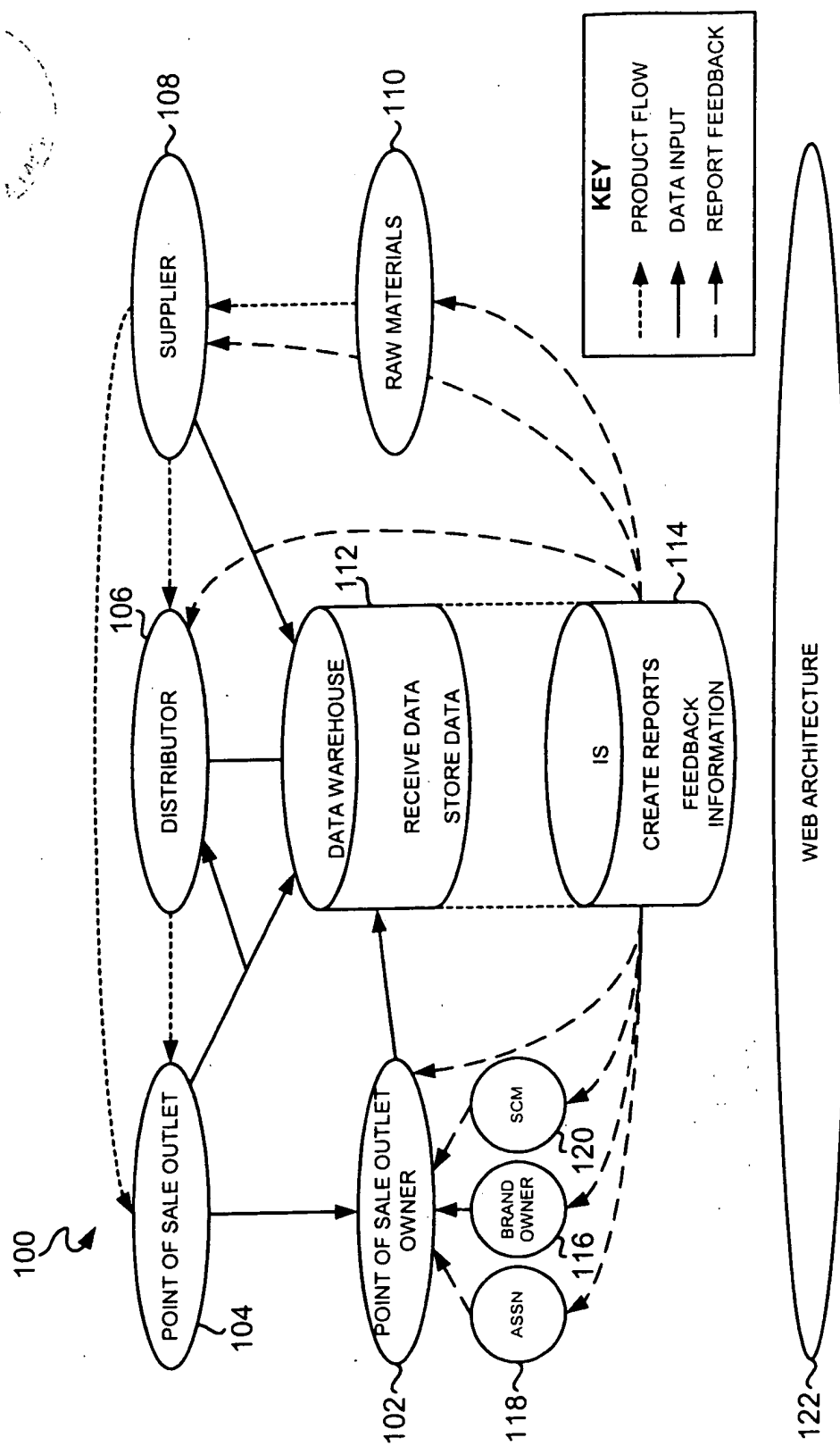


THE UNIVERSITY OF CHICAGO



**FIG. 1A**

FIG. 1B

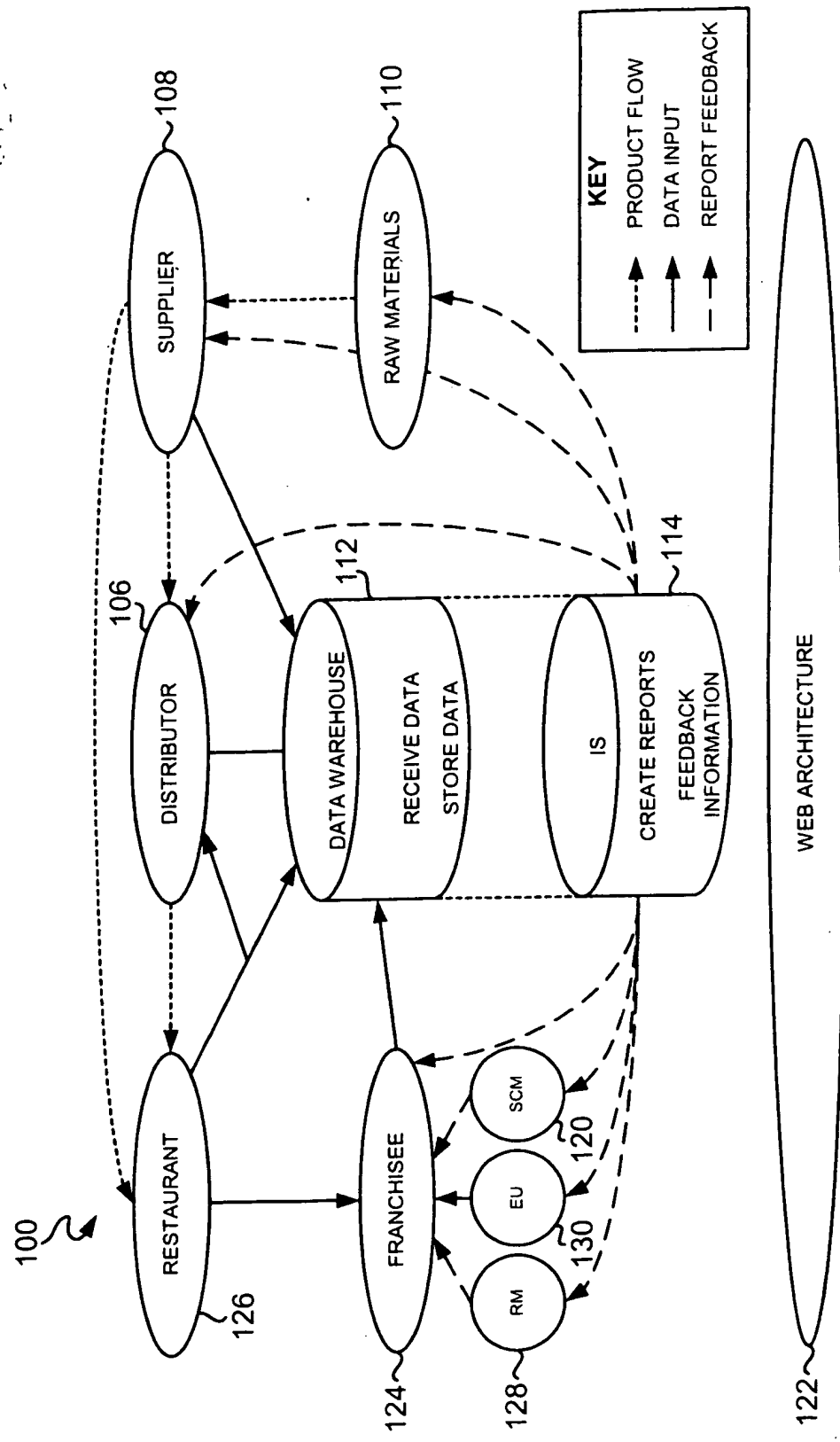


FIG. 1B



230

DEFINING A PLURALITY OF DATA TYPES EACH INCLUDING PARAMETERS

232



RECEIVING DATA FROM A PLURALITY OF POINT OF SALE OUTLETS OF A SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO AN AMOUNT OF GOODS SOLD BY THE POINT OF SALE OUTLETS

234



VERIFYING A FORMAT OF THE DATA AGAINST THE PARAMETERS OF THE DEFINED DATA TYPES

236



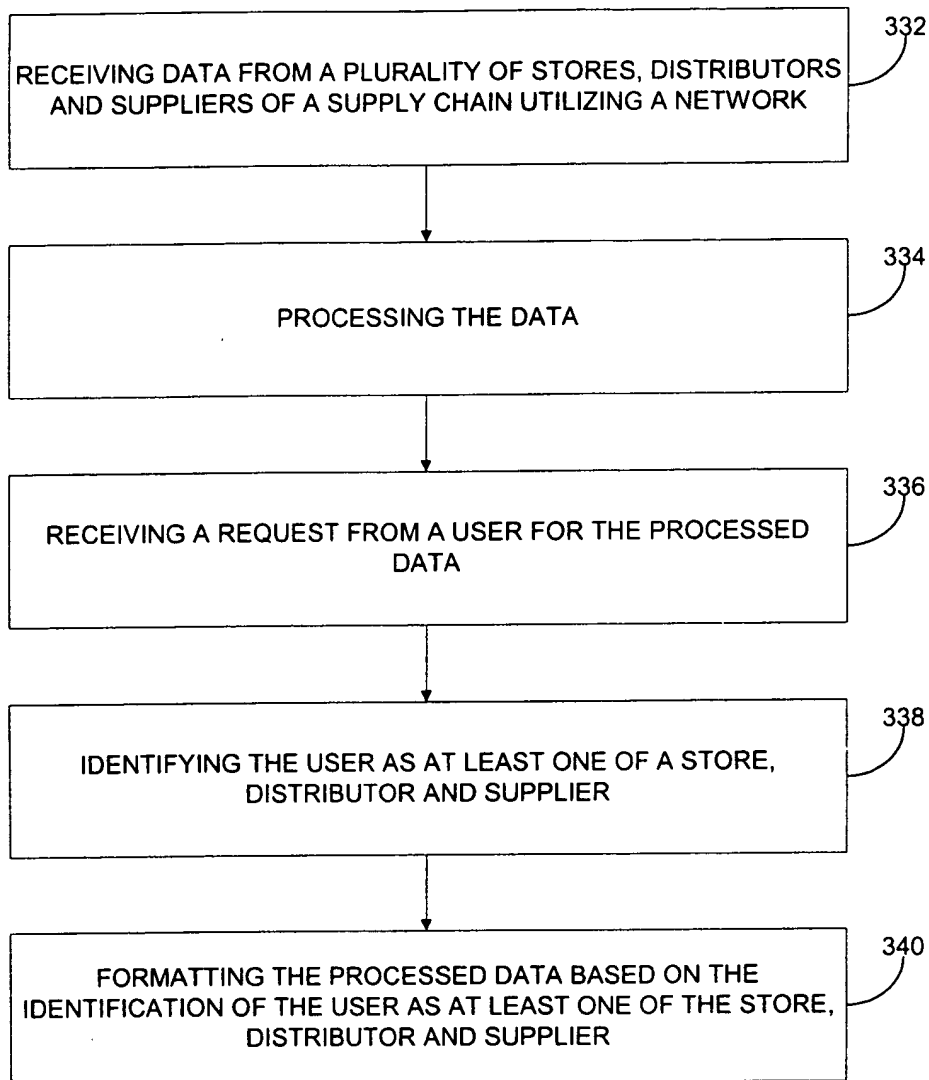
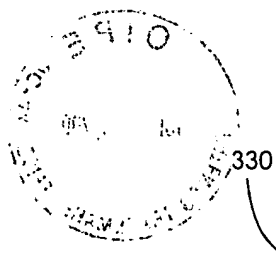
CORRECTING ANY DISCREPANCIES BETWEEN THE FORMAT OF THE DATA AND THE PARAMETERS OF THE DEFINED DATA TYPES FOR FACILITATING AN ANALYSIS OF THE DATA

238

FIG. 2

FIG. 2

FIG. 3



**FIG. 3**

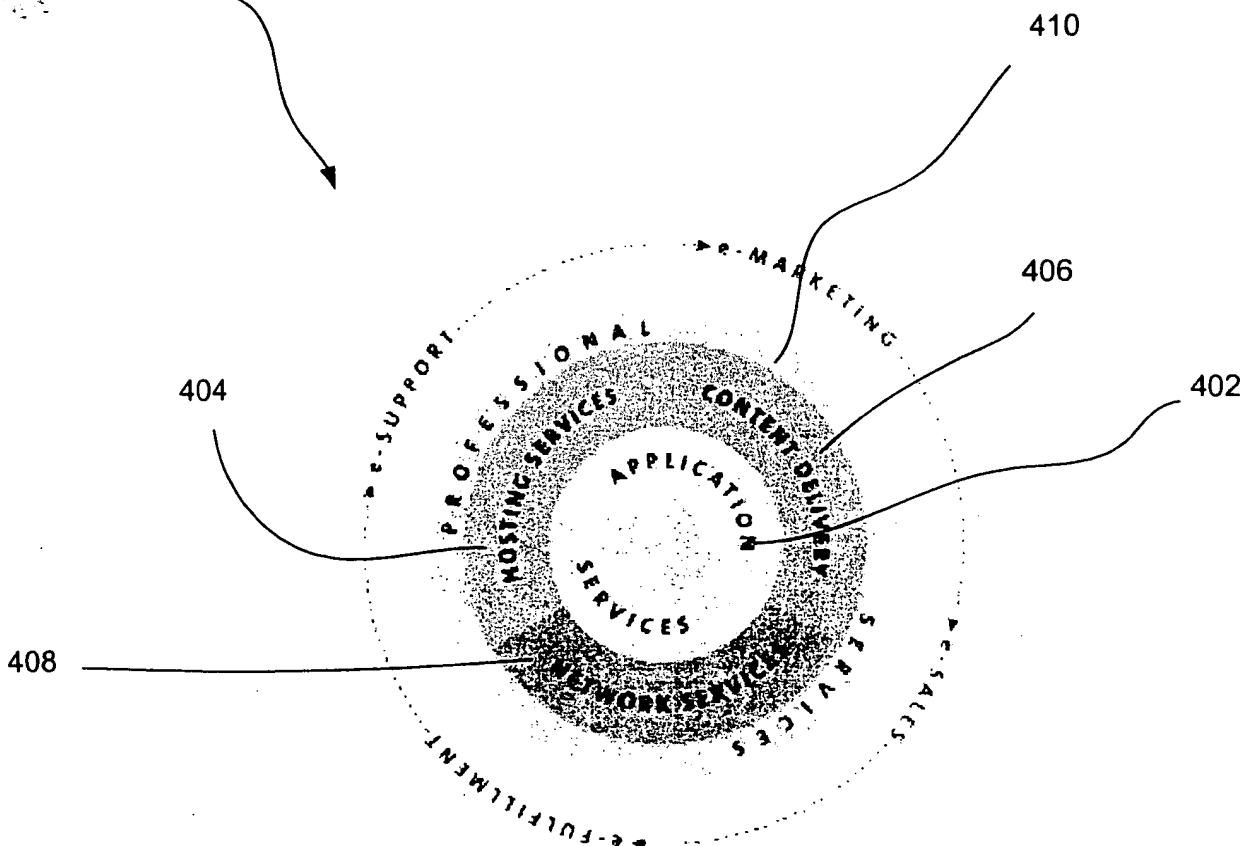
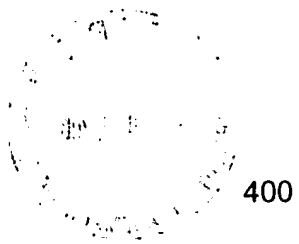
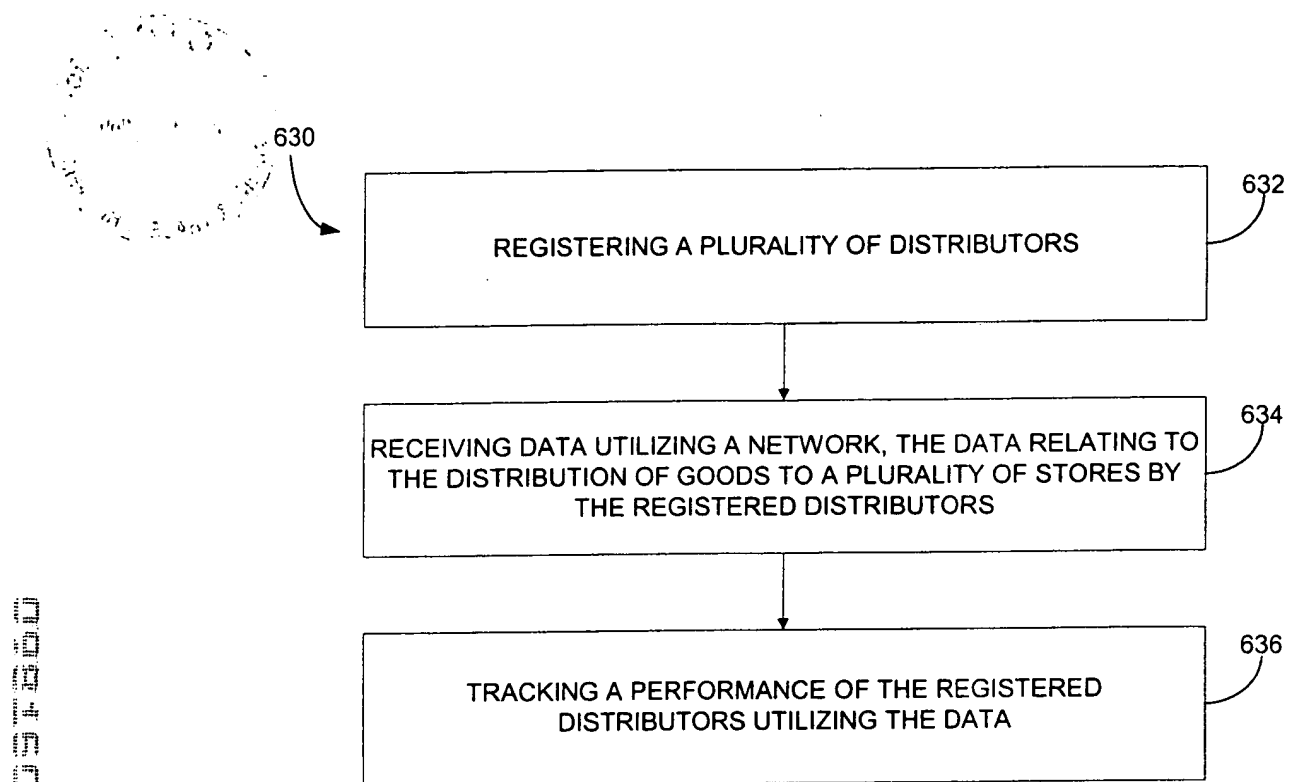
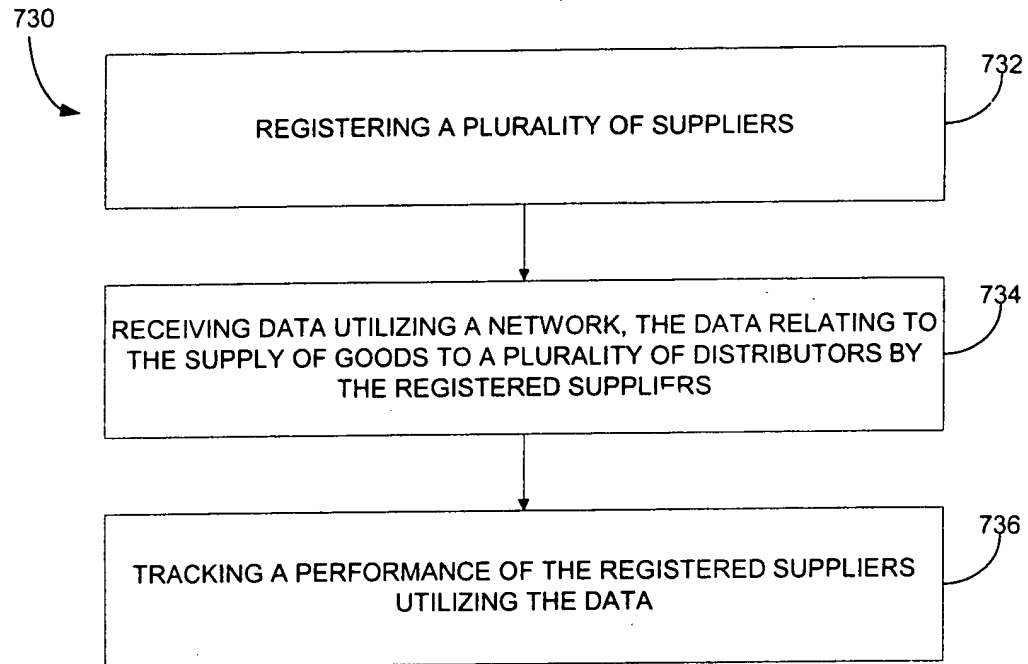


Fig. 4





**FIG. 6**



**FIG. 7**



830

REGISTERING A PLURALITY OF DISTRIBUTORS AND SUPPLIERS  
EACH IN ONE OF A PLURALITY OF MARKETPLACES, WHEREIN  
EACH MARKETPLACE INCLUDES THE SUPPLY AND DISTRIBUTION  
OF AT LEAST ONE OF A PLURALITY OF GOODS USED BY A  
PLURALITY OF STORES

832

RECEIVING DATA UTILIZING A NETWORK, THE DATA RELATING TO  
THE DISTRIBUTION AND SUPPLY OF GOODS TO THE STORES BY  
THE REGISTERED DISTRIBUTORS AND SUPPLIERS IN EACH OF  
THE MARKETPLACES

834

PARSING THE DATA BASED ON MARKETPLACES

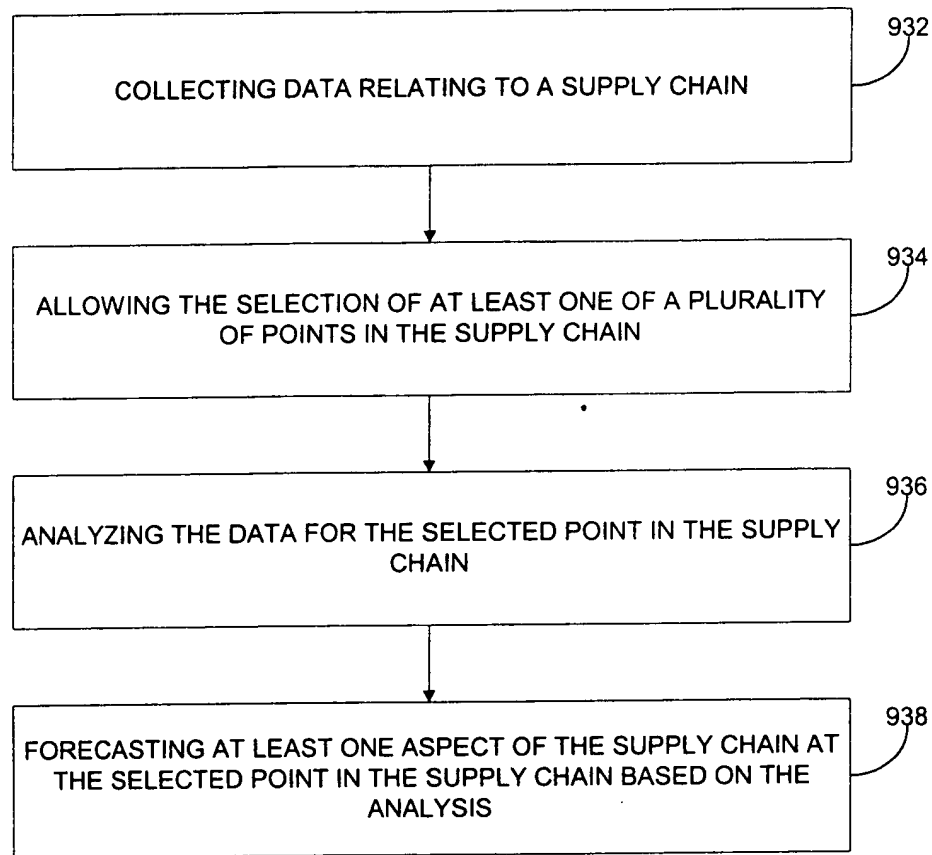
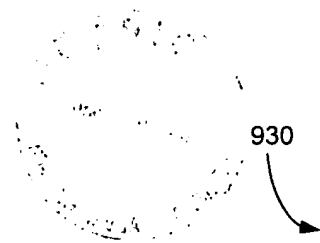
836

TRACKING A PERFORMANCE OF THE REGISTERED  
DISTRIBUTORS AND SUPPLIERS IN EACH OF THE MARKETPLACES  
UTILIZING THE DATA

838

**FIG. 8**

FIG. 9



**FIG. 9**



1030

RECEIVING DATA FROM A PLURALITY OF STORES OF A SUPPLY  
CHAIN UTILIZING A NETWORK, THE DATA RELATING TO AN  
AMOUNT OF GOODS SOLD BY THE STORES

1032

IDENTIFYING A RECIPE ASSOCIATED WITH EACH OF THE GOODS

1034

CALCULATING INFORMATION ON PROCESSED PRODUCTS  
REQUIRED TO PRODUCE THE GOODS BASED ON THE DATA AND  
THE RECIPE

1036

OUTPUTTING THE INFORMATION ON THE PROCESSED PRODUCTS  
UTILIZING THE NETWORK FOR MANAGING THE SUPPLY CHAIN

1038

**FIG. 10**



409202005T000

1130

FORECASTING AT LEAST ONE ASPECT OF A SUPPLY CHAIN  
BASED ON A FIRST SET OF DATA COLLECTED FROM A PLURALITY  
OF STORES OF THE SUPPLY CHAIN UTILIZING A NETWORK, THE  
FIRST SET OF DATA RELATING TO AN AMOUNT OF GOODS SOLD  
BY THE STORES

1132

COLLECTING A SECOND SET OF REAL-TIME DATA FROM THE  
STORES UTILIZING THE NETWORK, THE SECOND SET OF REAL-  
TIME DATA RELATING TO THE AMOUNT OF GOODS SOLD BY THE  
STORES

1134

COMPARING THE SECOND SET OF REAL-TIME DATA AGAINST THE  
FORECASTING

1136

FEEDING BACK RESULTS OF THE COMPARISON FOR  
FACILITATING SUPPLY CHAIN MANAGEMENT

1138

**FIG. 11**

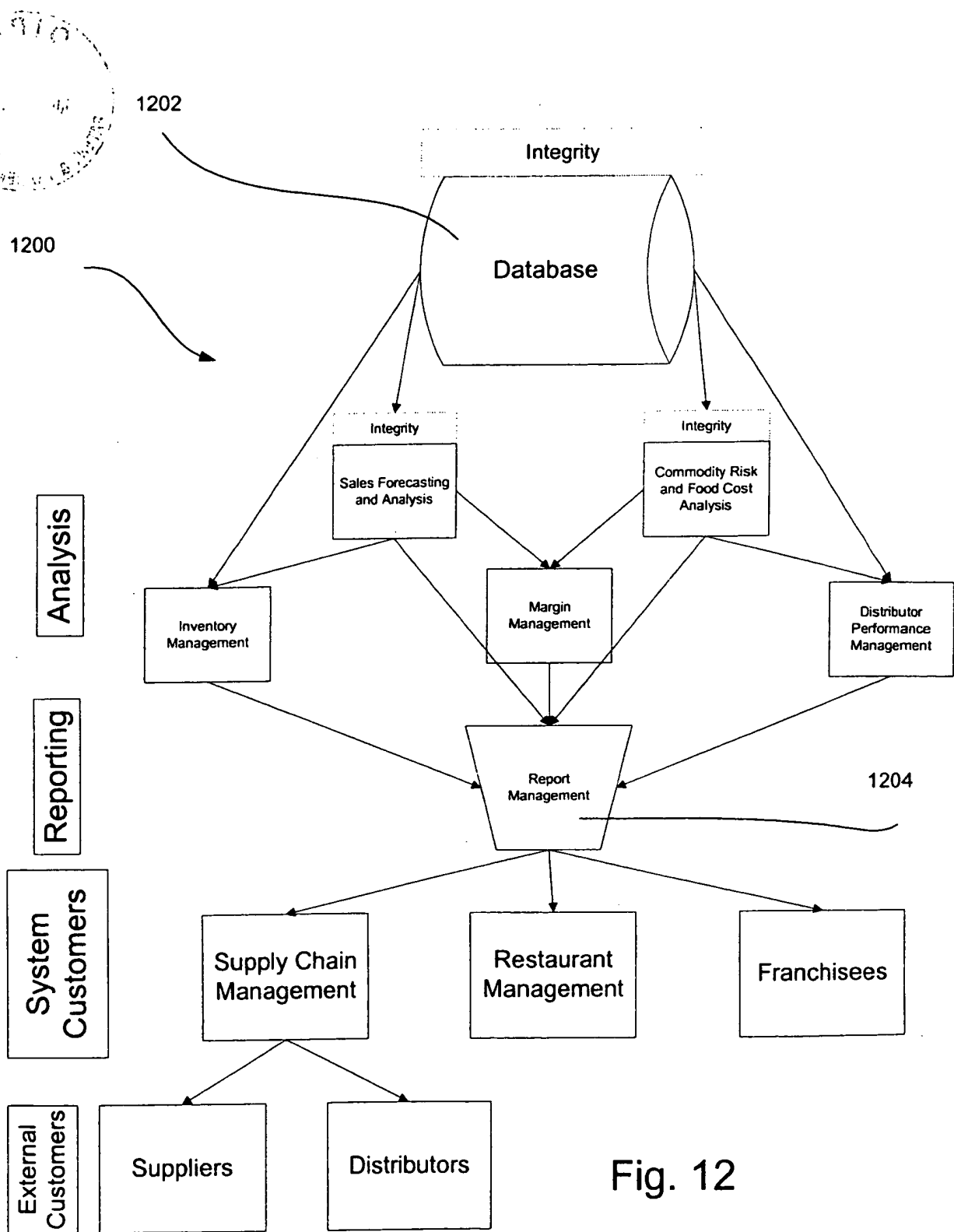


Fig. 12



1330

RECEIVING HISTORICAL DATA FROM A PLURALITY OF STORES OF A SUPPLY CHAIN UTILIZING A NETWORK, THE HISTORICAL DATA RELATING TO AT LEAST THE SALE OF GOODS BY THE STORES

1332



PLANNING A PROMOTION BASED ON THE HISTORICAL DATA

1334



COMMUNICATING THE PLANNING TO THE STORES UTILIZING THE NETWORK

1336

FIG. 13

FIG. 14



1430

RECEIVING DATA UTILIZING A NETWORK, THE DATA RELATING TO  
THE SALE OF GOODS BY A PLURALITY OF STORES IN A  
PLURALITY OF REGIONS

1432



TAGGING THE DATA WITH A DATE ON WHICH IT WAS COLLECTED

1434



ORGANIZING THE DATA BY REGION AND DATES

1436



ASSESSING MARKET TRENDS UTILIZING THE ORGANIZED DATA

1438

**FIG. 14**

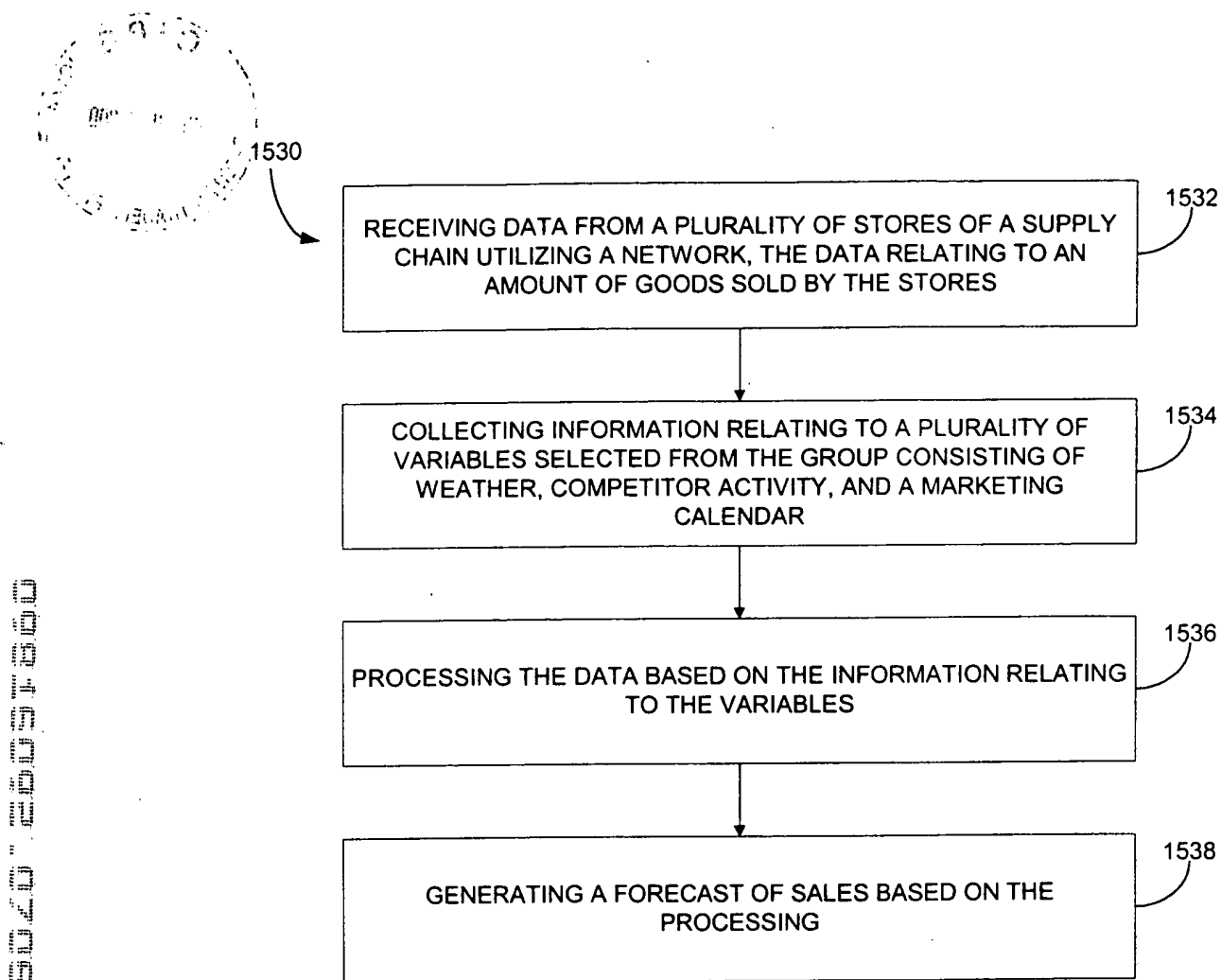
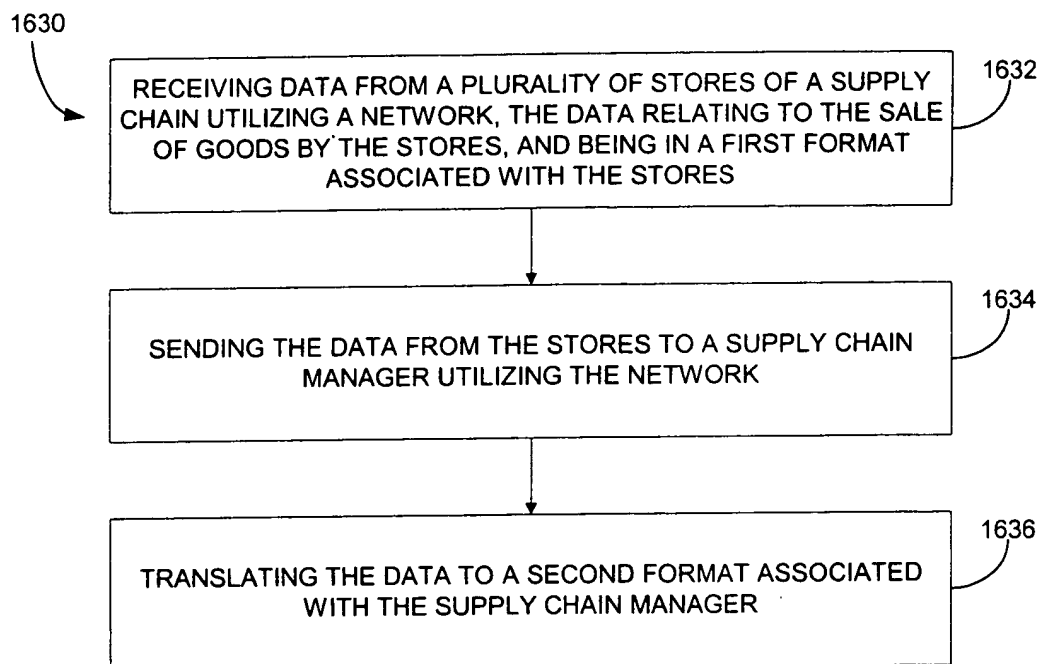


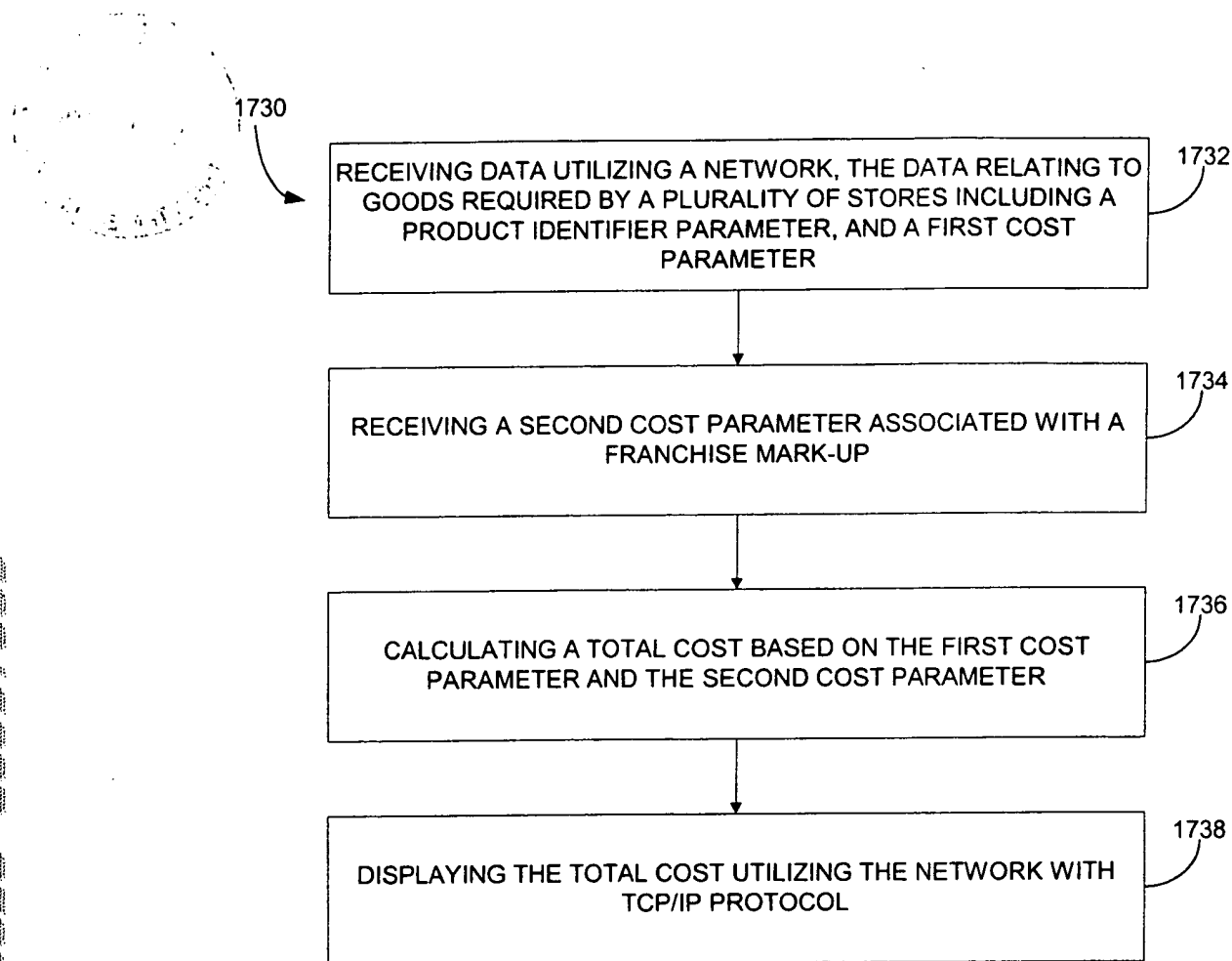
FIG. 15





**FIG. 16**

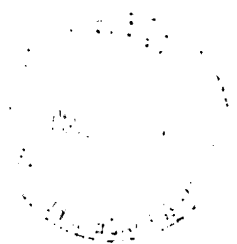
2025 RELEASE UNDER E.O. 14176



**FIG. 17**



FIG. 19



1930

RECEIVING DATA FROM A PLURALITY OF STORES OF A SUPPLY  
CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE  
OF GOODS BY THE STORES

1932



IDENTIFYING A TIME FRAME OF A PLURALITY OF PAST  
PROMOTIONS

1934



ANALYZING THE DATA FOR EACH OF THE PAST PROMOTIONS  
UTILIZING THE ASSOCIATED TIME FRAME

1936



COMPARING THE ANALYSIS OF THE PAST PROMOTIONS

1938

**FIG. 19**

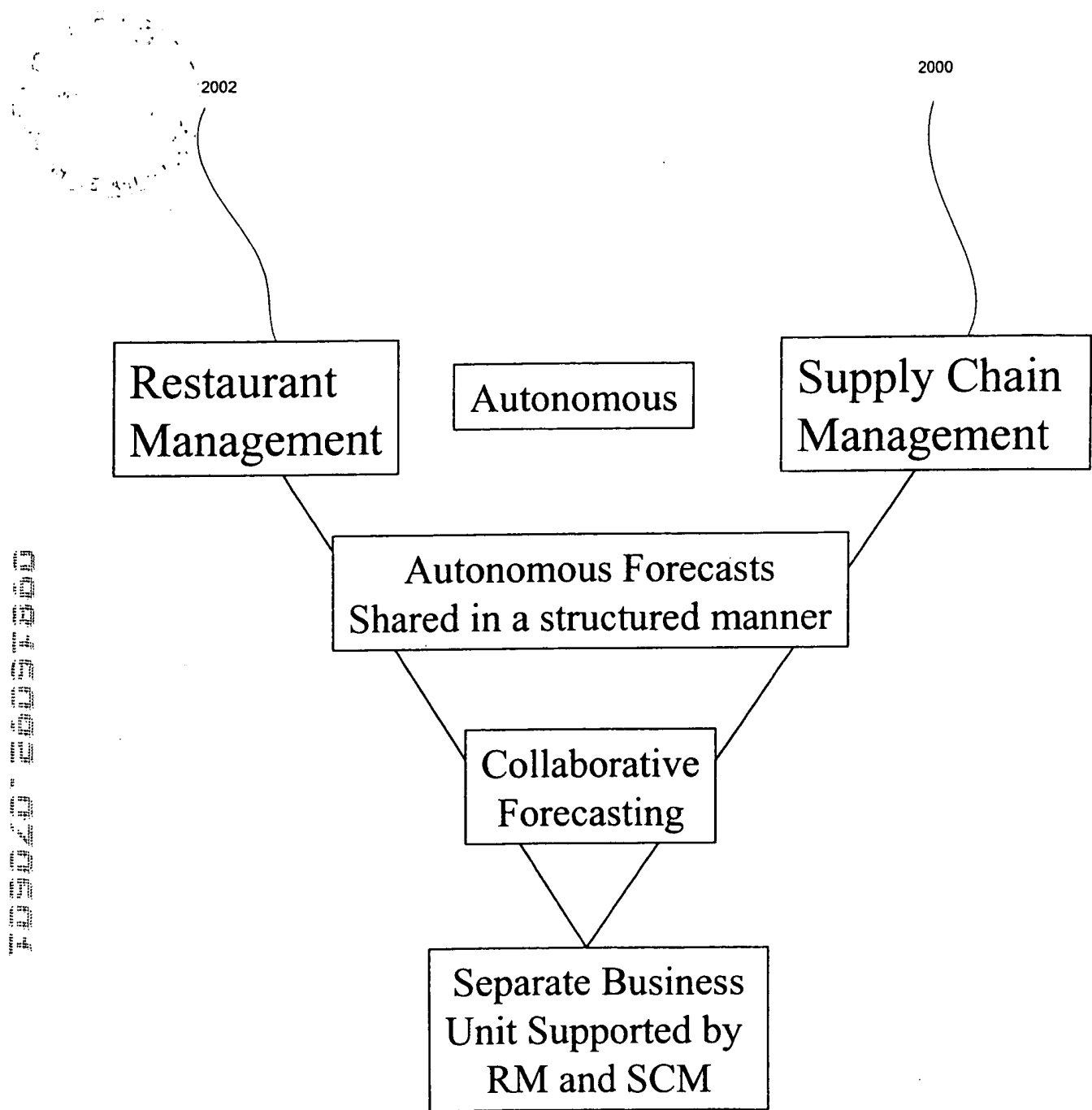
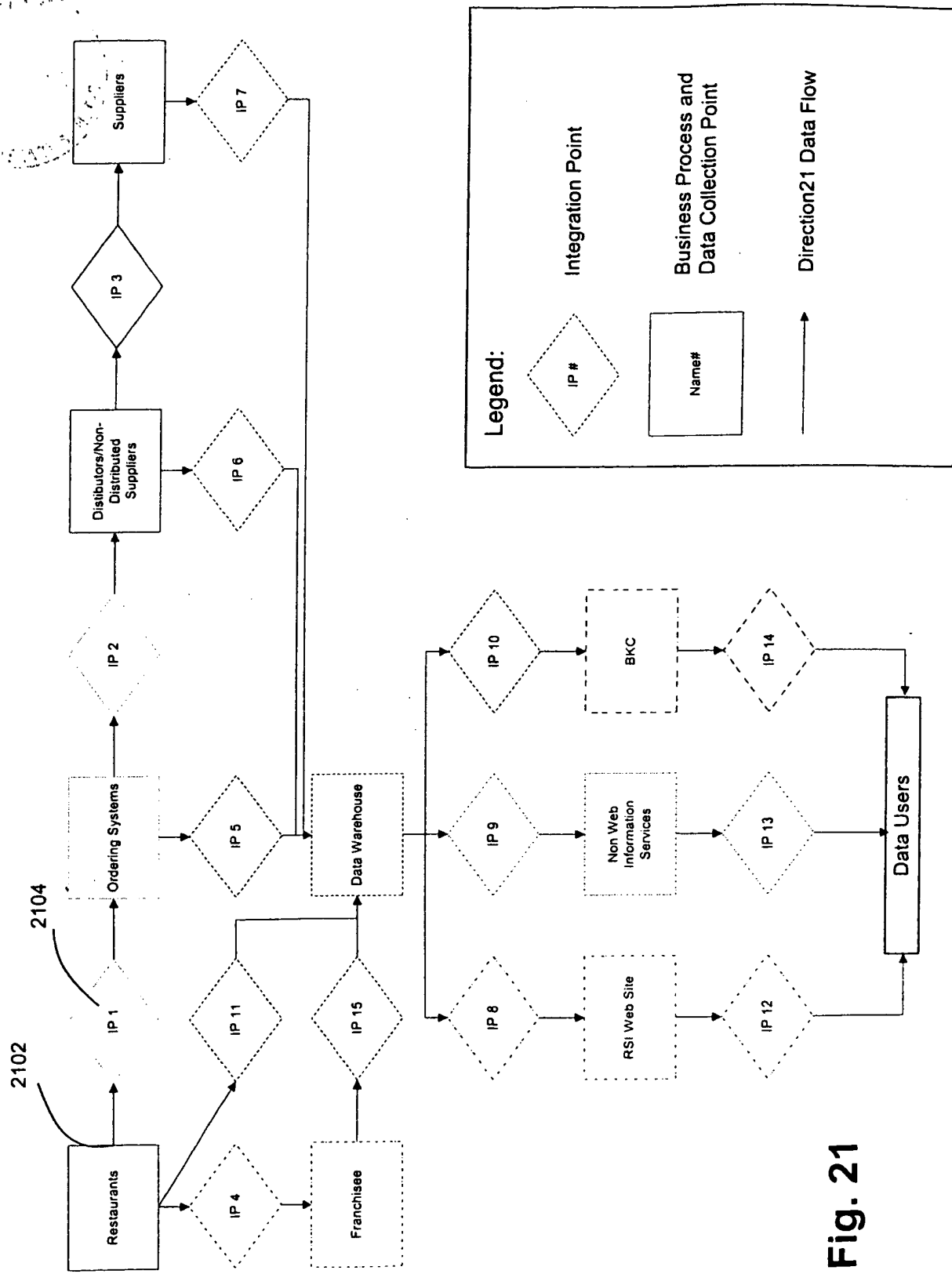


Fig. 20



**Fig. 21**

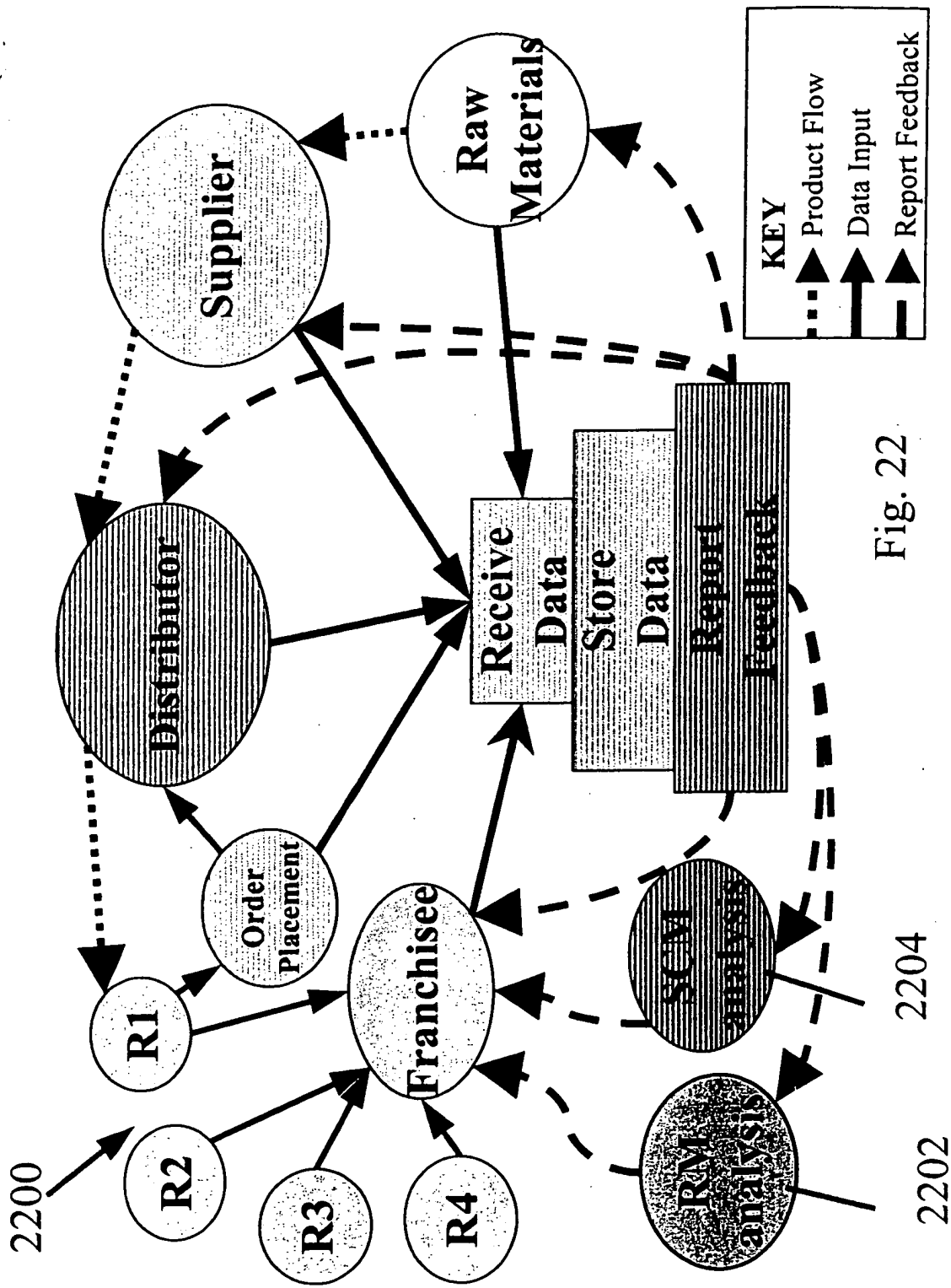
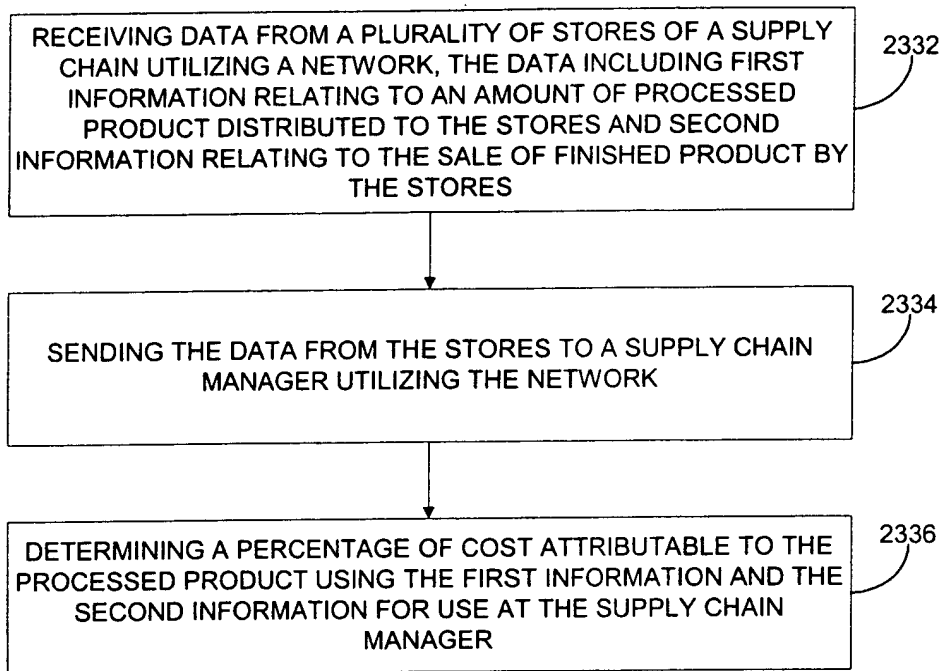
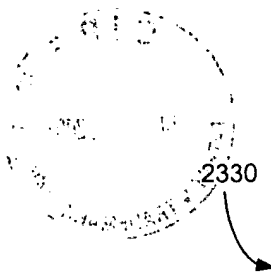


Fig. 22



**FIG. 23**

2010 JAN 10 RECEIVED





FIG. 24

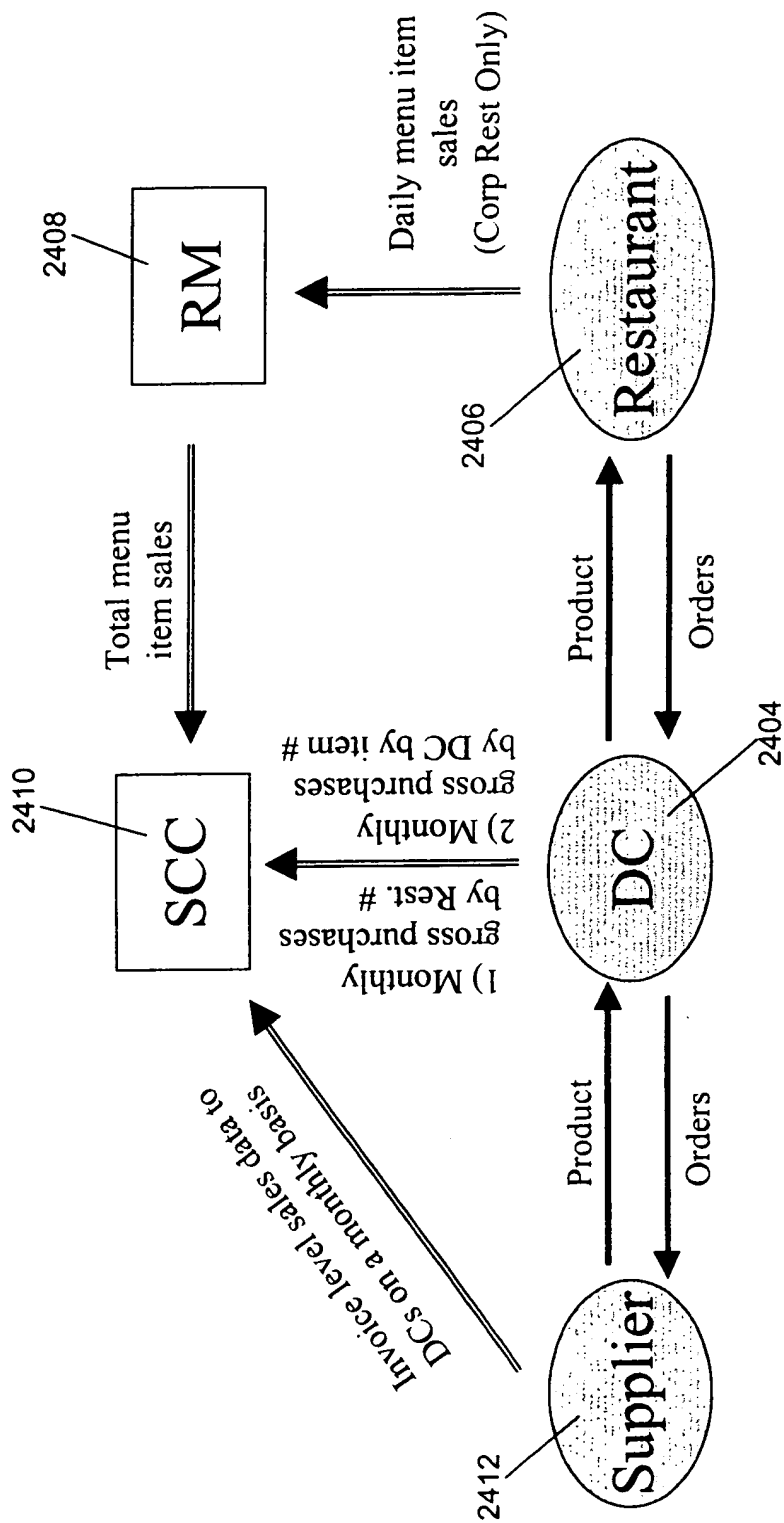


FIG. 25

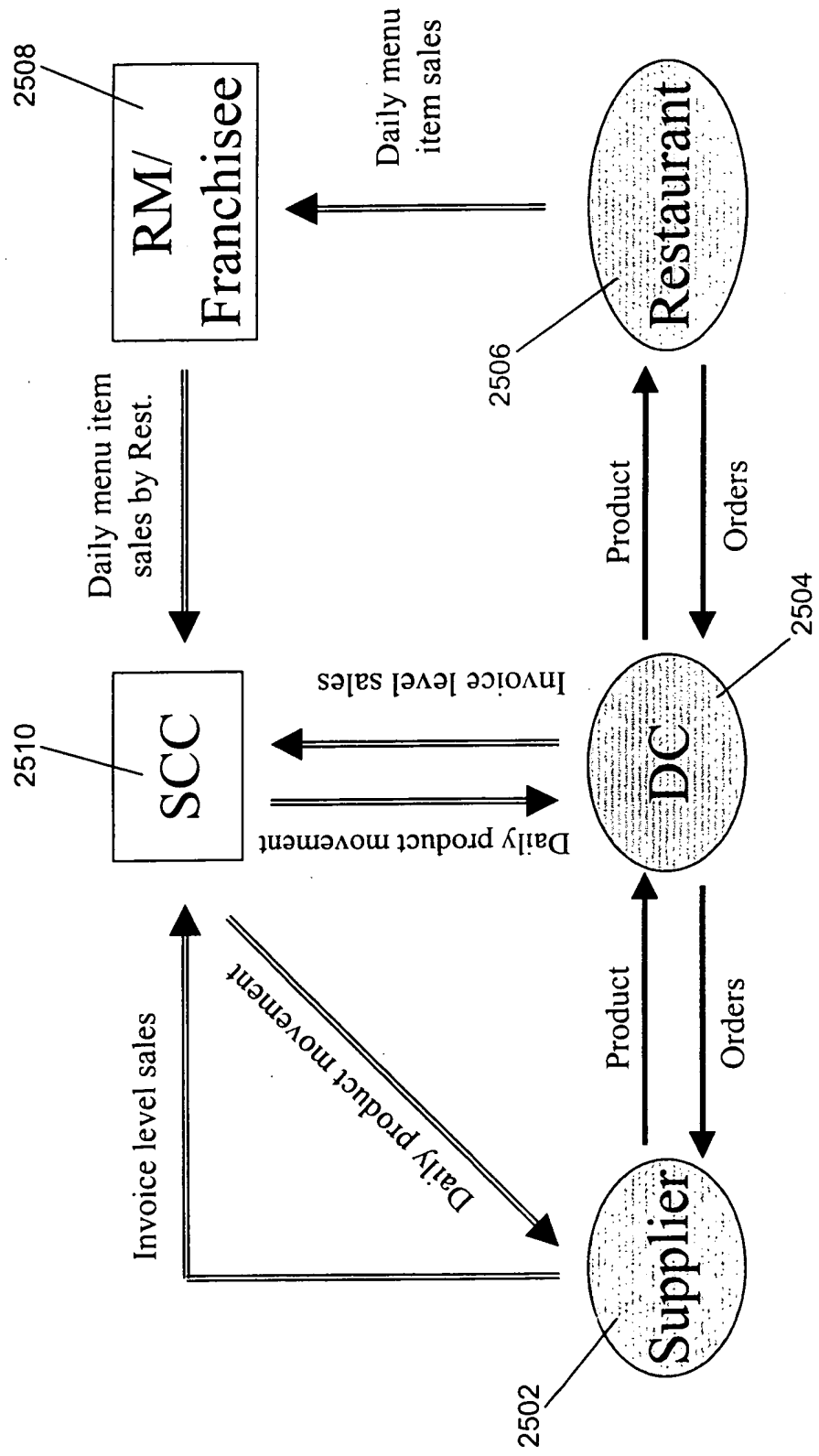


FIG. 26

FIG. 26

2600

2602

2604

FIG. 26

Sales Forecast Worksheet - System

| Week   | History |       |      |      |      |      |       |       | Forecast |       |       |       |       |       |      |       |
|--|---------|-------|------|------|------|------|-------|-------|----------|-------|-------|-------|-------|-------|------|-------|
|  | Q1      | Q2    | W-6  | W-5  | W-4  | W-3  | W-2   | W-1   | W+1      | W+2   | W+3   | W+4   | W+5   | W+6   | Q3   | Q4    |
| GRP's  |         |       |      |      |      |      |       |       |          |       |       |       |       |       |      |       |
| Nin'l Marketing Theme                            |         |       |      |      |      |      |       |       |          |       |       |       |       |       |      |       |
| Advertising Score                                |         |       |      |      |      |      |       |       |          |       |       |       |       |       |      |       |
| Local Considerations                             |         |       |      |      |      |      |       |       |          |       |       |       |       |       |      |       |
| Competition Index                                |         |       |      |      |      |      |       |       |          |       |       |       |       |       |      |       |
| Weather Index                                    |         |       |      |      |      |      |       |       |          |       |       |       |       |       |      |       |
| Seasonality Index                                |         |       |      |      |      |      |       |       |          |       |       |       |       |       |      |       |
| Sales History/Forecast Total (\$/store)          |         |       |      |      |      |      |       |       |          |       |       |       |       |       |      |       |
| Key Products by Menu Item (units/day/store)      |         |       |      |      |      |      |       |       |          |       |       |       |       |       |      |       |
| WHOPPERS   | 437     | 327   | 203  | 207  | 193  | 234  | 297   | 282   | 300      | 344   | 358   | 394   | 413   | 409   | 284  | 327   |
| WHOPPERS W/CHEESE                                | 208     | 172   | 143  | 140  | 135  | 155  | 196   | 172   | 163      | 172   | 179   | 196   | 206   | 204   | 143  | 164   |
| YWVM WHOPPERS                                    | 805     | 723   | 701  | 692  | 623  | 760  | 921   | 829   | 900      | 943   | 829   | 912   | 958   | 948   | 707  | 813   |
| etc.....   |         |       |      |      |      |      |       |       |          |       |       |       |       |       |      |       |
| Key Products by Inventory Item (cases/day/store) |         |       |      |      |      |      |       |       |          |       |       |       |       |       |      |       |
| Beef-Whopper 4.0 oz                              | 10.1    | 8.5   | 7.3  | 7.2  | 6.6  | 8.0  | 9.8   | 8.9   | 9.5      | 10.1  | 9.5   | 10.4  | 11.0  | 10.8  | 7.9  | 9.1   |
| Cheese-American Sliced                           | 0.3     | 0.2   | 0.2  | 0.2  | 0.2  | 0.2  | 0.3   | 0.2   | 0.2      | 0.2   | 0.2   | 0.3   | 0.3   | 0.3   | 0.2  | 0.2   |
| Mayo-bulk  | 2.8     | 2.4   | 2.0  | 2.0  | 1.9  | 2.2  | 2.8   | 2.5   | 2.7      | 2.8   | 2.7   | 2.9   | 3.1   | 3.0   | 2.2  | 2.5   |
| Pickles - Pail                                   | 1.8     | 1.5   | 1.3  | 1.3  | 1.2  | 1.4  | 1.7   | 1.6   | 1.7      | 1.8   | 1.7   | 1.8   | 1.9   | 1.9   | 1.4  | 1.6   |
| Wrap Whopper                                     | 0.4     | 0.3   | 0.3  | 0.3  | 0.2  | 0.3  | 0.4   | 0.3   | 0.3      | 0.4   | 0.3   | 0.4   | 0.4   | 0.4   | 0.3  | 0.3   |
| Ketchup- Bulk                                    | 1.9     | 1.6   | 1.4  | 1.4  | 1.2  | 1.5  | 1.8   | 1.7   | 1.8      | 1.9   | 1.8   | 2.0   | 2.1   | 2.0   | 1.5  | 1.7   |
| Bun-Whopper 5" (dozen)                           | 120.8   | 101.8 | 87.3 | 86.6 | 79.3 | 95.8 | 117.8 | 106.9 | 113.6    | 121.6 | 113.8 | 125.2 | 131.4 | 130.1 | 94.5 | 108.7 |
| Lettuce - shredded                               | 3.4     | 2.9   | 2.5  | 2.4  | 2.2  | 2.7  | 3.3   | 3.0   | 3.2      | 3.4   | 3.2   | 3.5   | 3.7   | 3.7   | 2.7  | 3.1   |
| Tomatoes   | 4.5     | 3.8   | 3.3  | 3.2  | 3.0  | 3.6  | 4.4   | 4.0   | 4.3      | 4.6   | 4.3   | 4.7   | 4.9   | 4.9   | 3.5  | 4.1   |
| Onions - sliced                                  | 4.5     | 3.8   | 3.3  | 3.2  | 3.0  | 3.6  | 4.4   | 4.0   | 4.3      | 4.6   | 4.3   | 4.7   | 4.9   | 4.9   | 3.5  | 4.1   |
| etc...   |         |       |      |      |      |      |       |       |          |       |       |       |       |       |      |       |

2600

2602

2604

FIG. 27

FIG. 27

2700

Promotional Monitor - System & Regional

|  |                   | History  |          |          |          | Week #1 |         |         |         |         |         |         |          |
|--|-------------------|----------|----------|----------|----------|---------|---------|---------|---------|---------|---------|---------|----------|
|  |                   | W-4      | W-3      | W-2      | W-1      | D+1     | D+2     | D+3     | D+4     | D+5     | D+6     | D+7     | Total    |
| Total Sales(\$/Store)  |                   | \$23,000 | \$23,500 | \$23,250 | \$23,450 | \$2,888 | \$3,150 | \$3,413 | \$3,413 | \$3,675 | \$5,513 | \$4,200 | \$26,250 |
| Menu Item Sales for Key Products(units/restaurant/week)                  |                   |          |          |          |          |         |         |         |         |         |         |         |          |
| Category   | Segment           |          |          |          |          |         |         |         |         |         |         |         |          |
| Whopper  | WHOPPERS          | 215      | 211      | 228      | 269      | 32      | 34      | 37      | 37      | 40      | 60      | 46      | 286      |
|  | WHOPPERS W/CHEESE | 146      | 142      | 148      | 162      | 18      | 20      | 21      | 21      | 23      | 35      | 26      | 165      |
|  | YWWM WHOPPERS     | 699      | 679      | 714      | 813      | 94      | 103     | 111     | 111     | 120     | 180     | 137     | 857      |
| Whopper Total  |                   | 1,060    | 1,032    | 1,090    | 1,244    | 144     | 157     | 170     | 170     | 183     | 275     | 209     | 1,309    |
| Variance from Expected (Highlighted Areas are Outside of Expected Range) |                   |          |          |          |          |         |         |         |         |         |         |         |          |
| Whopper  | WHOPPERS          | 11.4%    | -9.8%    | -23.2%   | -4.6%    | 2.3%    | 3.0%    | 1.0%    | 4.0%    | 11.0%   | 16.0%   | 8.0%    | 6.5%     |
|  | WHOPPERS W/CHEESE | 8.1%     | -8.4%    | -24.5%   | -5.8%    | 1.0%    | 4.0%    | 1.0%    | 4.0%    | 13.0%   | 14.0%   | 9.0%    | 6.6%     |
|  | YWWM WHOPPERS     | 12.2%    | -10.7%   | -22.5%   | -1.9%    | 3.0%    | 3.0%    | 1.0%    | 5.0%    | 16.0%   | 19.0%   | 7.0%    | 7.7%     |
| Whopper Total  |                   | 10.6%    | -9.6%    | -23.4%   | -4.1%    | 2.1%    | 3.3%    | 1.0%    | 4.3%    | 13.3%   | 16.3%   | 8.0%    | 6.9%     |

2702

FIG. 28



2830

GENERATING DATA AT A PLURALITY OF STORES OF A SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO AN ORDERING OF GOODS REQUIRED BY THE STORES

2832

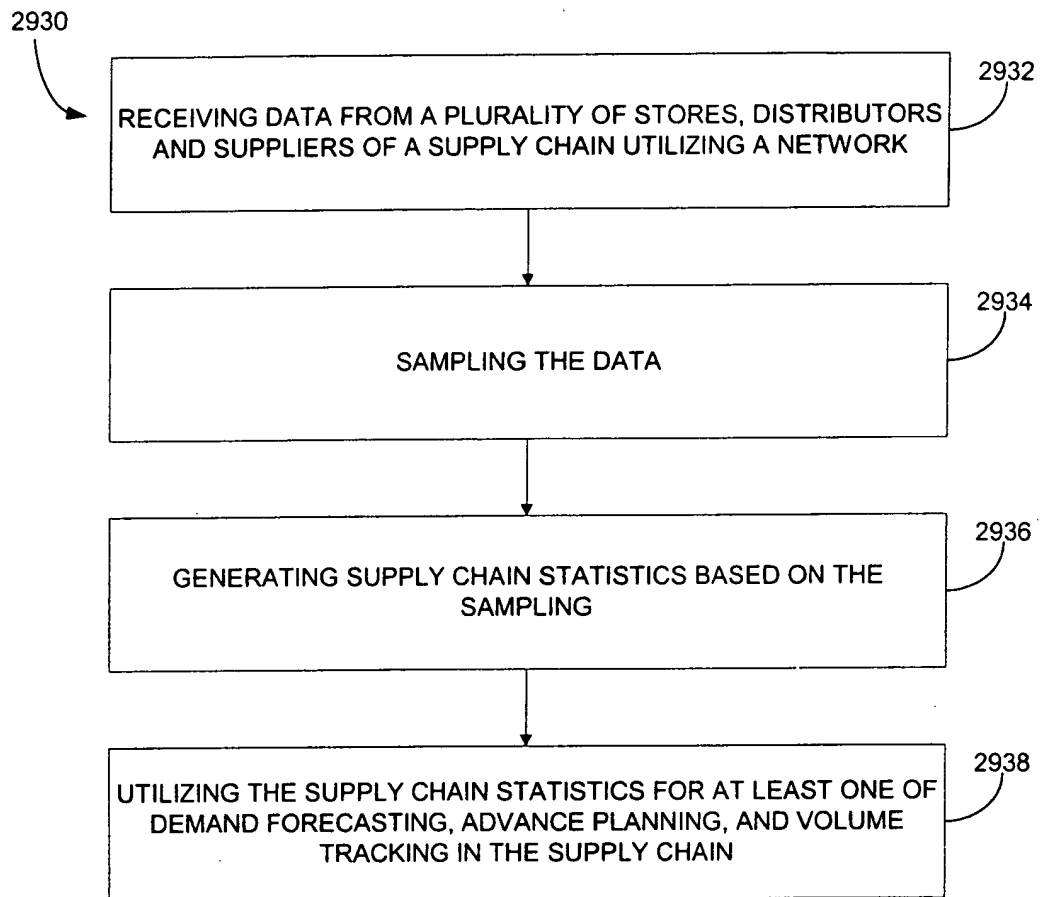
TAGGING THE DATA WITH A NUMERIC GOODS IDENTIFIER COMMON TO A PLURALITY OF DIFFERENT SUPPLY CHAIN PARTICIPANTS

2834

COMMUNICATING THE DATA AND THE NUMERIC GOODS IDENTIFIER TO AT LEAST ONE OF THE SUPPLY CHAIN PARTICIPANTS UTILIZING THE NETWORK, WHEREIN THE AT LEAST ONE SUPPLY CHAIN PARTICIPANT IS CAPABLE OF USING THE DATA AND THE NUMERIC GOODS IDENTIFIER FOR FULFILLMENT OF THE ORDER

2836

**FIG. 28**



**FIG. 29**

Distribution Center: Alliant Topeka

|                         |        |
|-------------------------|--------|
| Time Period (Month/Yr): | Jun-00 |
|-------------------------|--------|

|                      |       |
|----------------------|-------|
| Total Cases Ordered: | 65712 |
|----------------------|-------|

| Operations: | Warehouse Outs | Damages | MisPicks | Short on Truck | Overlooked and Not Returned | Total Operations |
|-------------|----------------|---------|----------|----------------|-----------------------------|------------------|
| Cases:      | 154            | 68      | 62       | 284            |                             | 568              |
| Percent     | 0.23%          | 0.10%   | 0.09%    | 0.43%          | 0.00%                       | 0.86%            |

| Purchasing: | Out of Stocks | Substitutions | Out of Code | Total Purchasing |
|-------------|---------------|---------------|-------------|------------------|
| Cases:      | 990           | 70            |             | 1060             |
| Percent:    | 1.51%         | 0.11%         | 0.00%       | 1.61%            |

| Distribution Center Total: | Cases | Percent |
|----------------------------|-------|---------|
| Operations:                | 568   | 0.86%   |
| Purchasing:                | 1060  | 1.61%   |
| Grand Total:               | 1628  | 2.48%   |

|                                  |               |
|----------------------------------|---------------|
| <b>Delivery Order Fill Rate:</b> | <b>97.52%</b> |
|----------------------------------|---------------|

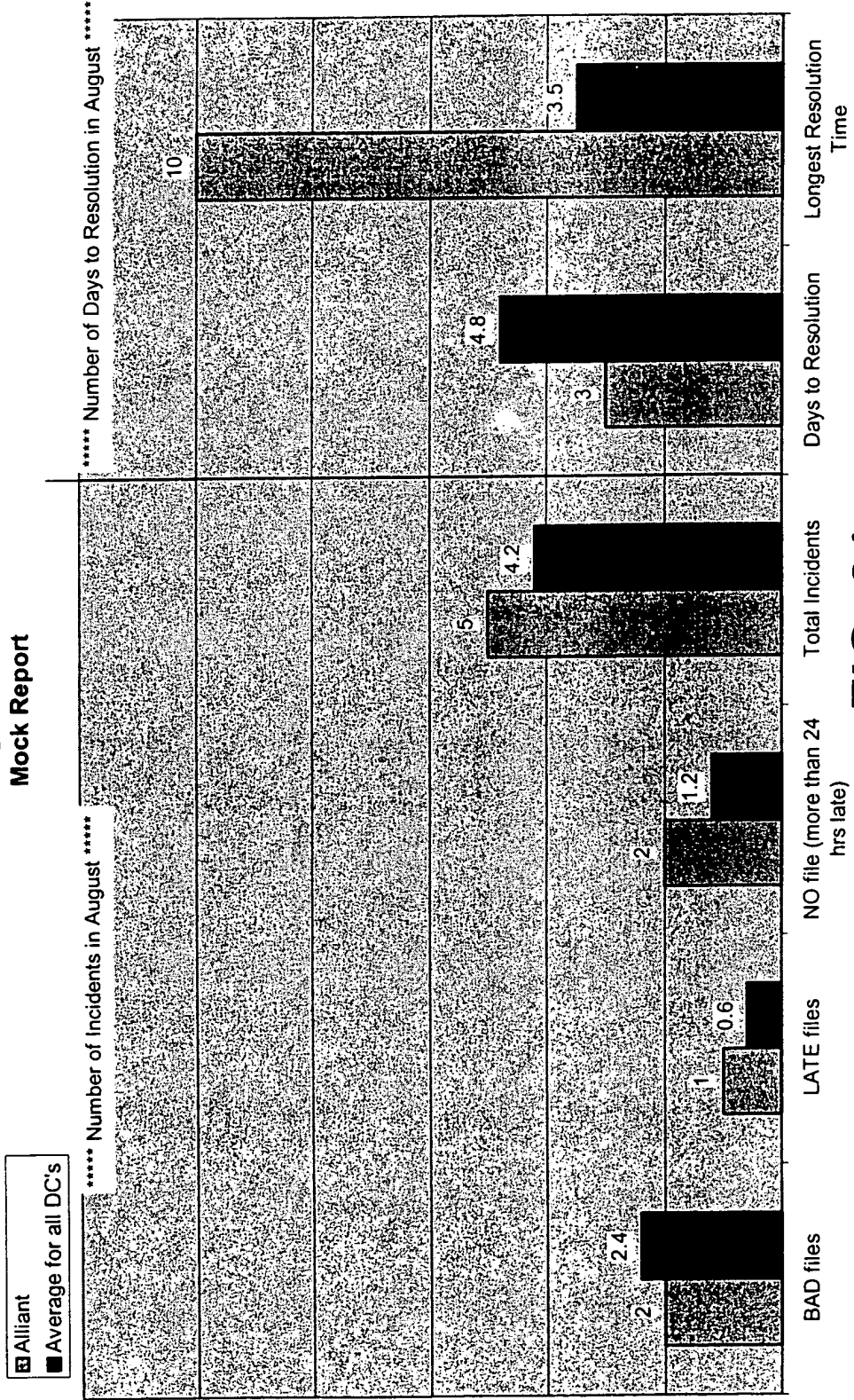
|                          |       |
|--------------------------|-------|
| Total # of Deliveries:   | 1232  |
| # of On-Time Deliveries: |       |
| On-Time Delivery Rate:   | 0.00% |

|                            |        |
|----------------------------|--------|
| Total # of Deliveries:     | 1232   |
| Total # of Perfect Orders: | 725    |
| Perfect Order Rate:        | 58.85% |

**FIG. 30**

3100

**Alliant - Monthly DC Data Feed Performance  
August 2000  
Mock Report**



**FIG. 31**



FILED SEP 15 2011

3200



# Service Level Reporting August

|                        | Fill Rate | On - Time | Perfect Order |
|------------------------|-----------|-----------|---------------|
| Alliant-Paducah        | 99.14%    |           |               |
| Alliant-Topeka         |           |           |               |
| Alliant Wixom          | 98.05%    |           |               |
| King-Atlanta           | 98.34%    |           | 78.70%        |
| King-Jacksonville      |           |           |               |
| King-Louisville        |           |           |               |
| Maines 29 Conklin      | 98.41%    |           | 79.25%        |
| Maines 30 Cleveland    |           |           |               |
| Maines Long Island     | 98.41%    |           |               |
| Maines New England     |           |           | 79.83%        |
| MBM Fullerton          | 99.13%    |           | #DIV/0!       |
| MBM Lewisville         |           |           | #DIV/0!       |
| MBM Orlando            |           |           | #DIV/0!       |
| MBM Rocky Mount        | 99.13%    |           | #DIV/0!       |
| McCabe's               |           |           |               |
| McLane Lubbock         | #DIV/0!   | #DIV/0!   | #DIV/0!       |
| Nicholas & Co.         |           |           |               |
| PFD Supply             | 99.16%    |           |               |
| PFG Victoria           | 98.42%    | #DIV/0!   |               |
| PYA Monarch            | 98.20%    |           |               |
| Reinhart-Cedar Rapids  | 98.05%    |           |               |
| Reinhart-Oak Creek     | 99.31%    |           |               |
| Reinhart-Rogers        |           |           |               |
| Restaurants NW         | 99.03%    | 99.07%    | 80.17%        |
| Shamrock Commerce City |           | 99.55%    | 85.13%        |
| Shamrock Phoenix       | 98.81%    | 99.55%    |               |
| Sygma Harrisburg       |           |           |               |
| Sygma Stockton         |           |           |               |
| Sysco                  |           |           |               |

|         | Fill Rate | On - Time | Perfect Order |
|---------|-----------|-----------|---------------|
| BKC Min | 98.50%    | 90.00%    | 78.00%        |
| RSI Min | 98.50%    | 90.00%    | 80.00%        |

|                      |
|----------------------|
| OK                   |
| Didn't meet RSI Min. |
| Didn't meet BK Min.  |

FIG. 32

FIG. 33

3300

**Vendor:**

XYZ Company

**Time Period:**

Aug-00

3300

**Delivery Statistics:**

DC Requested Lead-Time  
DC Adherence to Lead-Time  
Days Delivery Late  
On-Time Delivery Percentage  
Hours Delivery Late

|      |
|------|
| 4    |
| 95%  |
| 1.7  |
| 95%  |
| 0.93 |

**Inventory Management:**

Average Days On Hand  
SKU #1  
SKU #2  
Max Days On Hand  
SKU #1  
SKU #2

|    |
|----|
| 19 |
| 22 |
| 40 |
| 32 |

**Invoice, Payment and Pricing:**

Days for Payment  
Monthly FOB Variance  
Monthly Freight Variance  
Monthly Total Variance

|           |
|-----------|
| 12        |
| \$ 30,152 |
| \$ 3,594  |
| \$ 33,746 |

Monthly Carrying Cost  
SKU #1  
SKU #2  
Average as % FOB

|           |
|-----------|
| \$ 42,513 |
| \$ 12,589 |
| 1.25%     |

**Invoice Accuracy:**

Invoice Fill Rate  
PO Accepted Rate  
Perfect Order Percentage

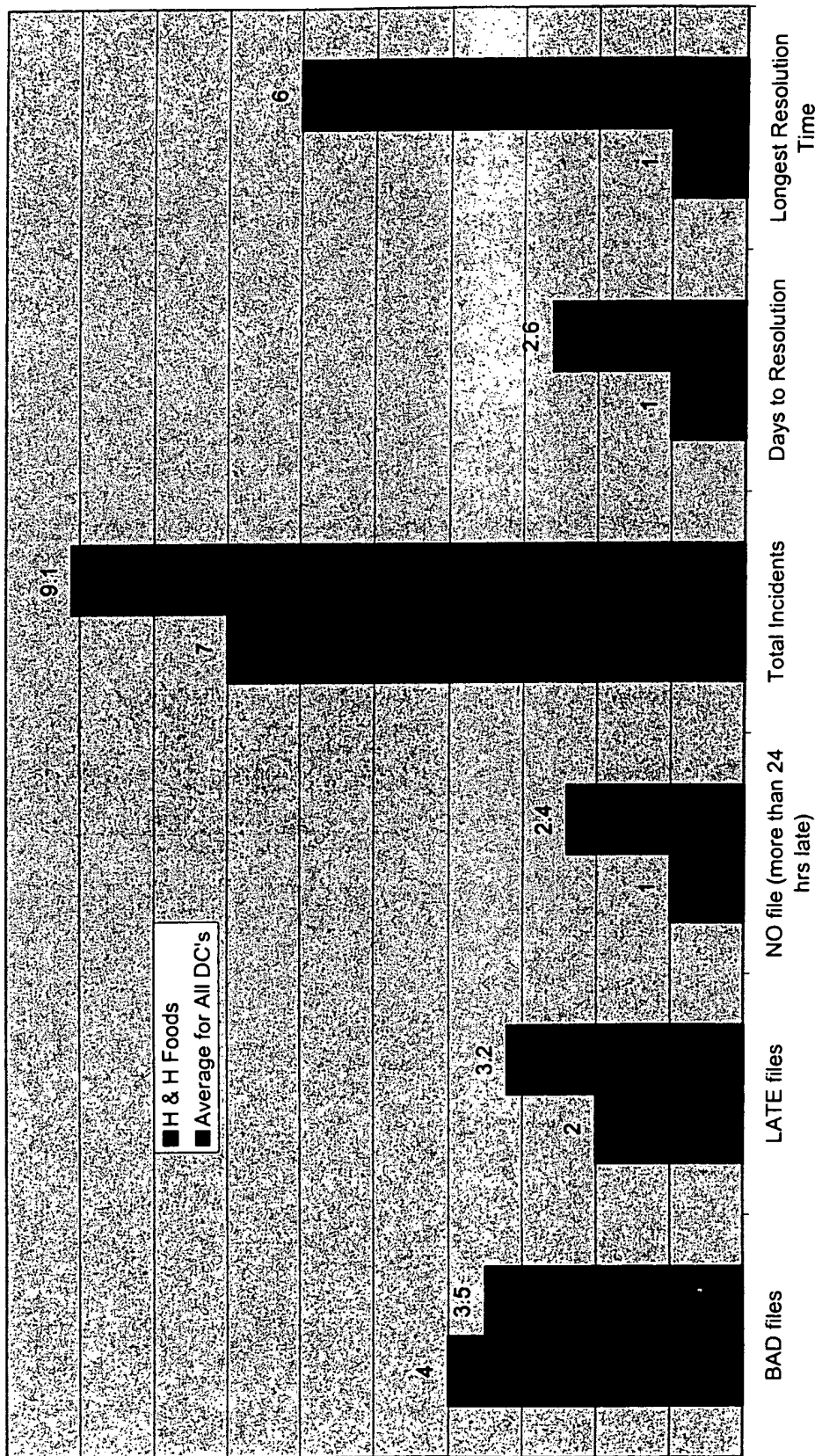
|        |
|--------|
| 97.25% |
| 99.00% |
| 92.34% |

105020 200300

FIG. 34

H & H Foods - Monthly Supplier Data Feed Performance  
August 2000  
Mock Report

3400 ↗



1-800-368-6868

FIG. 35



3500

# Service Level Reporting November - Mock Report

|                                 | Monthly Total<br>Overcharge | Perfect Order<br>Percentage | Monthly Carrying<br>% Invoice FOB |
|---------------------------------|-----------------------------|-----------------------------|-----------------------------------|
| GOODIES                         |                             |                             |                                   |
| COMARK INSTRUMENTS, INC.        |                             |                             |                                   |
| WHITEFORD FOODS, INC.           |                             |                             |                                   |
| LEPAGE BAKERY / COUNTRY KITCHEN |                             |                             |                                   |
| NCR-SYSTEMEDIA                  |                             |                             |                                   |
| SIGNATURE MEATS GROUP           |                             |                             |                                   |
| SCHWEBEL'S BAKING CO.           |                             |                             |                                   |
| MAUI CUP                        |                             |                             |                                   |
| MIRA PLASTICS                   |                             |                             |                                   |
| DIXIE PRODUCE & PACKAGING       |                             |                             |                                   |
| NOR-LAKE, INC.                  |                             |                             |                                   |
| FORT JAMES OPERATING COMPANY    |                             |                             |                                   |
| FRESH ADVANTAGE, KG             |                             |                             |                                   |
| SILVER KING, MN - CORP.         |                             |                             |                                   |
| TYSON FOODS                     |                             |                             |                                   |
| READY ACCESS                    |                             |                             |                                   |
| GEORGIA PACIFIC TISSUE          |                             |                             |                                   |
| CLOUGHERTY PACKING              |                             |                             |                                   |
| BEVERAGE AIR                    |                             |                             |                                   |
| COMPONENT HARDWARE GROUP, INC.  |                             |                             |                                   |
| COCA - COLA USA                 |                             |                             |                                   |
| TOASTMASTER                     |                             |                             |                                   |
| GRANT COUNTY FOODS              |                             |                             |                                   |
| FRESH EXPRESS                   |                             |                             |                                   |
| TAYLOR FARMS                    |                             |                             |                                   |
| MODULAR DISPENSING SYSTEM       |                             |                             |                                   |
| CENTURY PRODUCTS, LLC           |                             |                             |                                   |
| ROSE PACKING COMPANY            |                             |                             |                                   |

|         |                             |                             |                                   |
|---------|-----------------------------|-----------------------------|-----------------------------------|
|         | Monthly Total<br>Overcharge | Perfect Order<br>Percentage | Monthly Carrying<br>% Invoice FOB |
| RSI Min | \$5,000.00                  | 92.00%                      | 3.00%                             |

|                      |
|----------------------|
| OK                   |
| Didn't meet RSI Min. |

409020" 2009 F-2500

3600

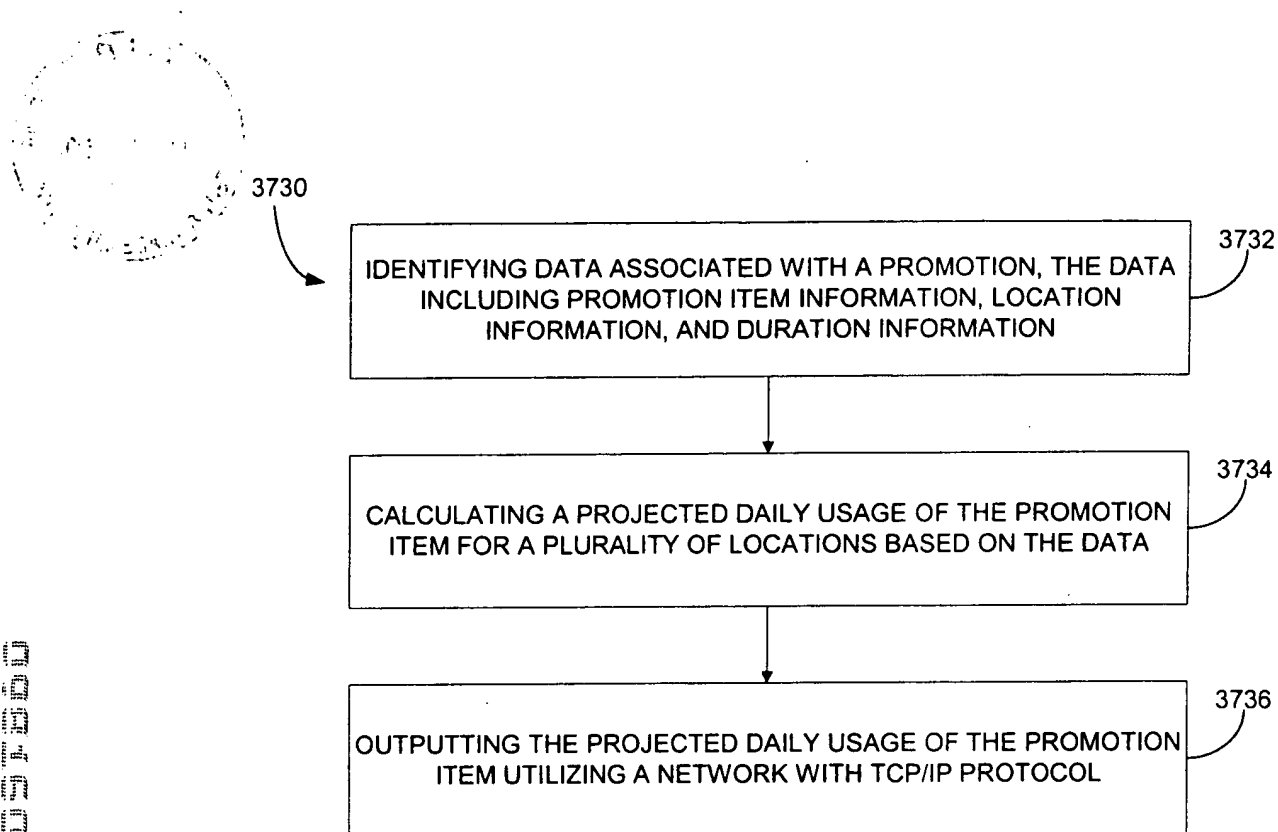
# Mock Report/1

|  | FY 01      | Oct-00   | Nov-00   | Dec-00   | Jan-01   | Feb-01   | Mar-01   | Apr-01   | May-01   |
|--|------------|----------|----------|----------|----------|----------|----------|----------|----------|
| <b>Food Cost Index</b>                         |            |          |          |          |          |          |          |          |          |
| Plan   | 99.75      | 99.69    | 99.20    | 98.63    | 100.33   | 100.49   | 101.12   | 100.44   | 99.92    |
| Actual   |            | 99.10    | 98.90    |          |          |          |          |          |          |
| Variance                                       |            | 0.59     | 0.30     |          |          |          |          |          |          |
| Good/(Bad)                                     |            |          |          |          |          |          |          |          |          |
| <b>Total Dollar Purchases (in Millions) /2</b> |            |          |          |          |          |          |          |          |          |
| Plan   | \$2,237.24 | \$183.98 | \$182.73 | \$184.54 | \$187.33 | \$187.03 | \$189.14 | \$187.47 | \$186.83 |
| Actual   |            | \$182.84 | \$182.08 |          |          |          |          |          |          |
| Variance                                       |            | \$1.14   | \$0.65   |          |          |          |          |          |          |
| Good/(Bad)                                     |            | 0.6%     | 0.4%     |          |          |          |          |          |          |

/1 Includes on food cost index items.  
/2 Based on FY 99 Sales Volumes

FIG. 36

FIG. 37



**FIG. 37**

3830

COLLECTING DATA FROM A PLURALITY OF STORES OF A SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF GOODS BY THE STORES

3832

ALLOWING ACCESS TO THE DATA UTILIZING A NETWORK-BASED INTERFACE

3834

GENERATING ELECTRONIC ORDER FORMS BASED ON THE DATA FOR ORDERING GOODS FROM A PLURALITY OF DISTRIBUTORS OF THE SUPPLY CHAIN, THE ELECTRONIC ORDER FORMS REQUESTING A CONFIRMATION OF THE RECEIPT OF THE ELECTRONIC ORDER FORMS

3836

DETERMINING WHETHER THE CONFIRMATION OF THE RECEIPT OF THE ELECTRONIC ORDER FORMS IS RECEIVED FROM THE DISTRIBUTORS

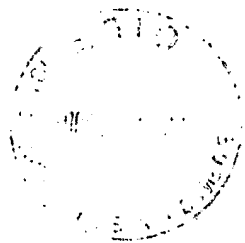
3838

GENERATING AN ALERT UPON IT BEING DETERMINED THAT THE CONFIRMATION OF THE RECEIPT OF THE ELECTRONIC ORDER FORMS WAS NOT FROM THE DISTRIBUTORS

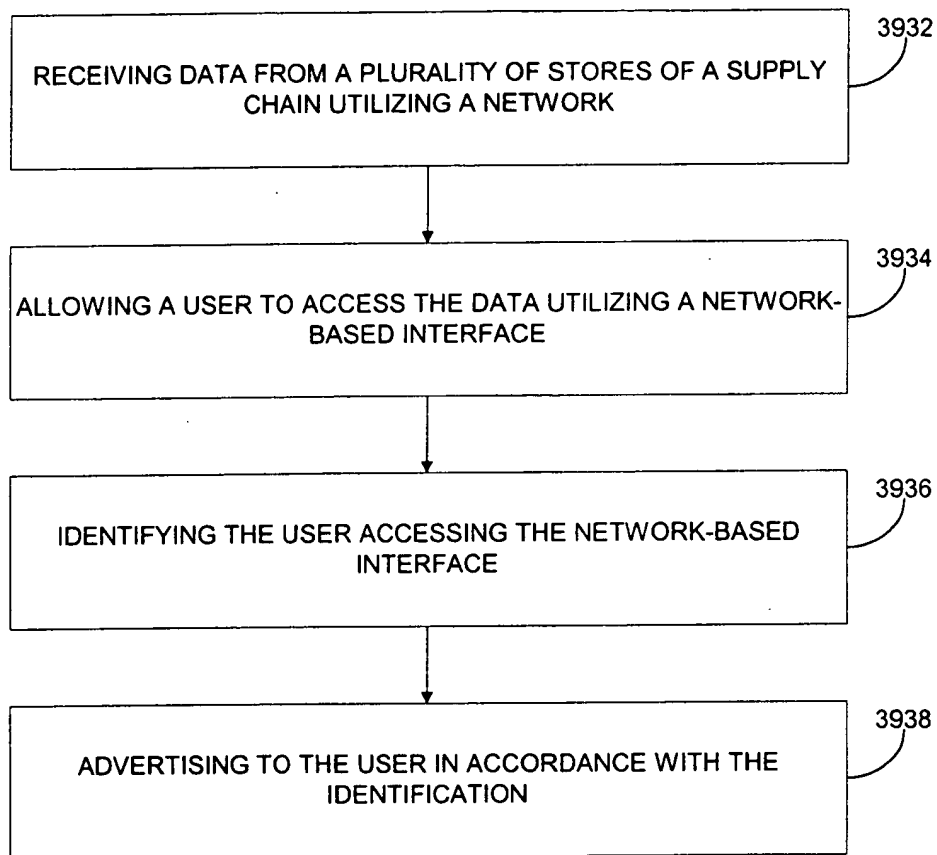
3840

**FIG. 38**

FIG. 39

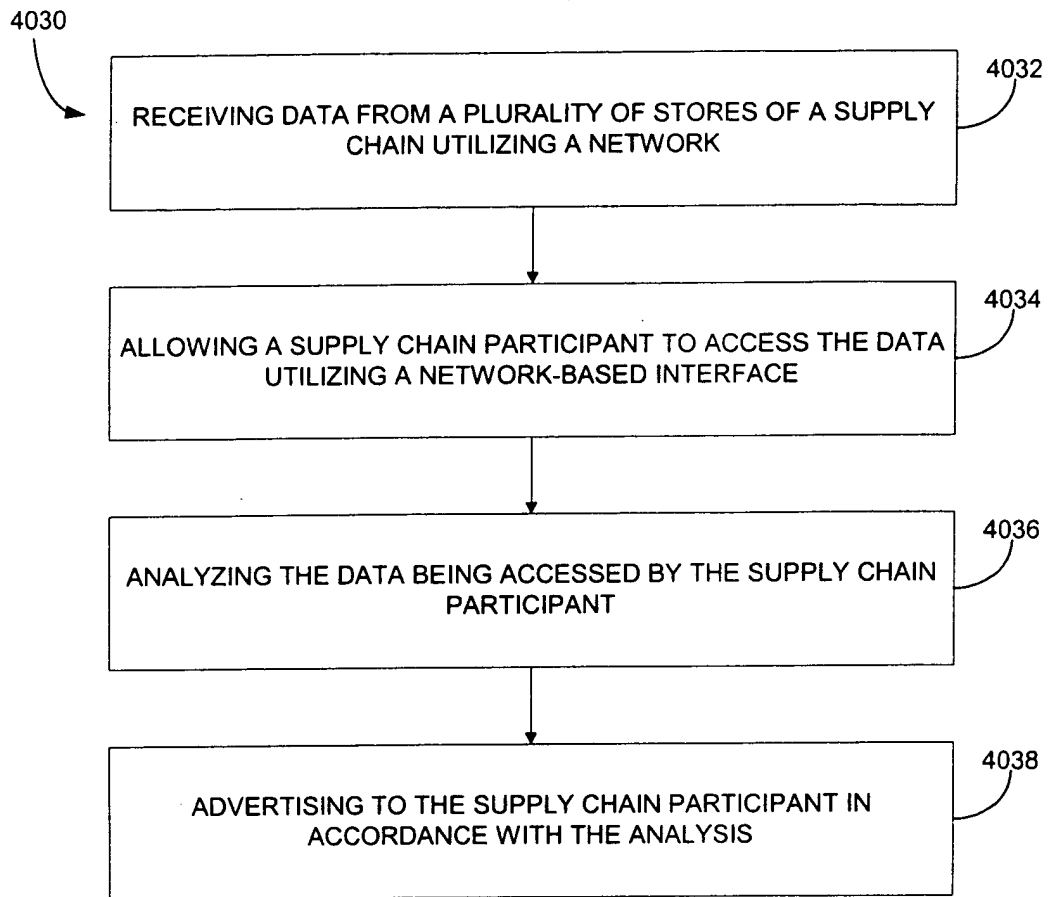


3930



**FIG. 39**

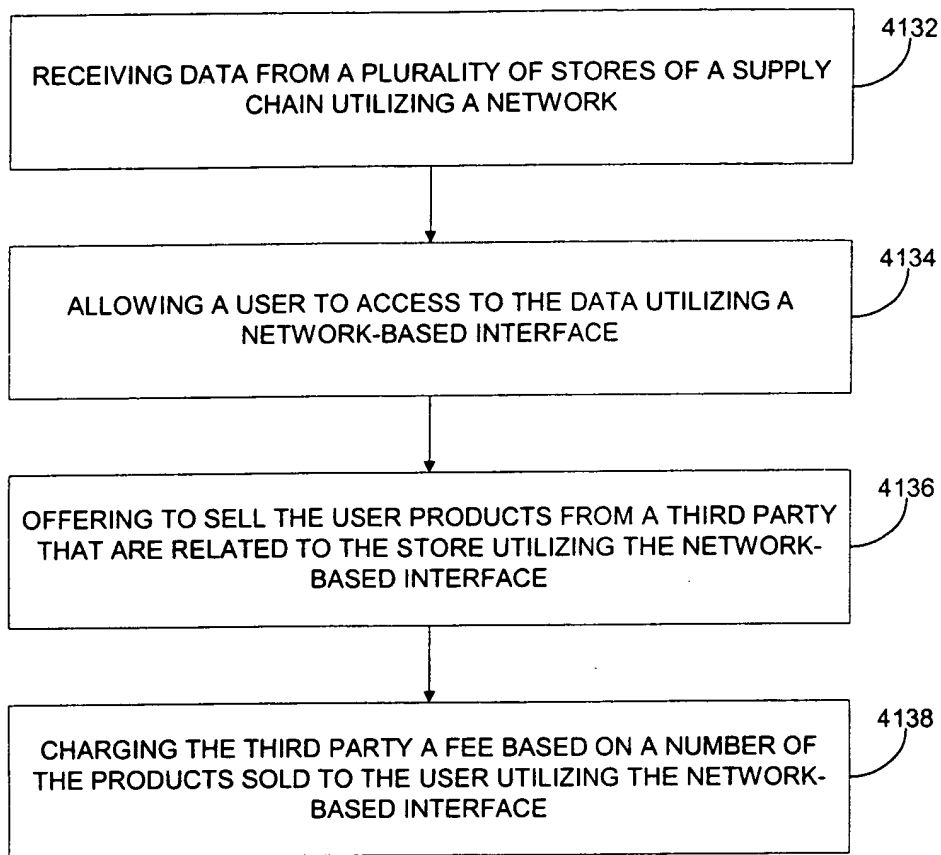




**FIG. 40**



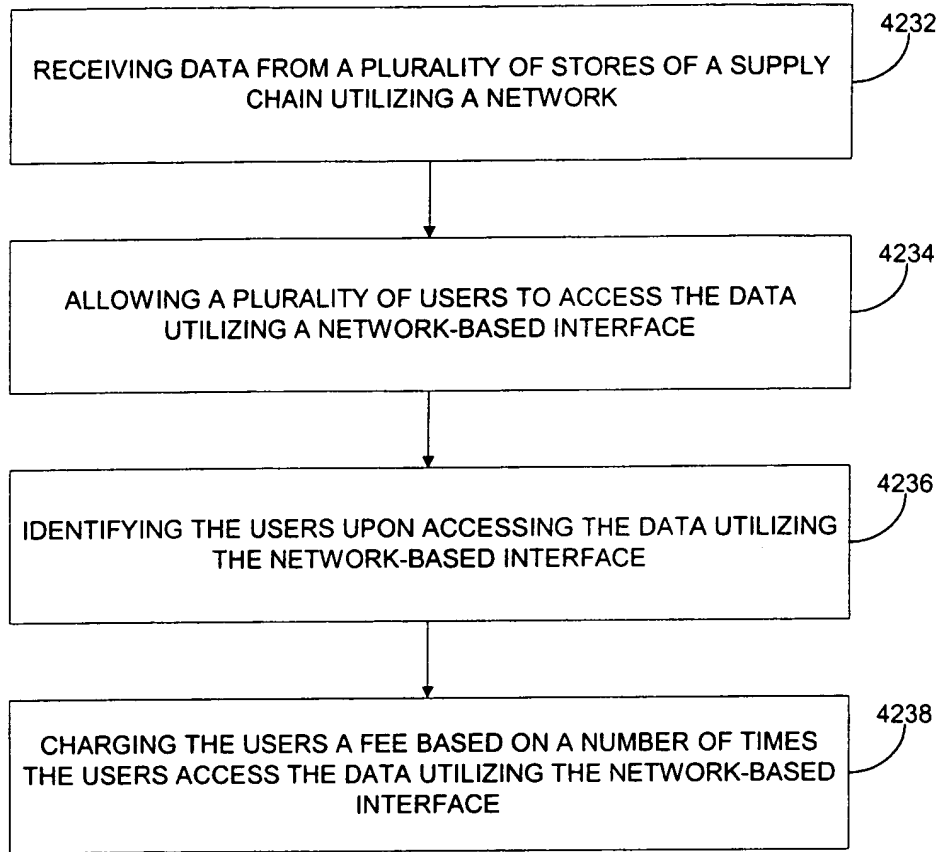
4130



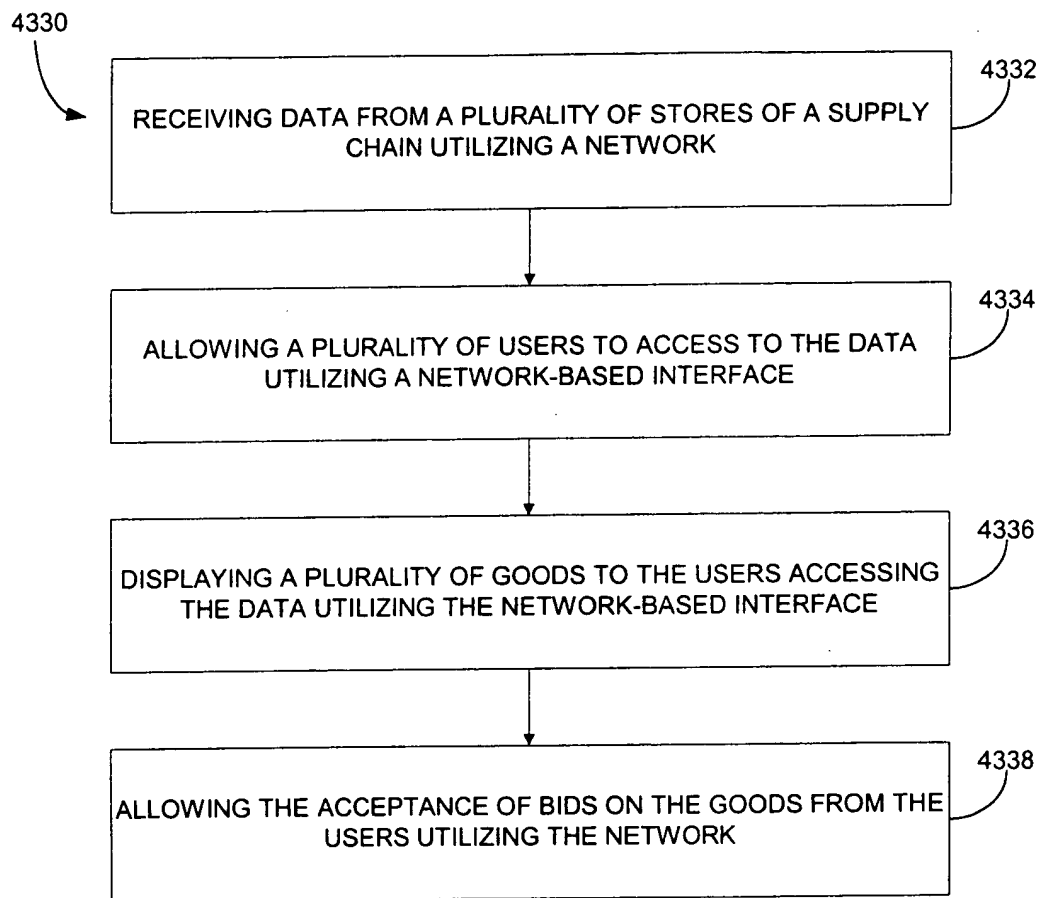
**FIG. 41**

FIG. 42

4230

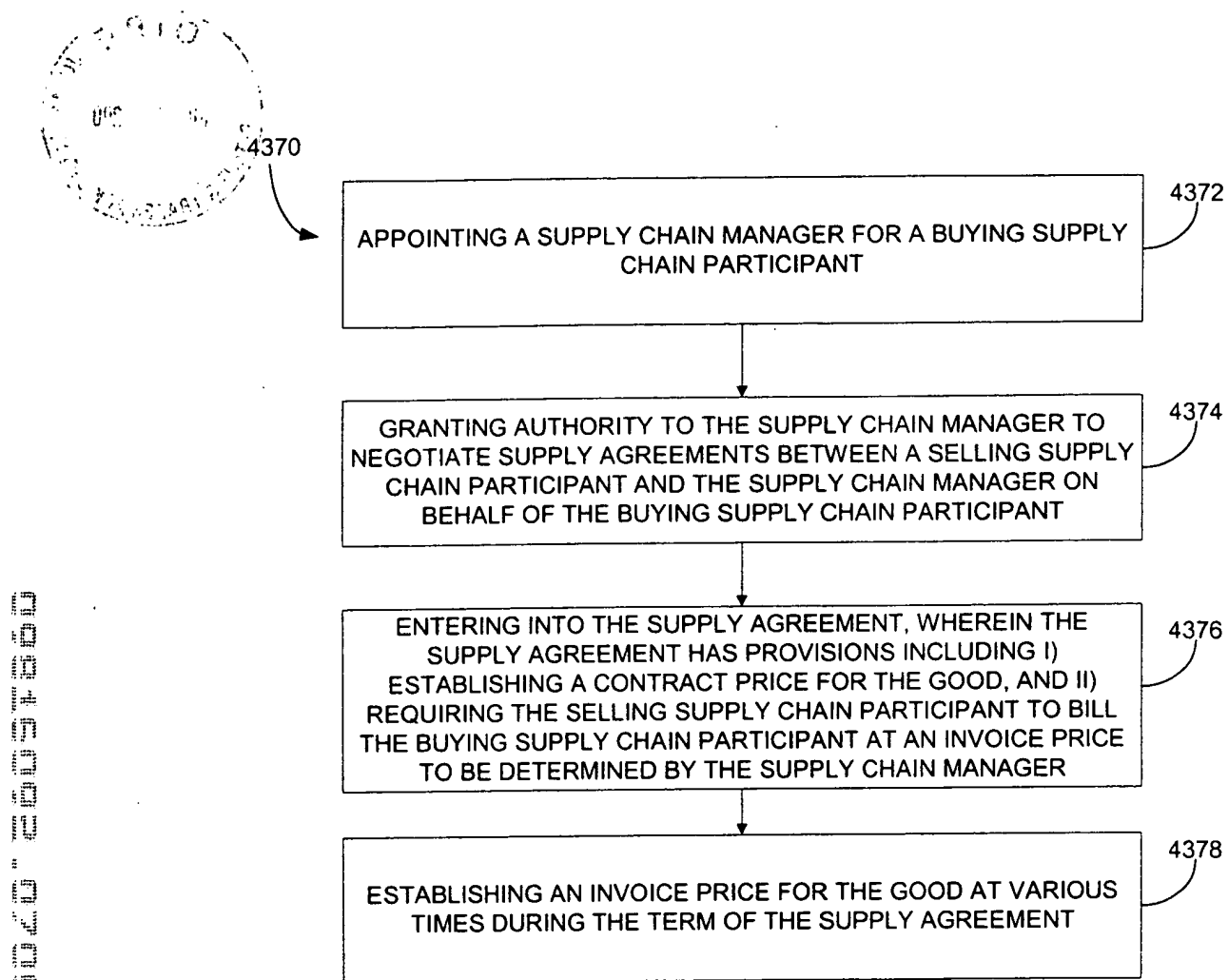


**FIG. 42**



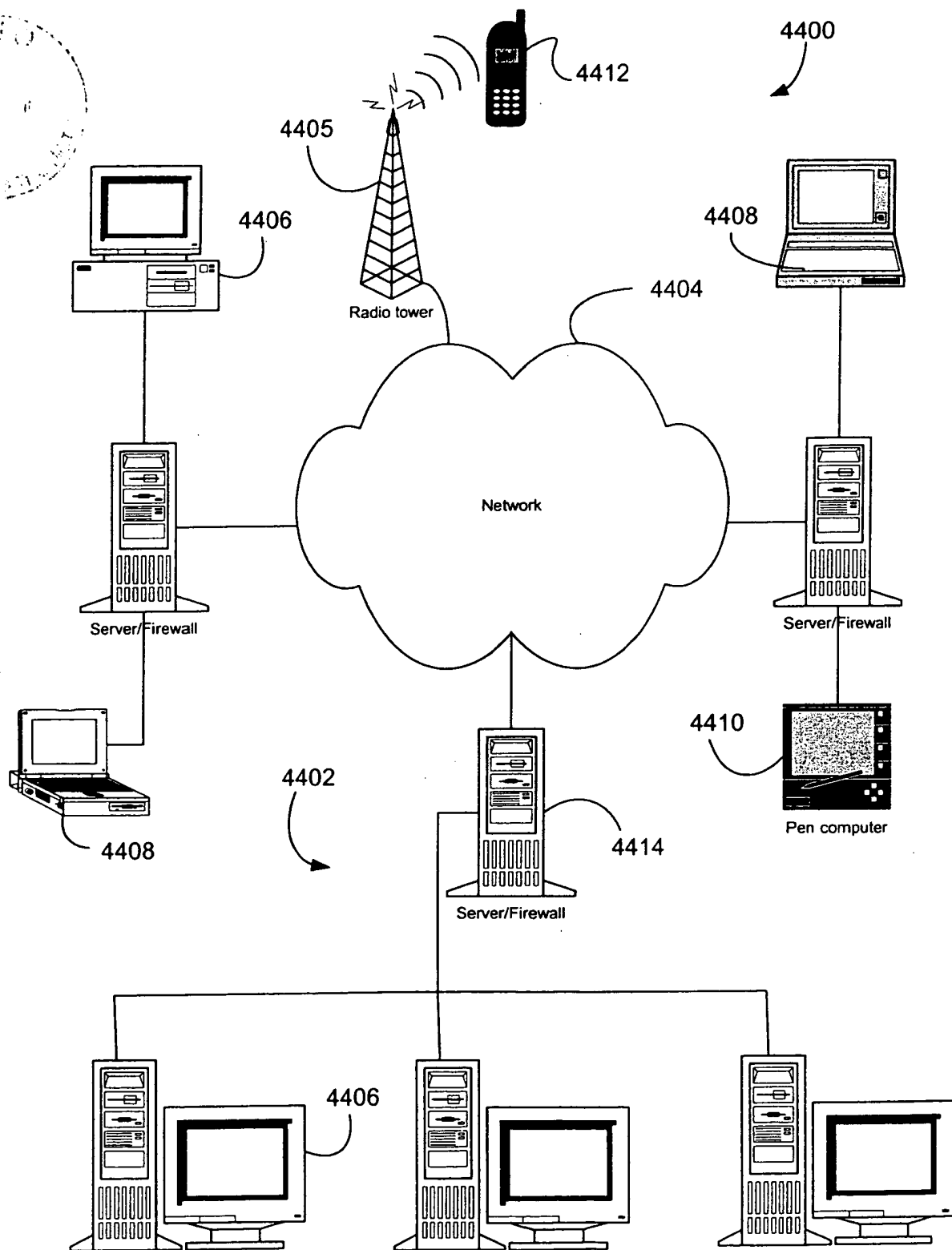
**FIG. 43A**





**FIG. 43C**





**FIG. 44**



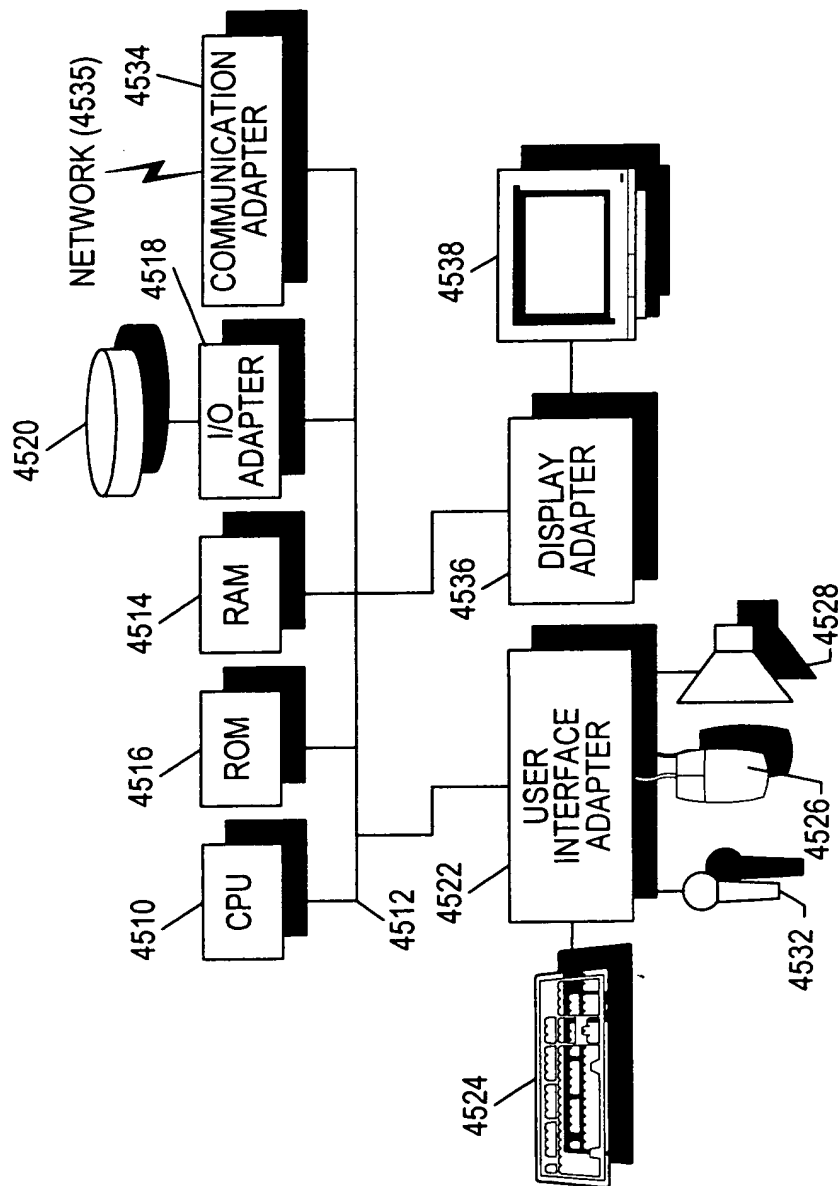


FIG. 45

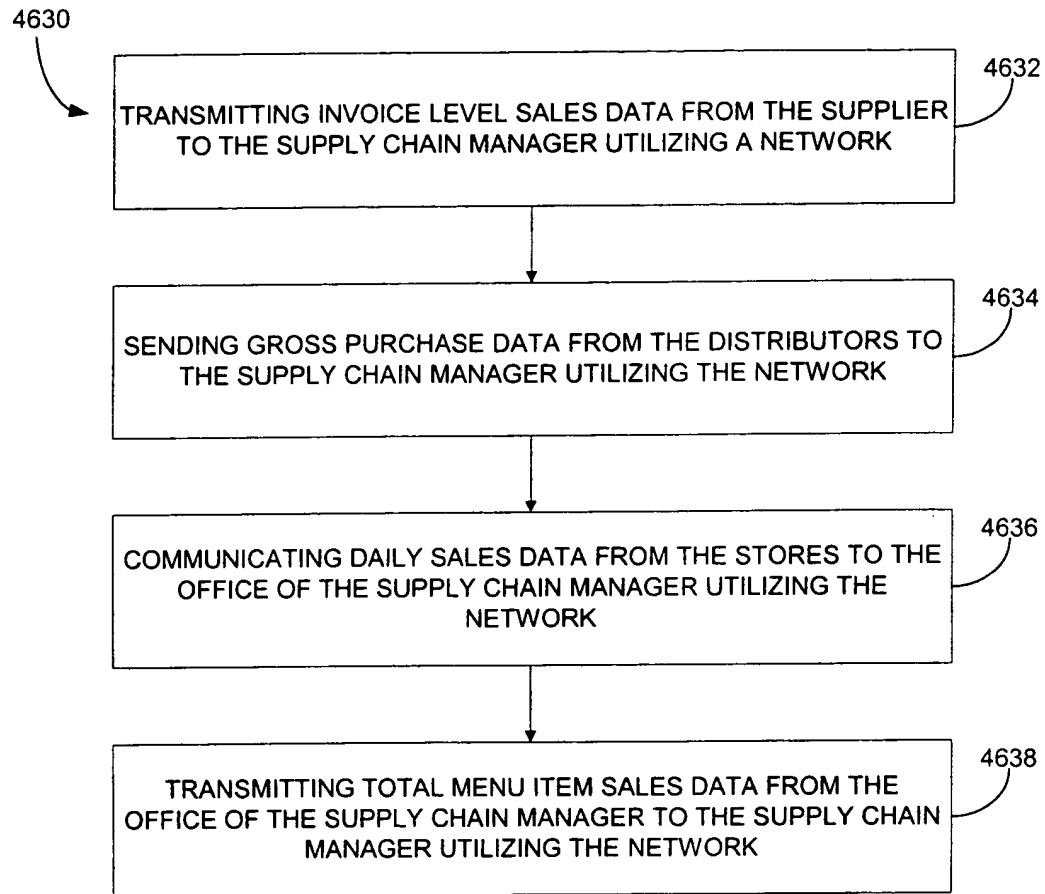


FIG. 46

1. The first part of the report, "Introduction", discusses the importance of the study and the objectives of the research.

4730

TRANSMITTING INVOICE LEVEL SALES DATA FROM THE SUPPLIER  
TO THE SUPPLY CHAIN MANAGER UTILIZING A NETWORK

4732

SENDING INVOICE LEVEL SALES DATA FROM THE DISTRIBUTORS  
TO THE SUPPLY CHAIN MANAGER UTILIZING THE NETWORK

4734

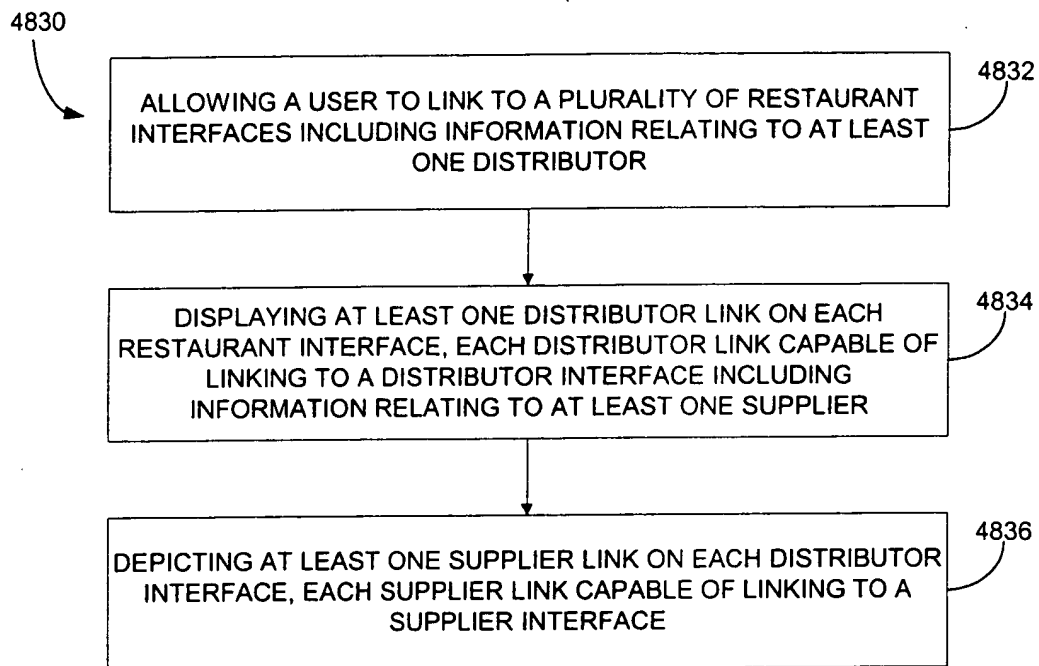
COMMUNICATING DAILY SALES DATA FROM THE STORES TO THE  
OFFICE OF THE SUPPLY CHAIN MANAGER UTILIZING THE  
NETWORK

4736

TRANSMITTING DAILY SALES DATA FROM THE OFFICE OF THE  
SUPPLY CHAIN MANAGER TO THE SUPPLY CHAIN MANAGER  
UTILIZING THE NETWORK, WHEREIN THE DAILY SALES DATA IS  
ORGANIZED BASED ON THE STORES FROM WHICH THE DAILY  
SALES DATA ORIGINATED

4738

**FIG. 47**



**FIG. 48**

00045092.070604

Restaurant Services, Inc. - Microsoft Internet Explorer

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RSI

4902

Restaurant Services, Inc.

BURGER KING® System Independent Purchasing & Distribution Service Co-op

User Name

Franchisee

Enter Site

Password

XXXXXXXX

Click For Help

About RSI

4904

Restaurant Services, Inc. (RSI) is an independent member-owned purchasing cooperative serving BURGER KING® restaurant owners in the United States.

RSI was founded in 1991 as the exclusive purchasing agent for the vast majority of products used by the U. S. BURGER KING system. Its primary purpose is to leverage the buying power of BURGER KING restaurants to achieve favorable contracts for food, packaging, premiums, promotion products, supplies, equipment, distribution and related services on behalf of more than 8,300 restaurants.

RSI's Board of Directors is comprised of BURGER KING franchisees, elected by region, one Burger King Corporation representative and one member appointed by the Minority Franchisee Association. The cooperative maintains a close working relationship with Burger King Corporation, with respective roles and responsibilities outlined in a formal Operating Agreement.

RSI works closely with restaurant owners, Burger King Corporation, food and packaging suppliers, marketing agencies, equipment vendors, distributors and information systems providers to streamline and improve the supply chain efficiency

4900

Contact Information

Map/Directions

General Information

Legal Information

More About RSI

Help

BKC link

NFA link

FIG. 49

403020 20031000

RSI Main Menu - Microsoft Internet Explorer

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Address http://www.isiweb.com/home/start.asp

---

**RSI**

**Member**

**LOGOUT**

**HOME**

**Franchisee**

**Reports**

**Personal Info**

**Legal Information**

**Help**

Welcome **Franchisee User!** Tuesday, October 24, 2000

REMEMBER BK Cravers Menu items will continue to be offered after national advertising ends November 5

**Franchisee** 5006

- PQS/BQH System  
Contains electronic version of the RSI Technology Guide to the P.O.S. Systems.
- Redbook
- More

**Personal Info** 5010

- Change Password
- Edit Personal Info  
Edit your personal information.
- More

**Reports** 5008

- Landed Cost  
The Distributor's costs for products that are purchased under RSI contracts - the basis for the price paid by the restaurants for distribution services.
- More

**Legal Information** 5012

- Terms and conditions of usage and Privacy Statement.

**5004**

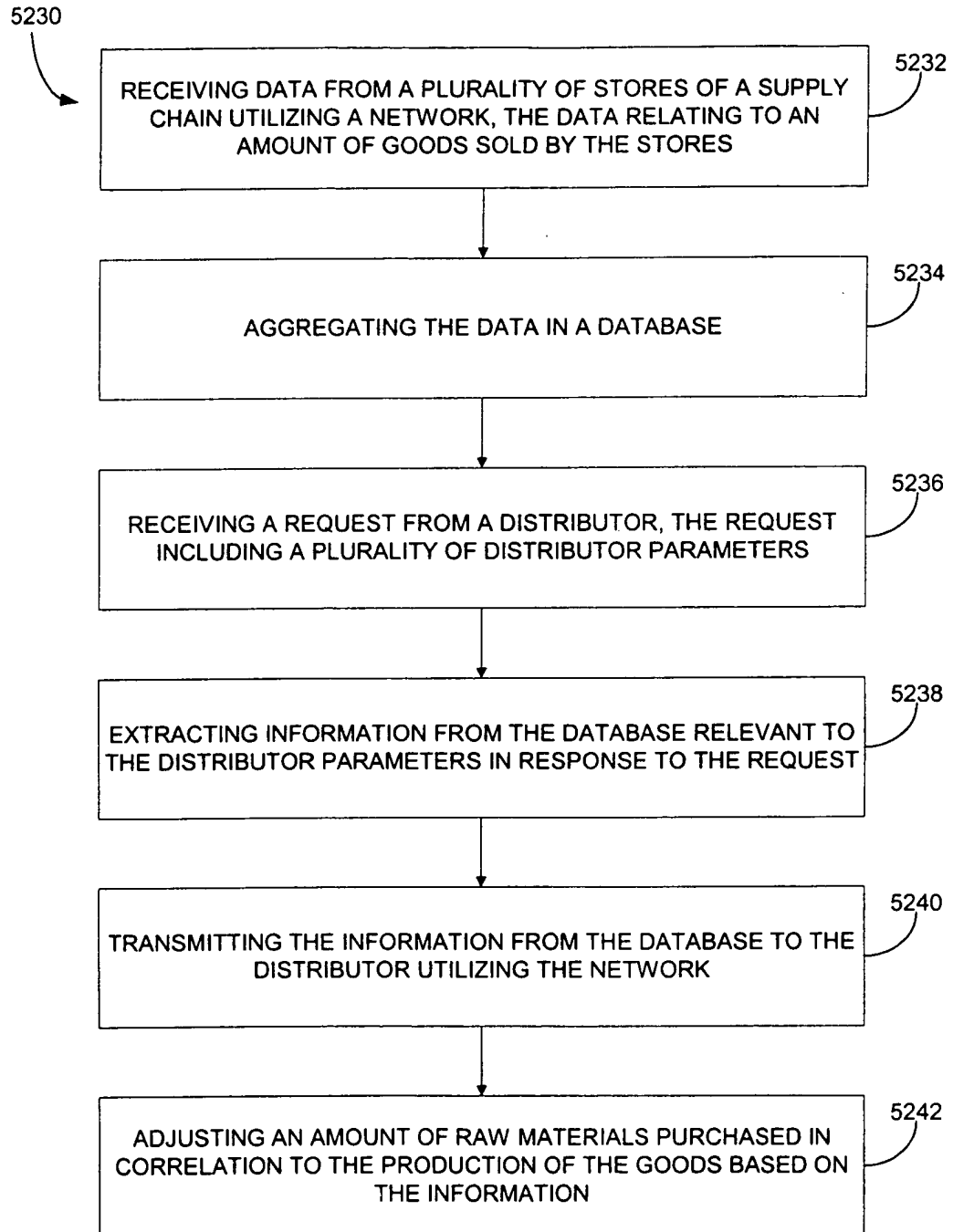
**5000**

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Internet

FIG. 50





**FIG. 52**



10/24/2000 10:00:00

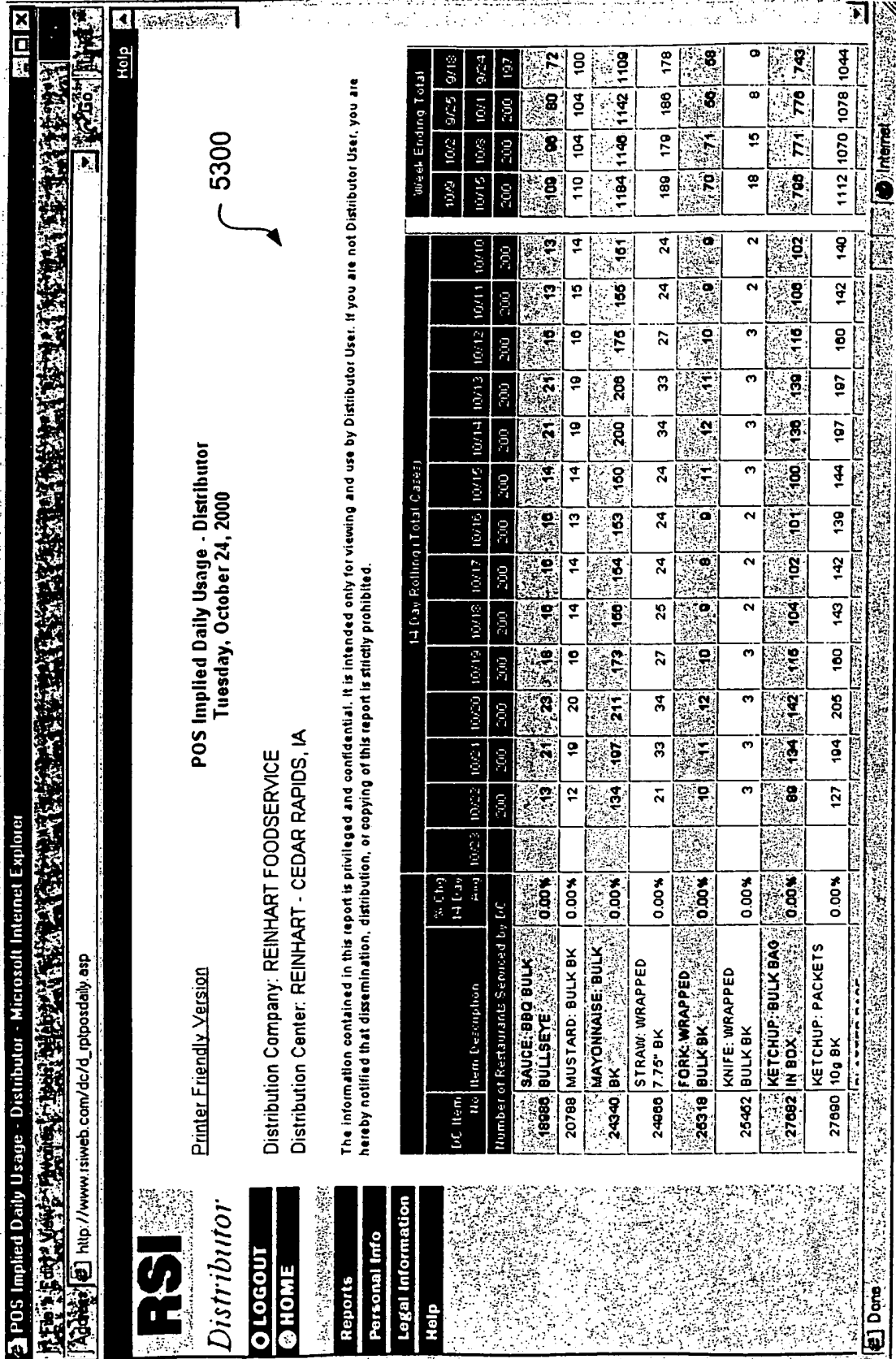


FIG. 53

**OSCE**

Distributor

Printer Friendly Version

**REINHART - CEDAR RAPIDS, IA**  
**Local Promotion Summary by DC**  
**Tuesday, October 24, 2000**

5400

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| Local Promotion Option | 4-DL                             | Start Date | Projected City Usage | Duration (In Weeks) | Participating Rest Count | Non-Participating Restaurants |
|------------------------|----------------------------------|------------|----------------------|---------------------|--------------------------|-------------------------------|
| 32 oz. Motor Cup       |                                  |            |                      |                     |                          |                               |
|                        | Chicago, IL                      | 5/1/00     | 85                   | 99                  | 8                        |                               |
|                        | Davenport-Rt.Moline, IA          | 5/1/00     | 85                   | 32                  | 17                       |                               |
|                        | Des Moines-Ames, IA              | 7/10/00    | 85                   | 17                  | 28                       |                               |
|                        | Omaha, NE                        | 7/10/00    | 85                   | 17                  | 50                       |                               |
|                        | Peoria, IL                       | 8/1/00     | 85                   | 99                  | 17                       |                               |
|                        | Sioux City, IA                   | 9/25/00    | 85                   | 99                  | 10                       |                               |
|                        | Springfield-Decatur-Chmpg, IL    | 8/1/00     | 85                   | 99                  | 1                        |                               |
| 32 oz. Motor Cup Total |                                  |            |                      |                     | 131                      |                               |
| Big King               |                                  |            |                      |                     |                          |                               |
|                        | Cedar Rapids- Waterloo-Dubuq, IA | 4/15/00    |                      | 99                  | 10                       |                               |
|                        | Davenport-Rt.Moline, IA          | 4/15/00    |                      | 99                  | 17                       |                               |
|                        | Ottumwa-Kirkville, IA            | 4/15/00    |                      | 99                  | 3                        |                               |
|                        |                                  |            |                      |                     | 39                       |                               |
| Big King Total         |                                  |            |                      |                     |                          |                               |
| Pancake Minis          |                                  |            |                      |                     |                          |                               |
|                        | Chicago, IL                      | 5/15/00    | 20                   | 99                  | 8                        |                               |
|                        | Peoria, IL                       | 5/1/00     | 20                   | 99                  | 17                       |                               |
|                        | Sioux City, IA                   | 4/15/00    | 20                   | 99                  | 10                       |                               |
| Pancake Minis Total    |                                  |            |                      |                     | 35                       |                               |

**FIG. 54**

1-800-20-2000

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Supplier: TYSON FOODS

5500

POS Implied Daily Usage - Supplier  
Tuesday, October 24, 2000

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14 Day Rolling Total Cases

| FOB Point             | DC | Item | Description | % Chg 14 Day Avg | 10/23 | 10/22 | 10/21 | 10/20 | 10/19 | 10/18 | 10/17 | 10/16 | 10/15 | 10/14 | 10/13 | 10/12 | 10/11 | 10/10 |
|-----------------------|----|------|-------------|------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Total of DC Locations |    |      |             |                  |       |       |       |       |       |       |       |       |       |       |       |       |       |       |
| CHICKEN-PATTY         |    |      |             | 0.00%            |       | 90    | 137   | 144   | 111   | 100   | 98    | 95    | 100   | 34    | 137   | 125   | 100   | 100   |
| CHICKEN-BK            |    |      |             |                  |       |       |       |       |       |       |       |       |       |       |       |       |       |       |
| 7 BROILER             |    |      |             | 0.00%            |       | 35    | 51    | 60    | 48    | 45    | 43    | 43    | 40    | 53    | 80    | 48    | 45    | 41    |
| CHICKEN-TENDERS       |    |      |             | 0.00%            |       | 222   | 335   | 337   | 265   | 240   | 226   | 225   | 240   | 346   | 315   | 255   | 226   | 223   |
| CHICKN                |    |      |             |                  |       |       |       |       |       |       |       |       |       |       |       |       |       |       |
| Total                 |    |      |             |                  |       |       |       |       |       |       |       |       |       |       |       |       |       |       |
| Week Ending Total     |    |      |             |                  |       |       |       |       |       |       |       |       |       |       |       |       |       |       |
|                       |    |      |             |                  | 10/3  | 10/2  | 9/25  | 9/18  |       |       |       |       |       |       |       |       |       |       |
|                       |    |      |             |                  | 10/15 | 10/8  | 10/1  | 9/24  |       |       |       |       |       |       |       |       |       |       |
|                       |    |      |             |                  | 760   | 774   | 755   | 761   |       |       |       |       |       |       |       |       |       |       |
|                       |    |      |             |                  | 330   | 327   | 354   | 344   |       |       |       |       |       |       |       |       |       |       |
|                       |    |      |             |                  | 1,316 | 1,608 | 1,418 | 1,203 |       |       |       |       |       |       |       |       |       |       |

Done Internet

FIG. 55

4-10-2000 2:03:43 PM

Restaurant Landed Cost Verification Report - Microsoft Internet Explorer

Address: http://www.isiweb.com/fran/l\_iplic.asp?report=true

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Landed Cost Report

Restaurant Number: 0003473 Date: 10/22/00 Retrieve

Printer Friendly Version Restaurant Landed Cost Verification Report

Report Date: Sunday, October 22, 2000

Restaurant Number: 0003473

Distribution Center: REINHART - CEDAR RAPIDS, IA

Report Contact: Robert Harris

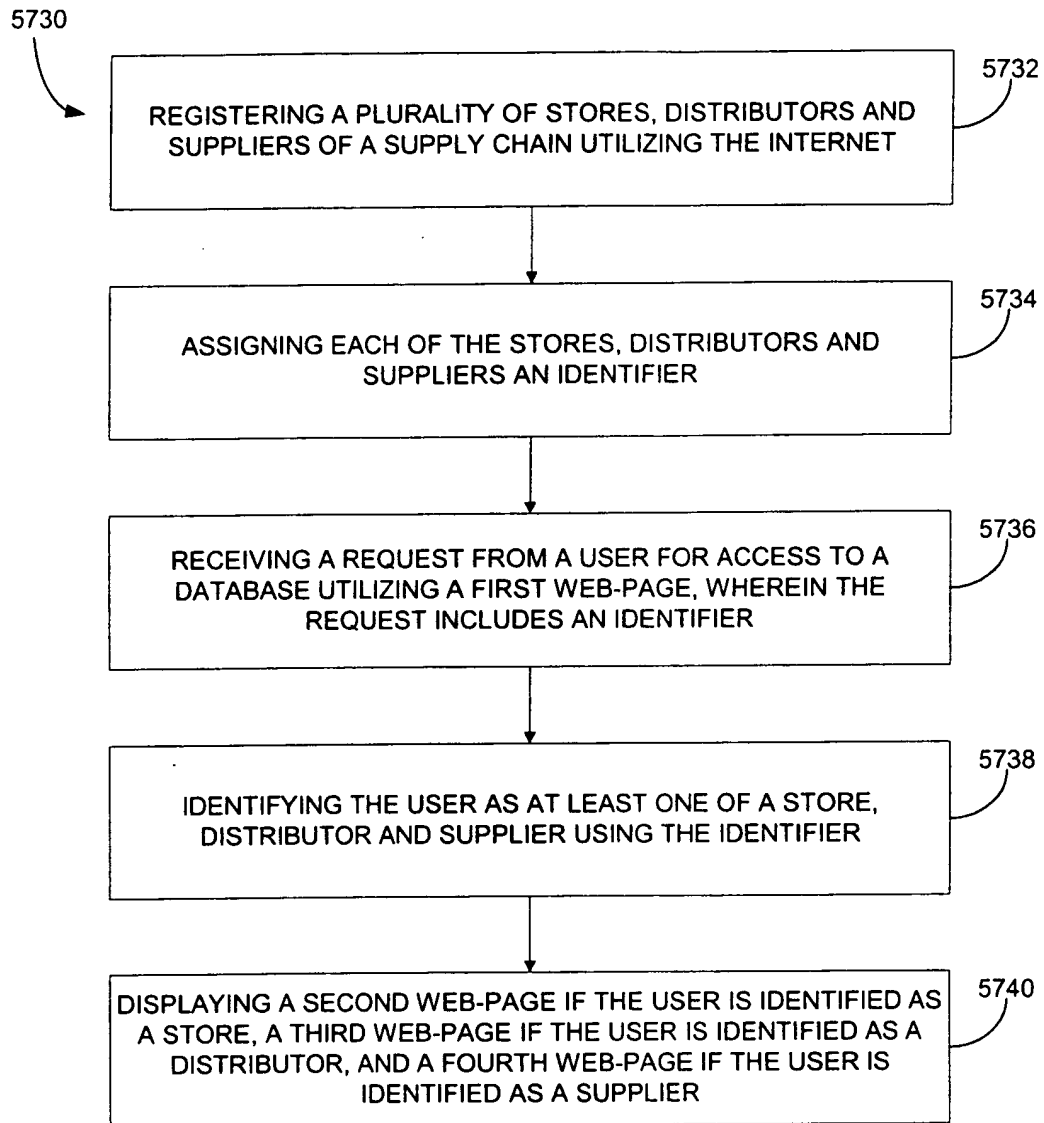
Contact Number: 305-529-3409

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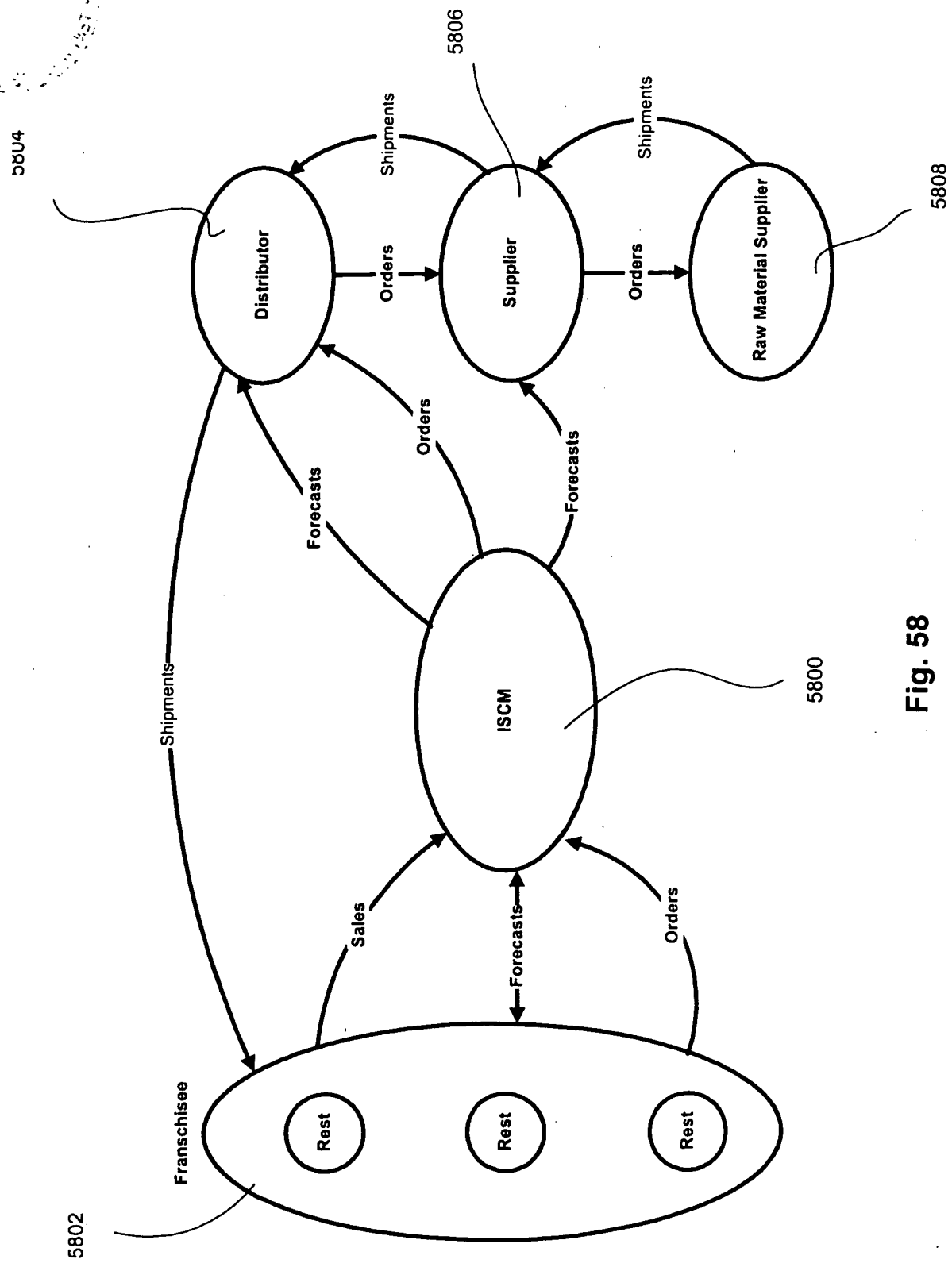
| DC Item No | RSI Item No | RSI Item Description               | DC Cost | Markup | Rest Cost |
|------------|-------------|------------------------------------|---------|--------|-----------|
| 10340      | 4438        | REGISTER TAPE-THERMAL 2.26" X 106' | \$21.27 | \$1.57 | \$22.84   |
| 12880      | 3586        | SUGAR SUBSTITUTE-PINK PKT 2000 CT  | \$5.87  | \$1.57 | \$7.44    |
| 18080      | 309         | SAUCE-BULK-KRAFTBULL'S EYE         | \$24.48 | \$1.57 | \$26.05   |
| 19432      | 4473        | COFFEE-FOLGERS REGULAR             | \$44.50 | \$1.57 | \$46.07   |
| 20788      | 87          | MUSTARD-BULK-30AL                  | \$6.45  | \$1.57 | \$8.02    |
| 20940      | 4281        | WRAP-LOCAL OPTION                  | \$29.78 | \$1.57 | \$31.35   |
| 24340      | 86          | SAUCE-BULK-MAYONNAISE              | \$7.91  | \$1.57 | \$9.38    |
| 24600      | 4270        | WATER-ICE MOUNTAIN 5L              | \$6.41  | \$1.57 | \$7.98    |

Done Internal

FIG. 56



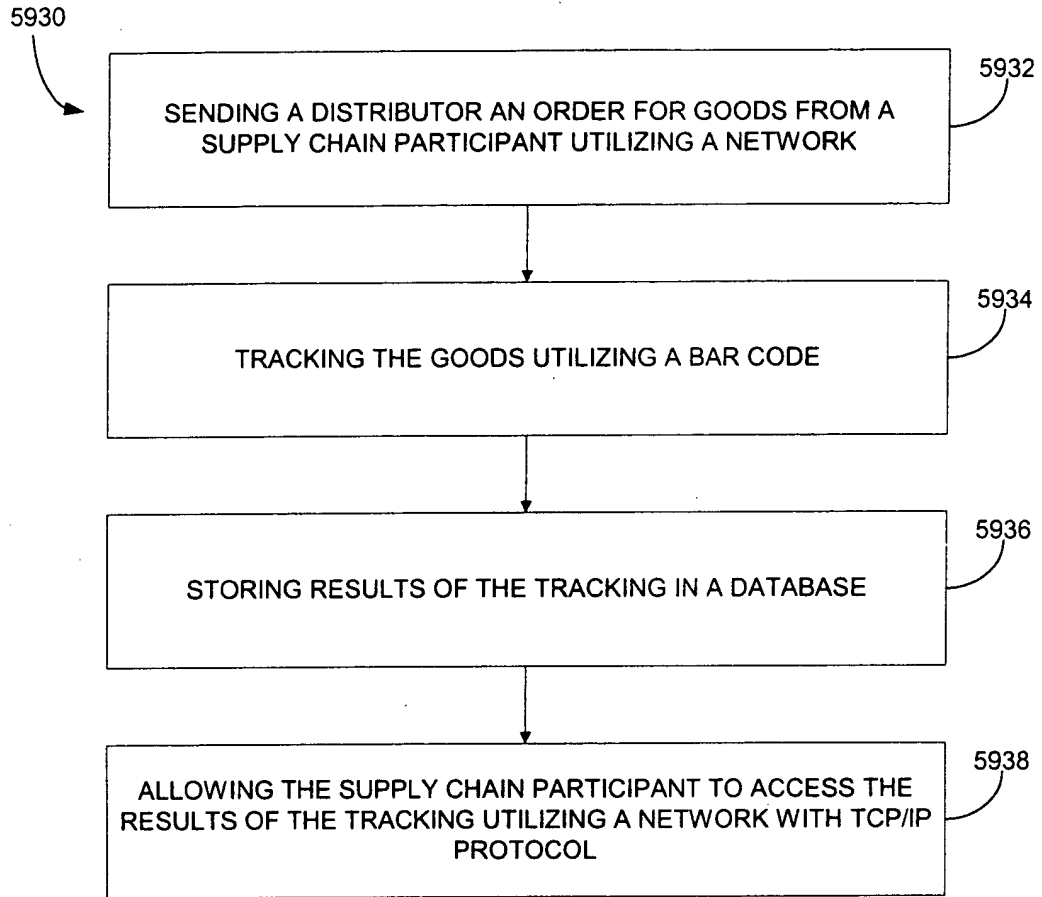
**FIG. 57**



**Fig. 58**



1054604 070604



**FIG. 59**

FILED "00091300"

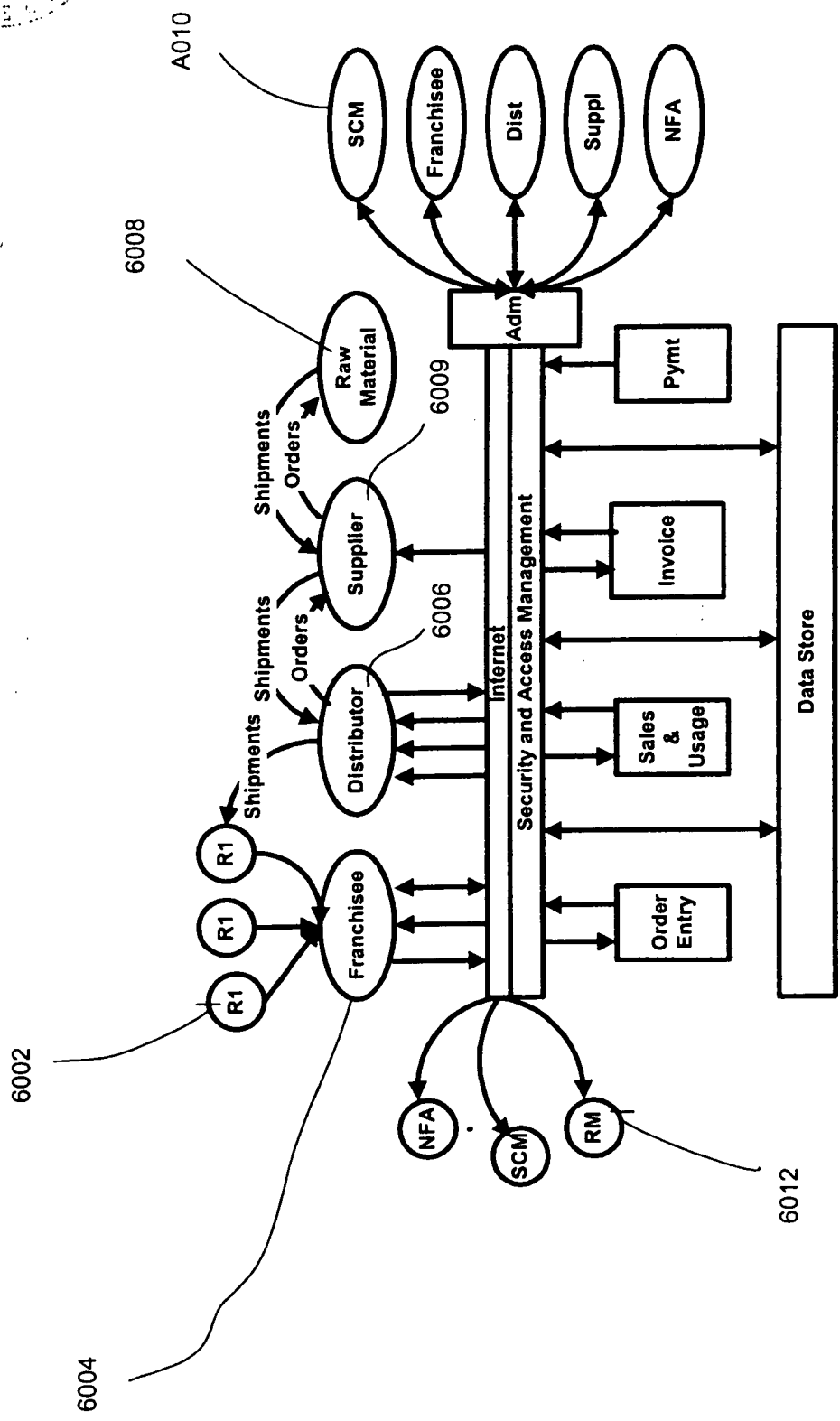


Fig. 60



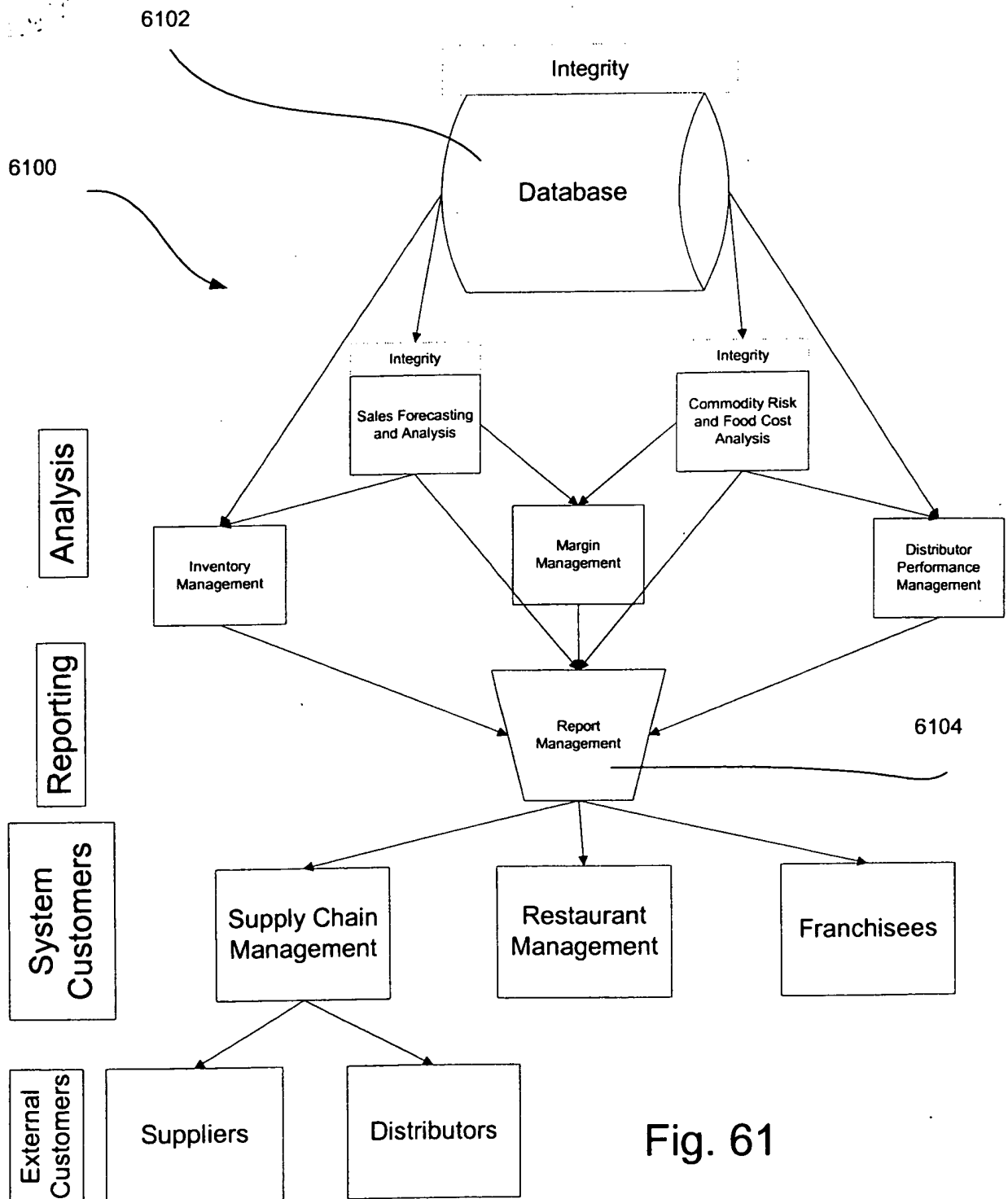
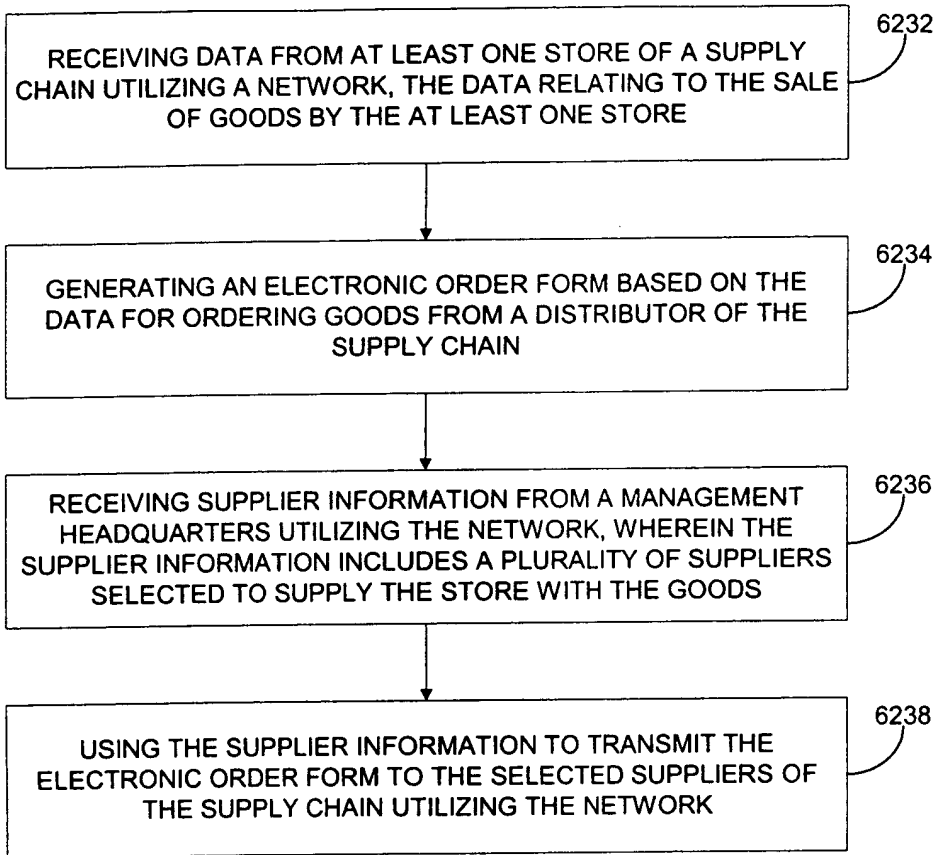


Fig. 61

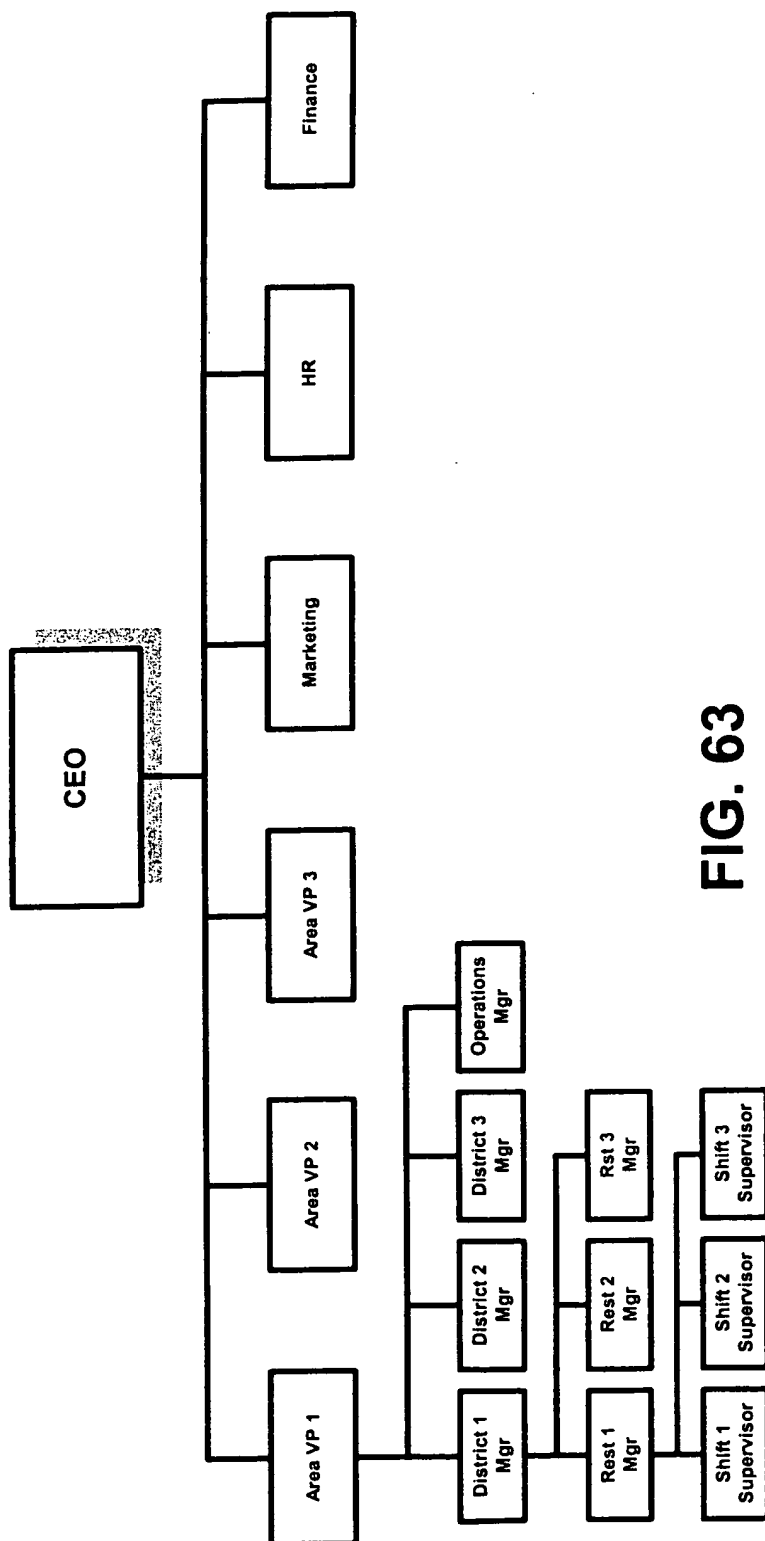


6230



**FIG. 62**

00045000 070001



**FIG. 63**

6430

COLLECTING DATA FROM A PLURALITY OF STORES OF A SUPPLY CHAIN UTILIZING A NETWORK

6432

DISPLAYING A NETWORK-BASED INTERFACE FOR ALLOWING ACCESS TO THE DATA

6434

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE DATA UTILIZING THE NETWORK-BASED INTERFACE FOR ORDERING GOODS FROM A DISTRIBUTOR OF THE SUPPLY CHAIN, THE ELECTRONIC ORDER INCLUDING A CONTACT WITH TERMS OF A DELIVERY OF THE GOODS

6436

TRACKING INFORMATION RELATING TO AT LEAST ONE OF THE DELIVERY OF THE GOODS AND COSTS OF THE GOODS UTILIZING THE NETWORK

6438

COMPARING THE TRACKED INFORMATION WITH THE TERMS OF THE CONTRACT

6440

**FIG. 64**

6530

RECEIVING DATA FROM AT LEAST ONE STORE OF A SUPPLY  
CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE  
OF GOODS BY THE AT LEAST ONE STORE

6532

GENERATING ELECTRONIC ORDER FORMS BASED ON THE DATA  
FOR ORDERING GOODS FROM A PLURALITY OF DISTRIBUTORS  
OF THE SUPPLY CHAIN

6534

SENDING THE ELECTRONIC ORDER FORMS TO THE  
DISTRIBUTORS SO THAT THE GOODS ARE DELIVERED TO THE  
STORES

6536

COMPARING THE ELECTRONIC ORDER FORMS FOR EACH OF THE  
DISTRIBUTORS FOR MONITORING THE RELIANCE OF THE AT  
LEAST ONE STORE ON EACH DISTRIBUTOR

6538

**FIG. 65**





6830

COLLECTING DATA FROM A PLURALITY OF STORES OF A SUPPLY  
CHAIN UTILIZING A NETWORK

6832

DISPLAYING A NETWORK-BASED INTERFACE FOR ALLOWING  
ACCESS TO THE DATA

6834

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE  
DATA UTILIZING THE NETWORK-BASED INTERFACE FOR  
ORDERING GOODS FROM A DISTRIBUTOR OR A SUPPLIER OF THE  
SUPPLY CHAIN, WHEREIN THE NETWORK-BASED INTERFACE  
INCLUDES A VIRTUAL CATALOG TO FACILITATE THE GENERATION  
OF THE ELECTRONIC ORDER FORM

6836

**FIG. 68**



FILED OCT 20 1994

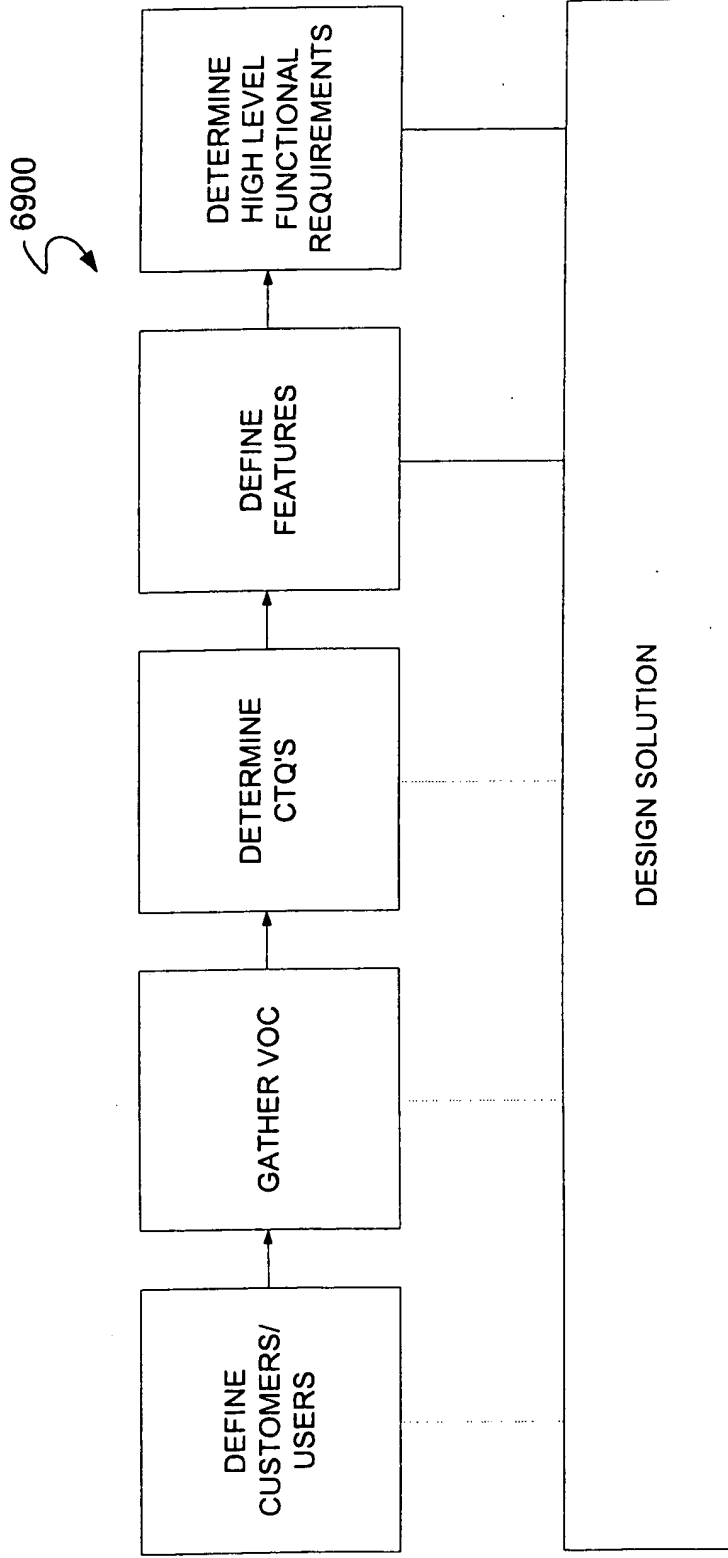
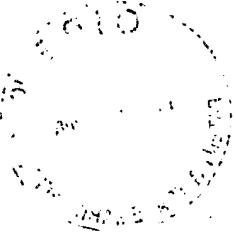
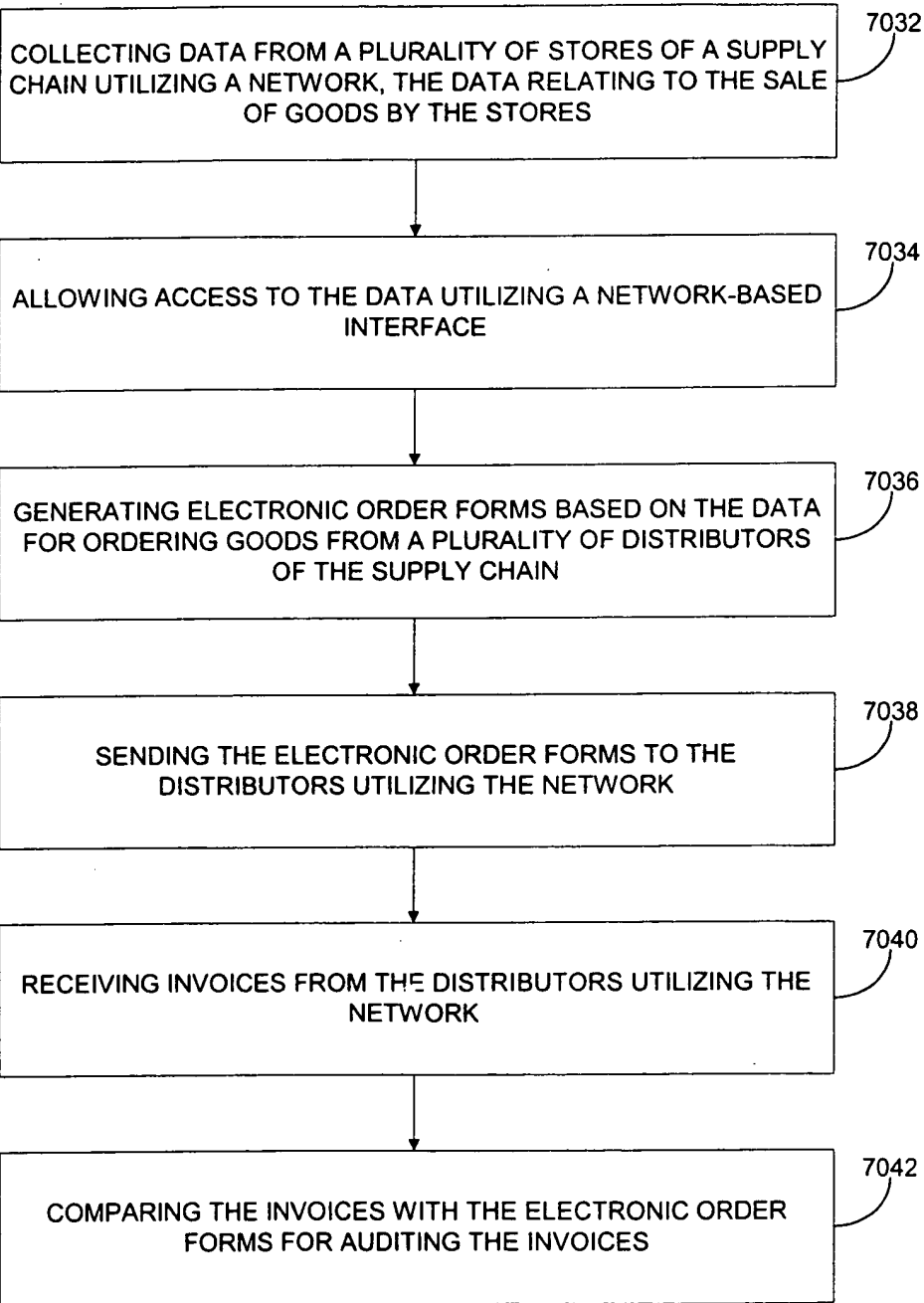


FIG. 69



7030



**FIG. 70**



7130

RECEIVING DATA FROM A PLURALITY OF SUPPLY CHAIN  
PARTICIPANTS OF A SUPPLY CHAIN UTILIZING A NETWORK

7132

ASSIGNING EACH OF THE SUPPLY CHAIN PARTICIPANTS WITH AN  
IDENTIFIER

7134

LISTING THE DATA FOR EACH OF THE SUPPLY CHAIN  
PARTICIPANTS UTILIZING THE IDENTIFIER TO PRESERVE THE  
ANONYMITY OF THE SUPPLY CHAIN PARTICIPANTS

7136

**FIG. 71**

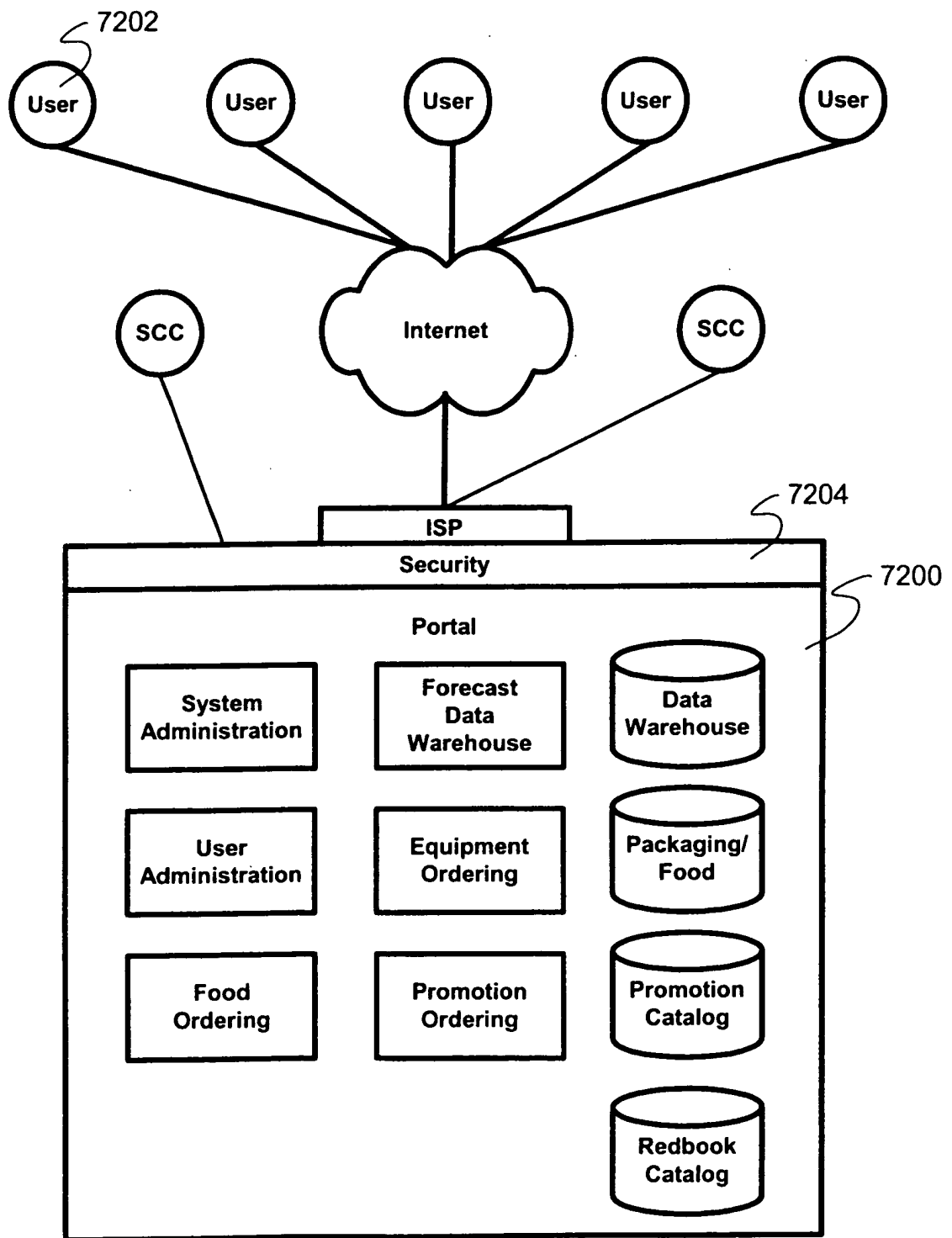


FIG. 72

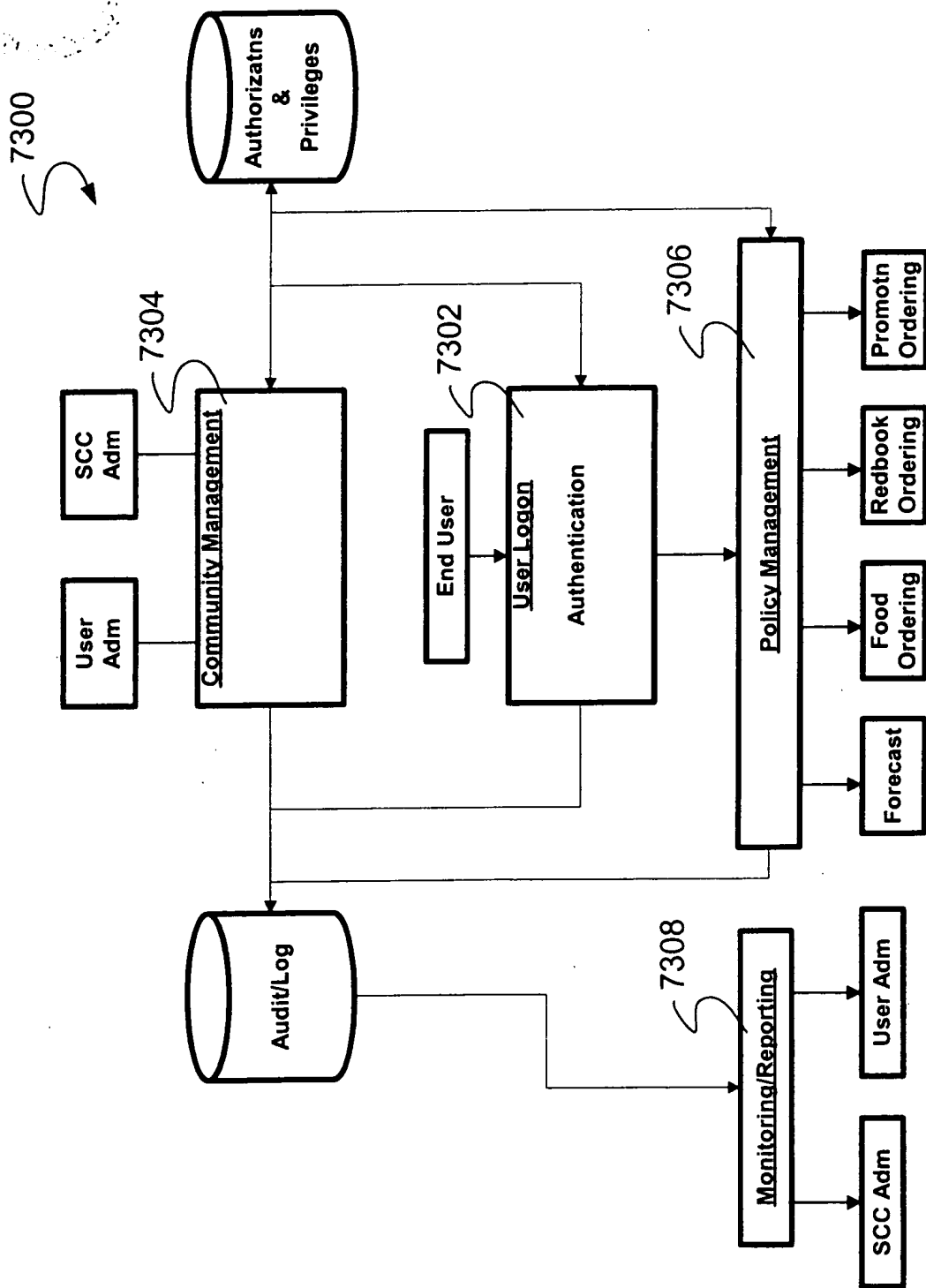


FIG. 73



**FIG. 74**

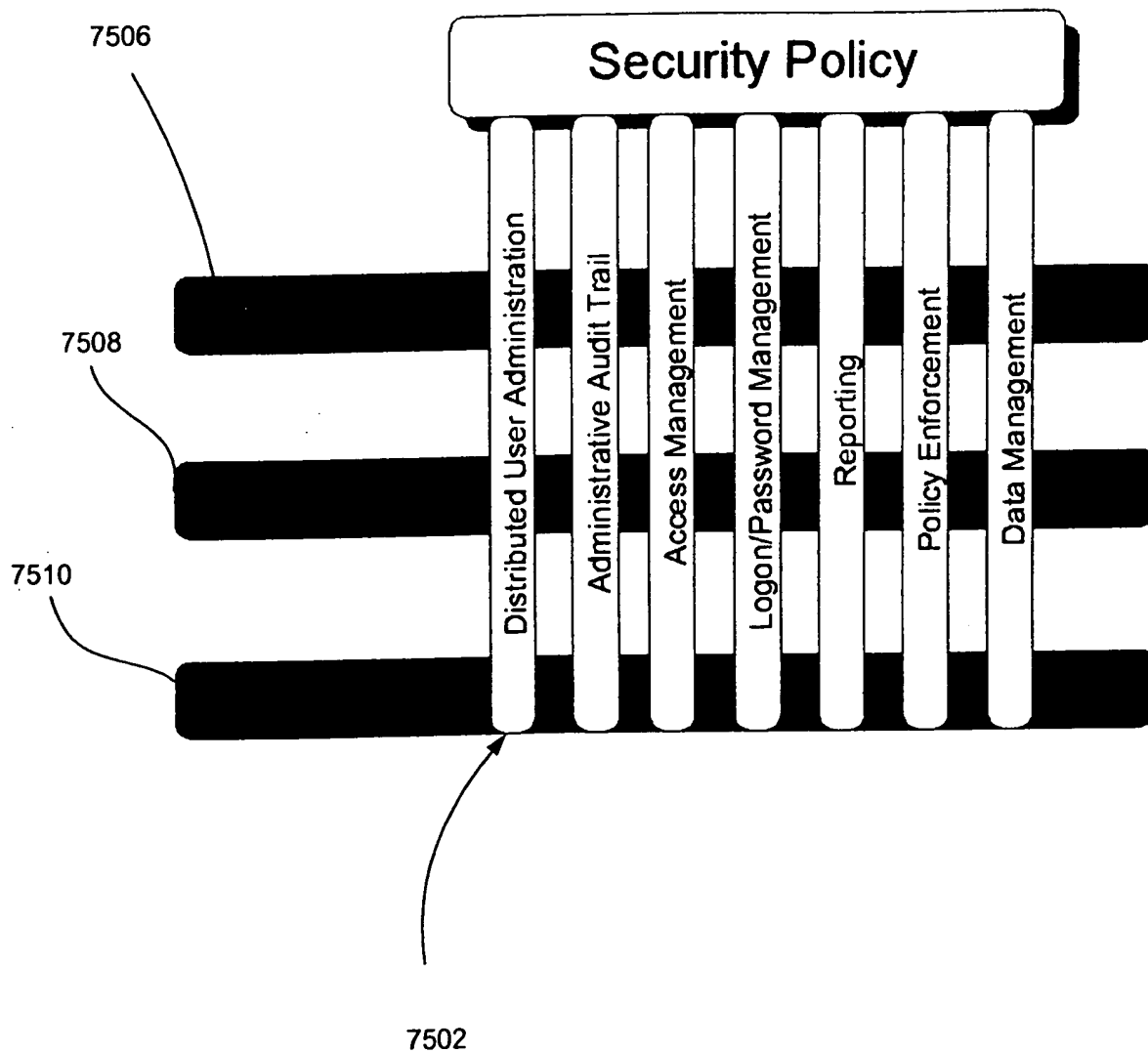


Fig. 75

Downloaded from www.scribd.com

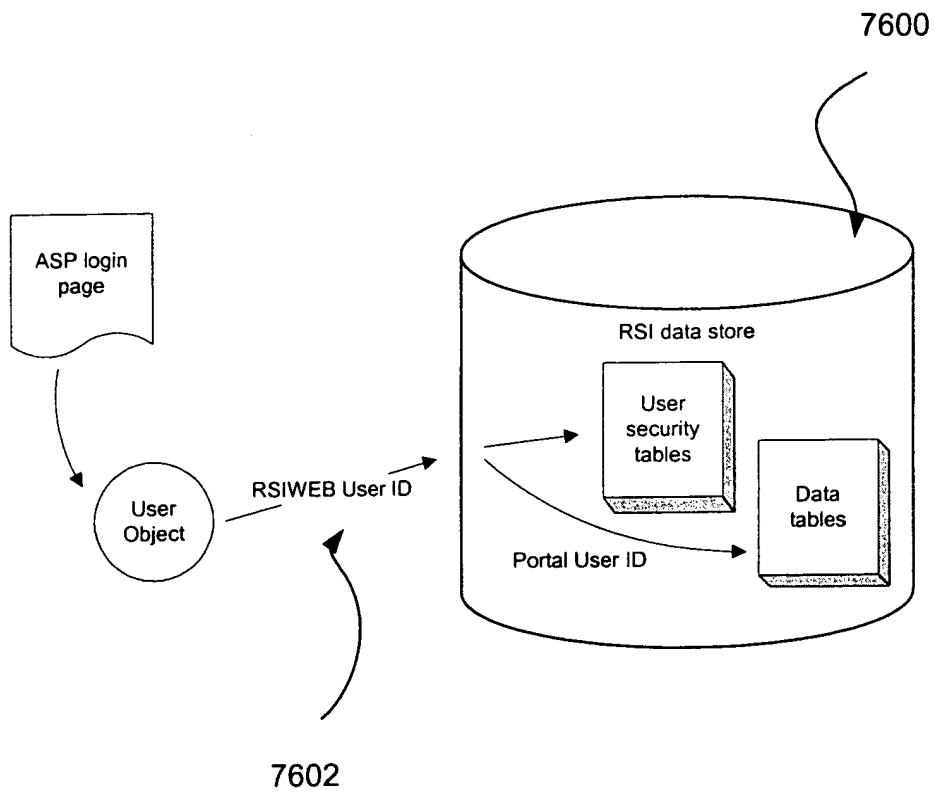
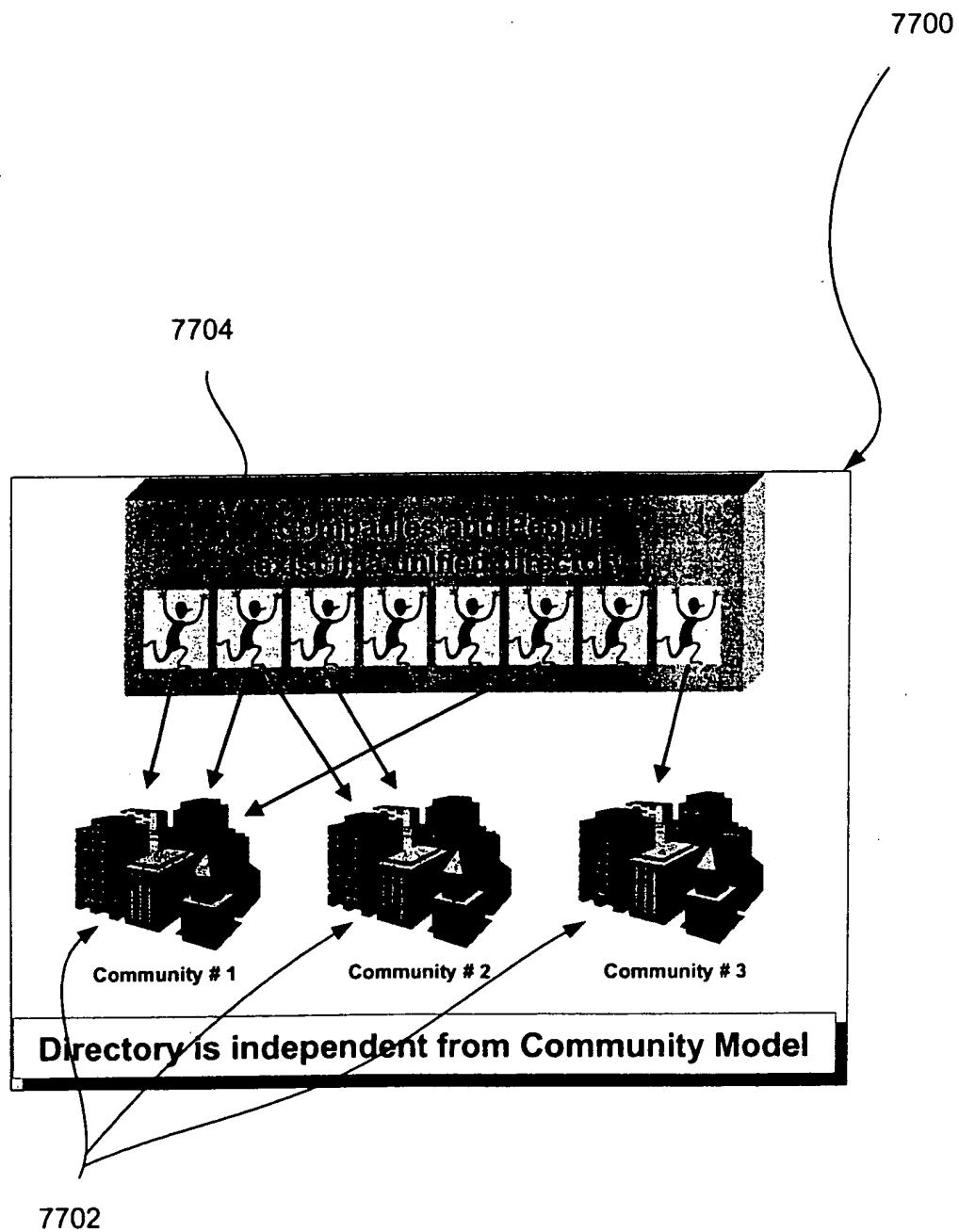


Fig. 76





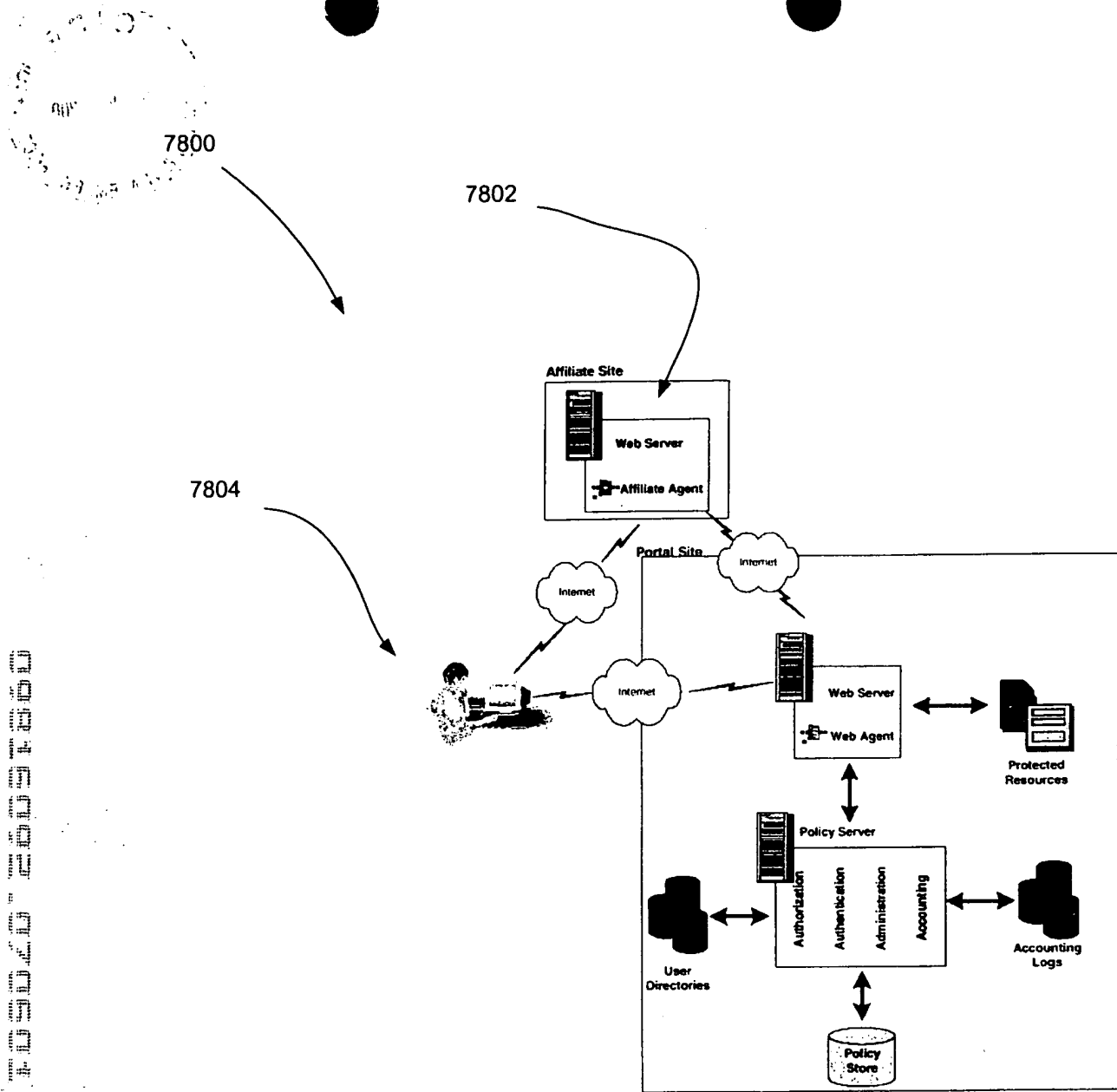


Fig. 78

7900

7902

# Policy-Based Web Security Model

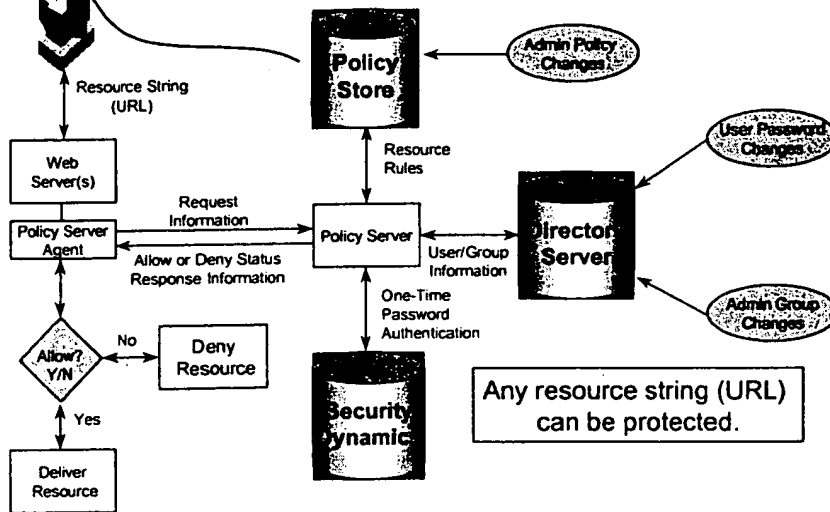
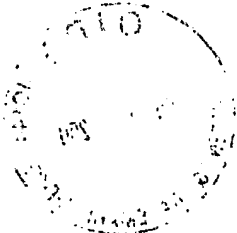
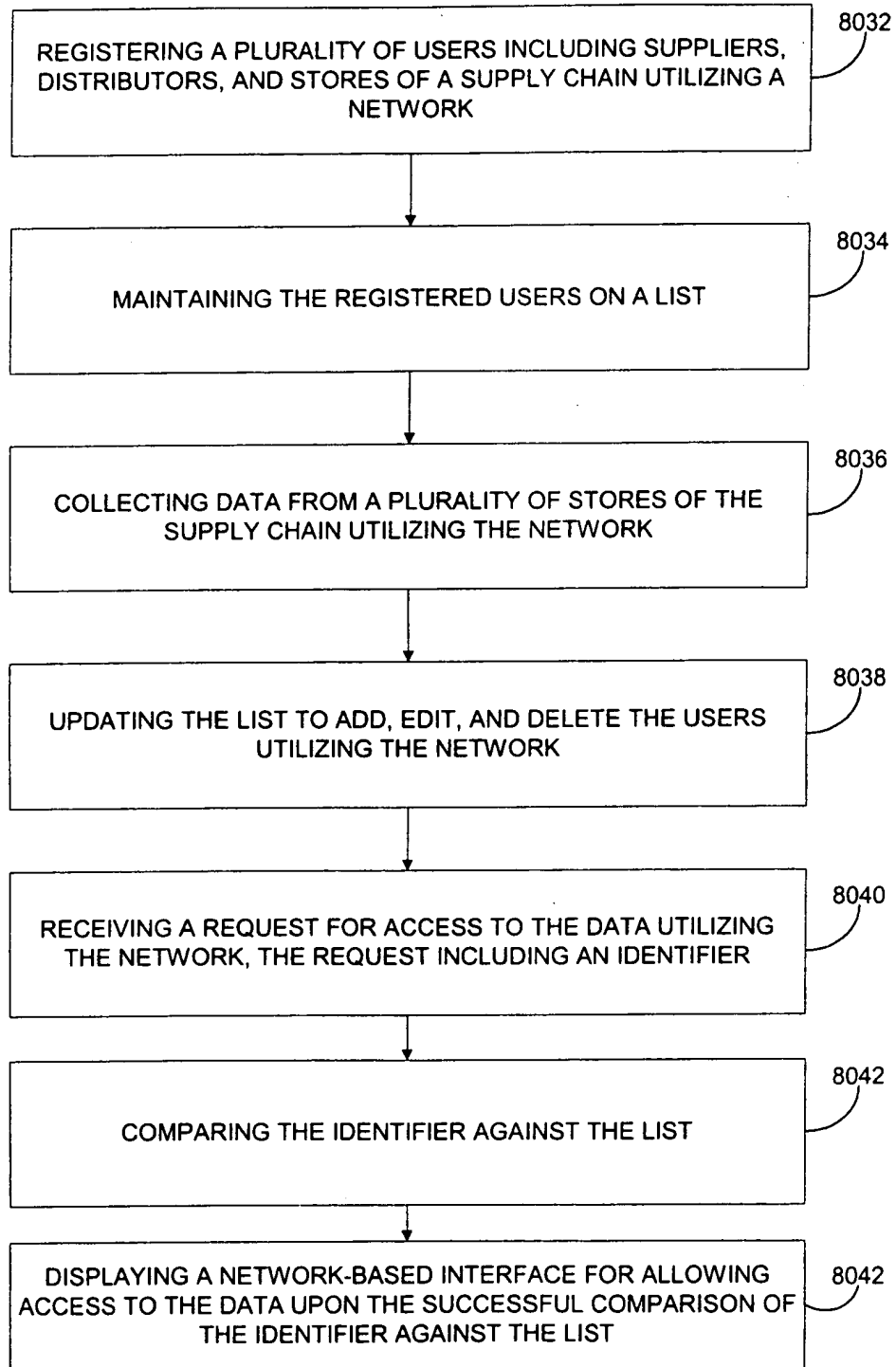


Fig. 79

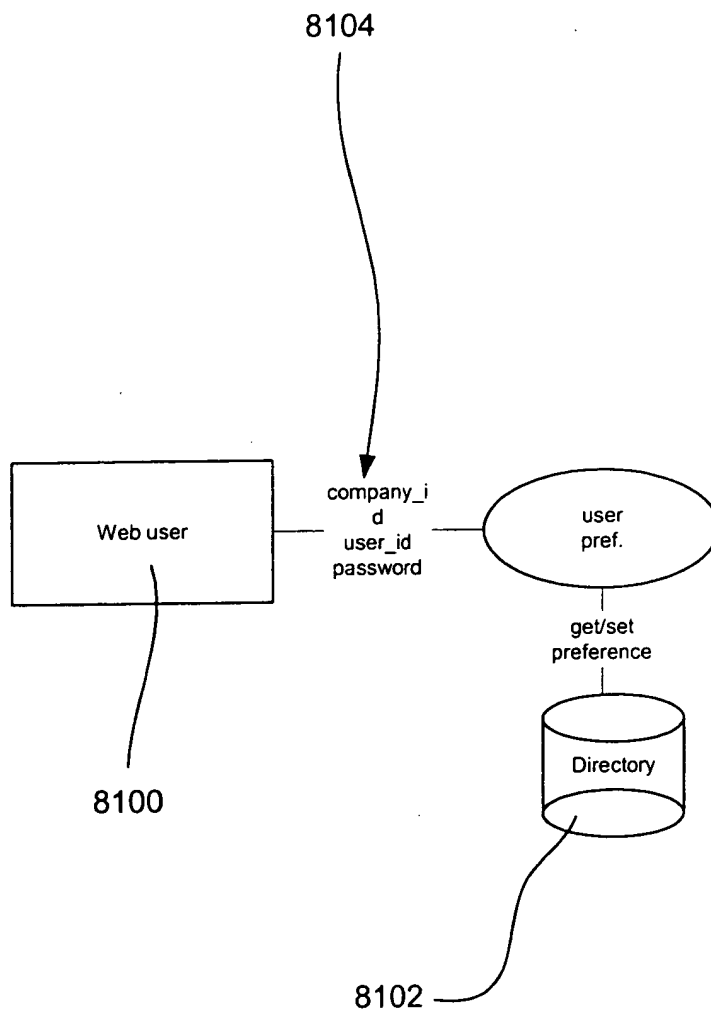


8030



**FIG. 80**

094603.070604



**Fig. 81**

8200

8202

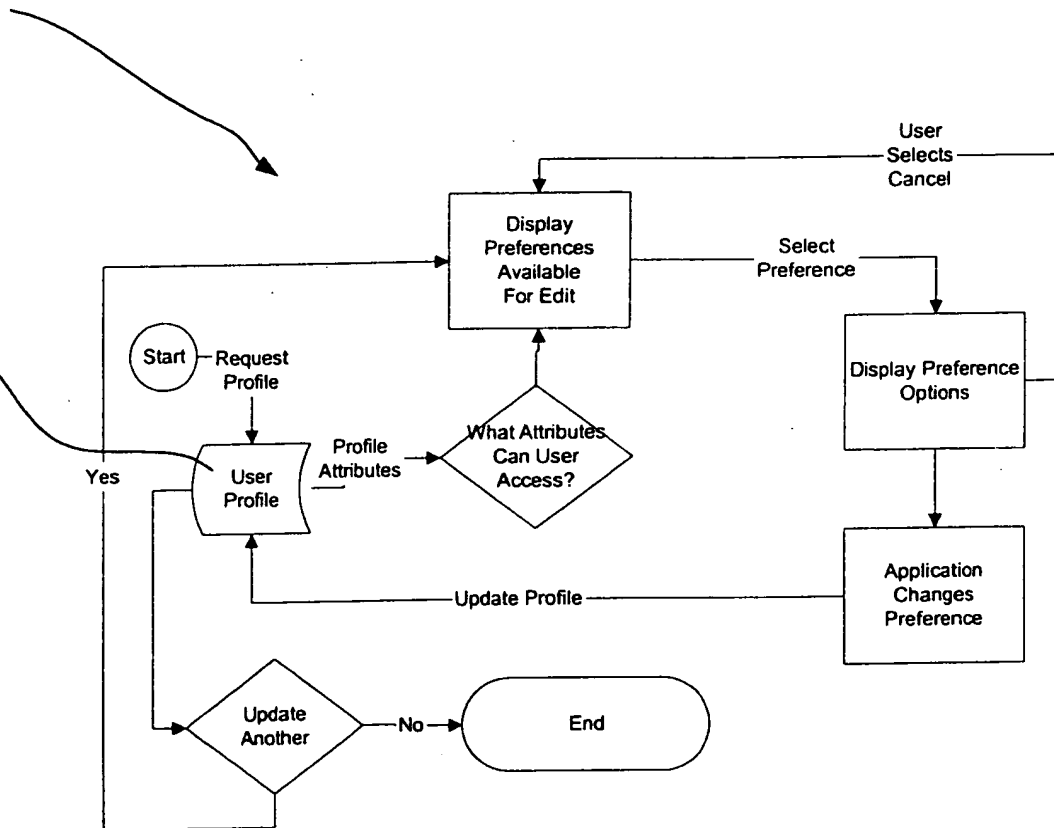
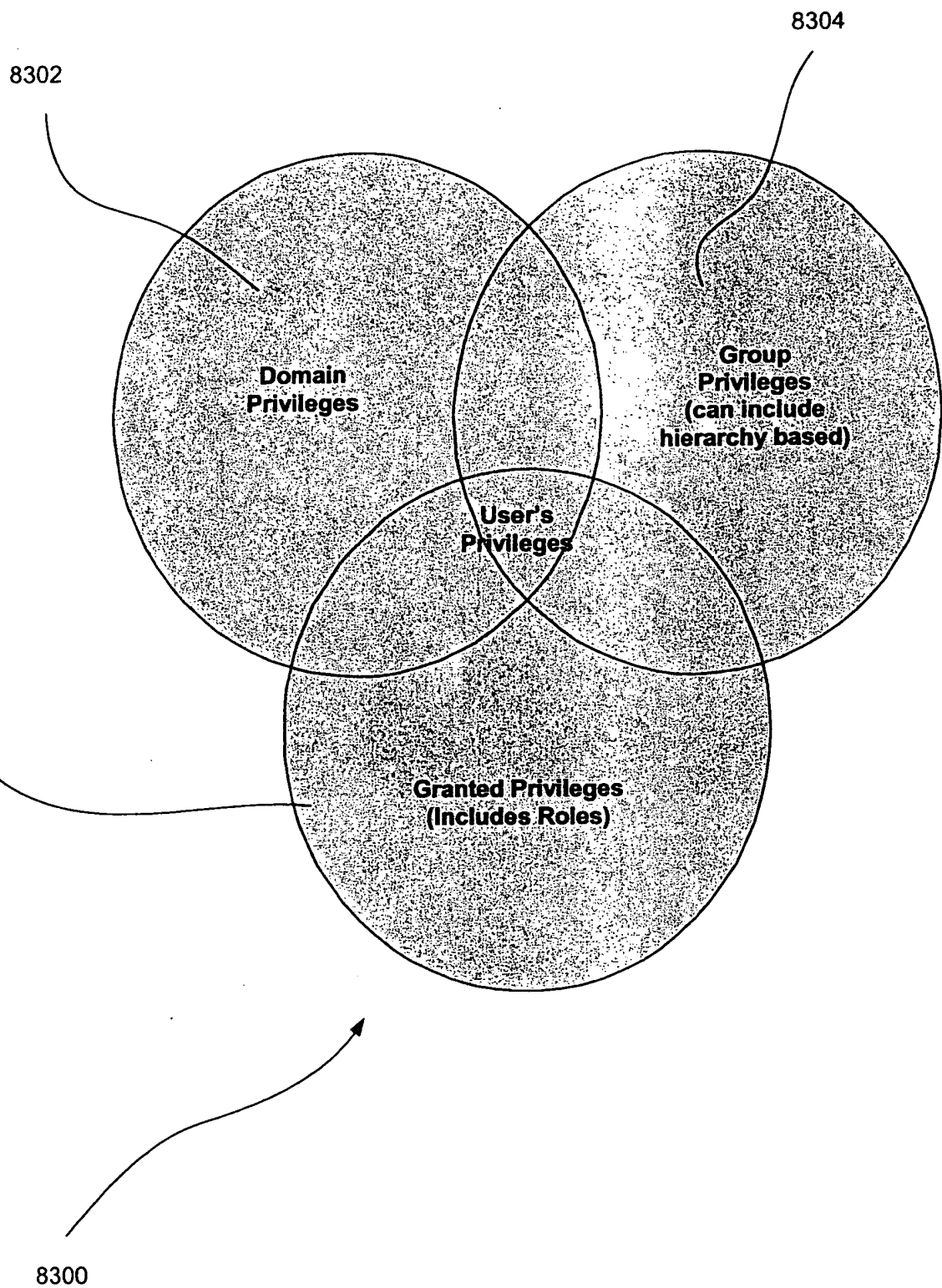
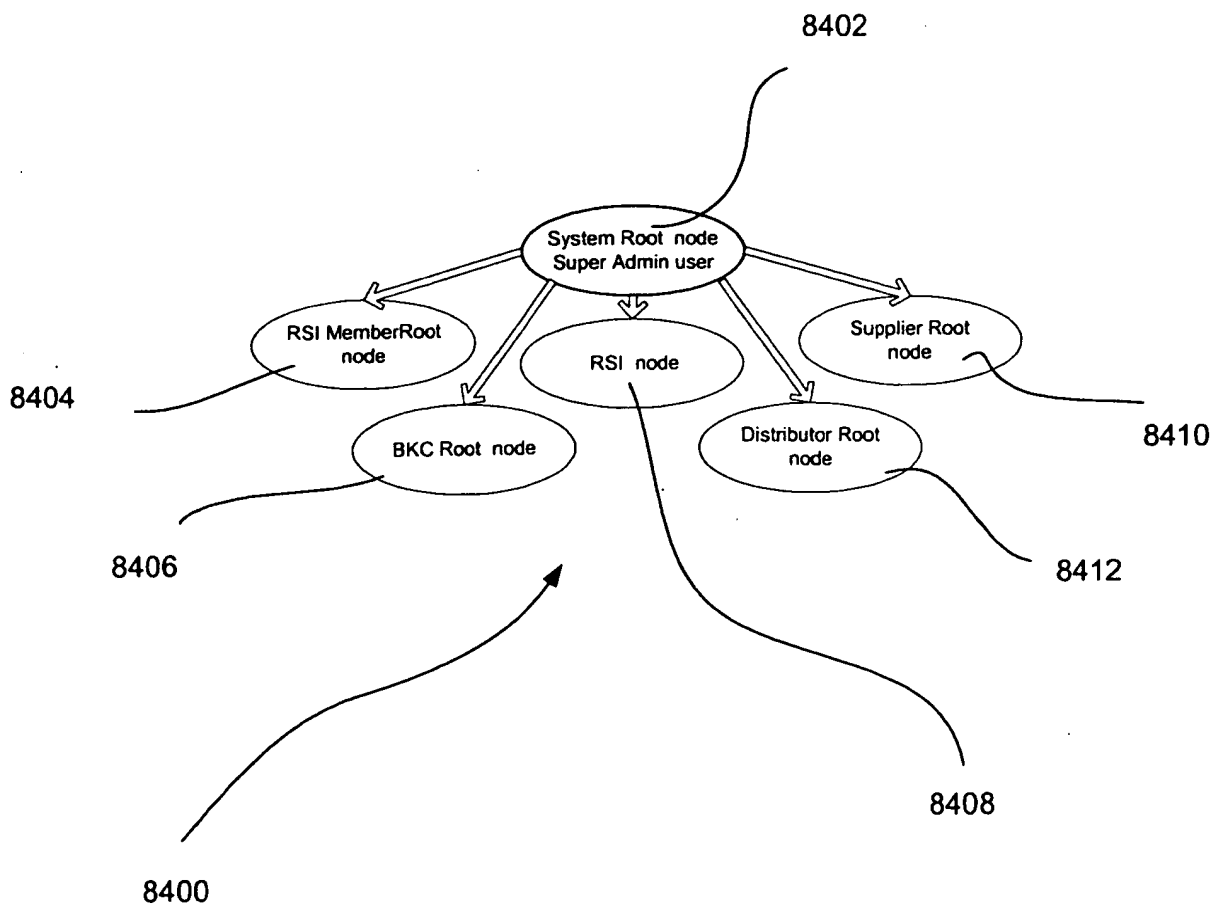


Fig. 82

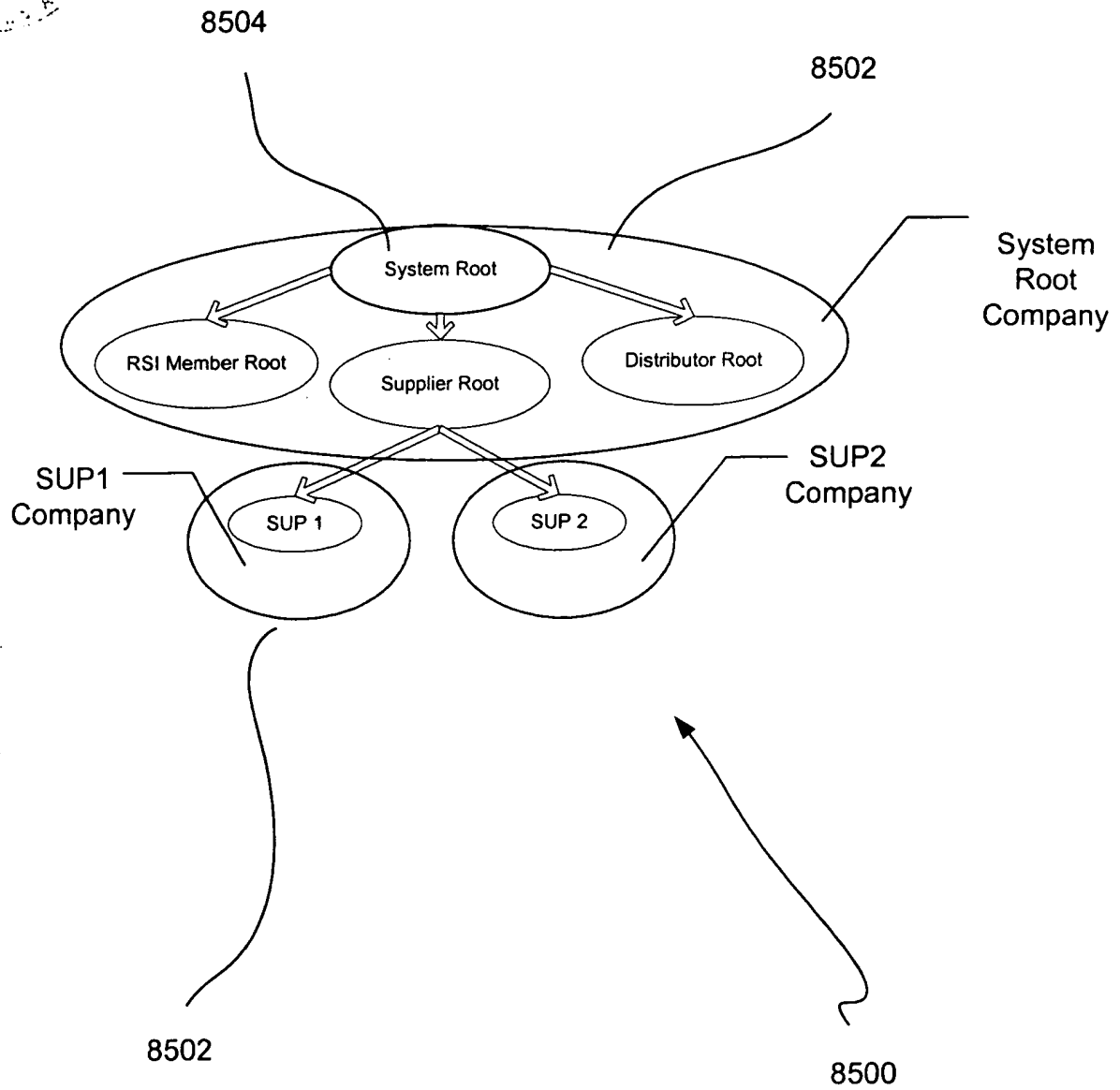


**Fig. 83**



**Fig. 84**





**Fig. 85**

8600

8602

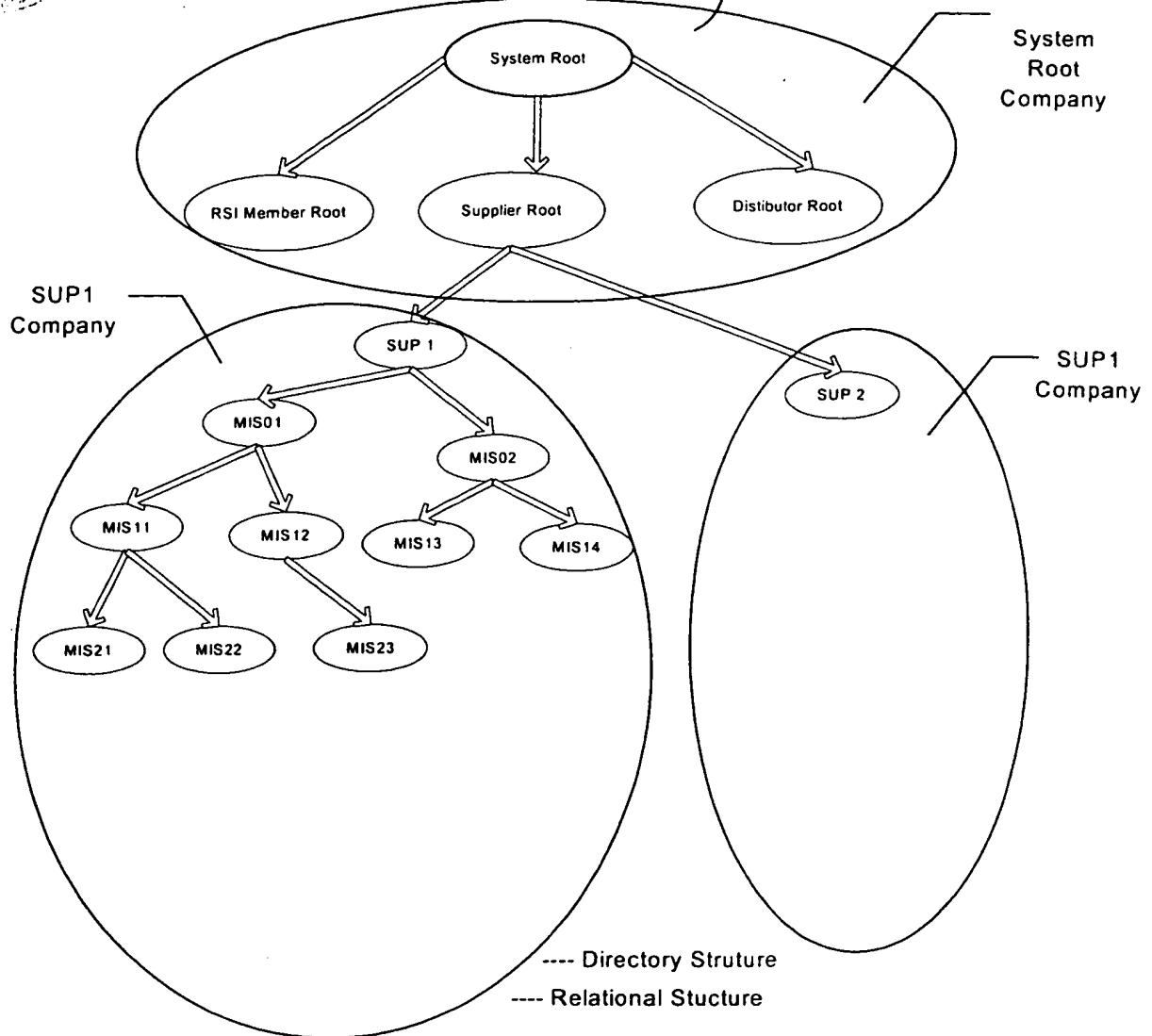


Fig. 86

8700

## Group Hierarchy Management: Data Flow

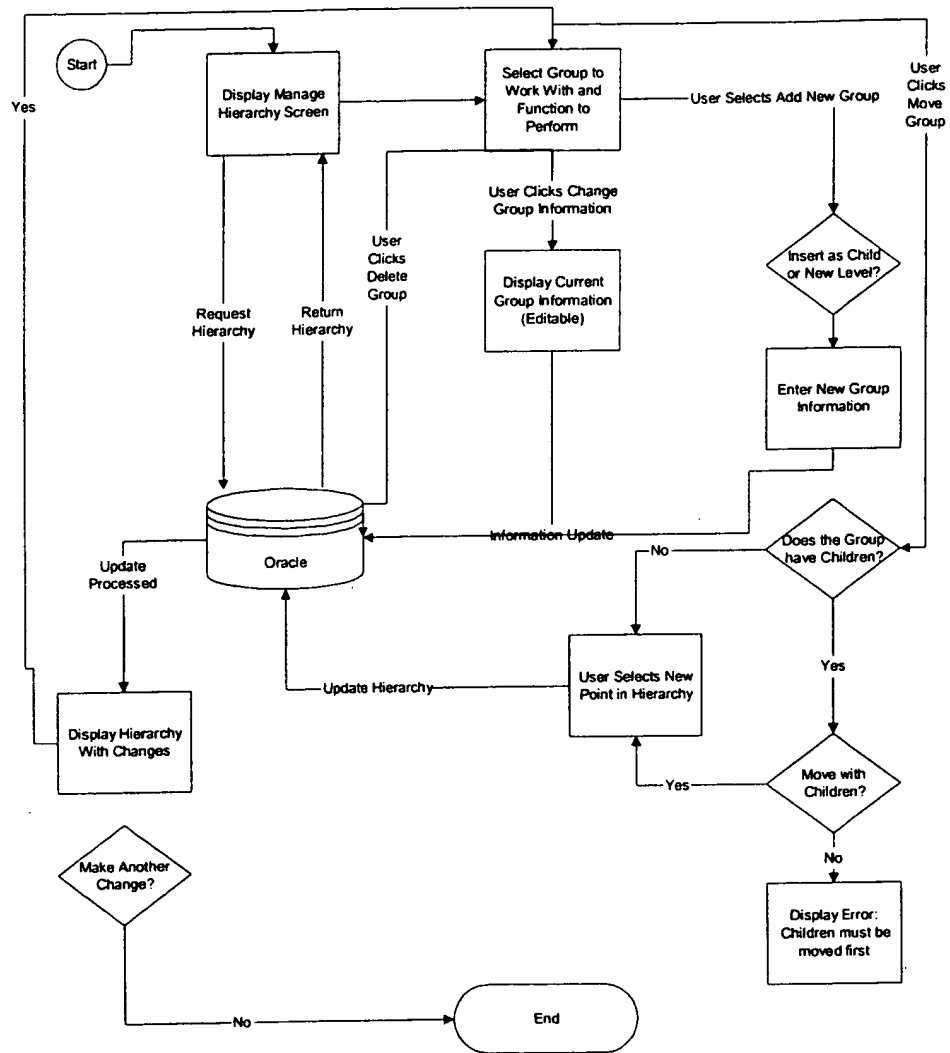
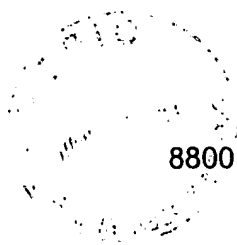


Fig. 87



8800

8804

8802

8800

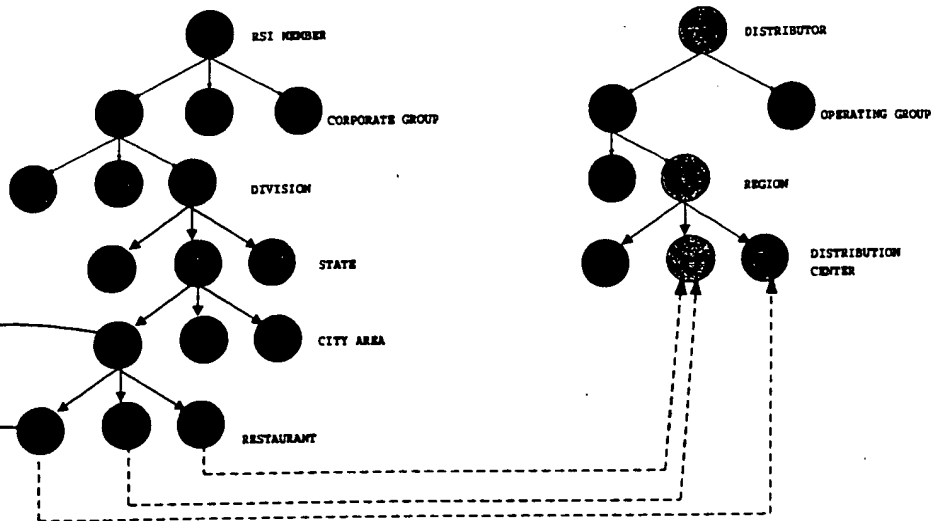
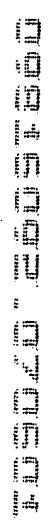


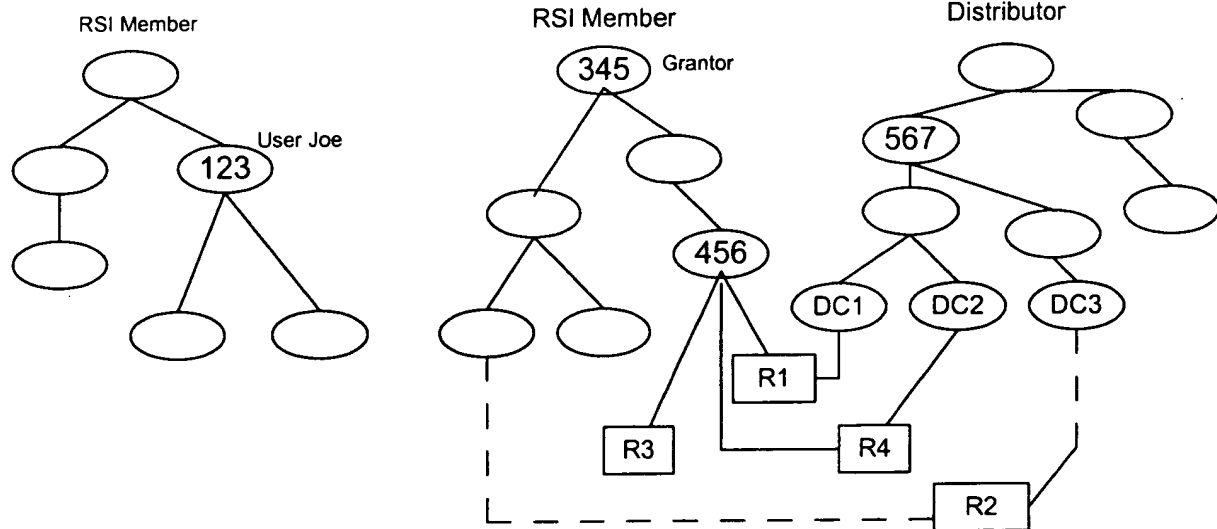
Fig. 88

8902



**Fig. 89**

9000



**FIG. 90**

9100

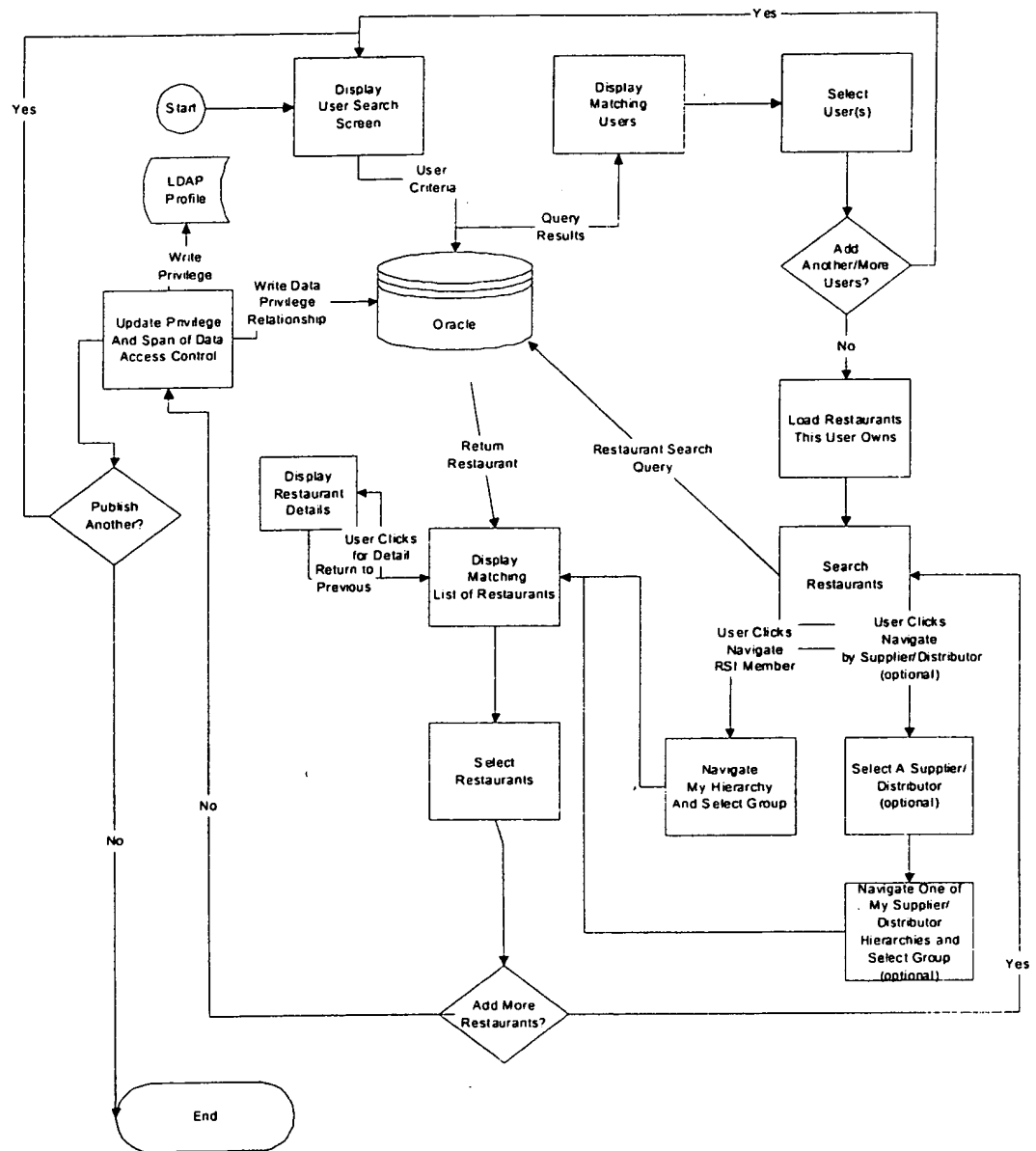
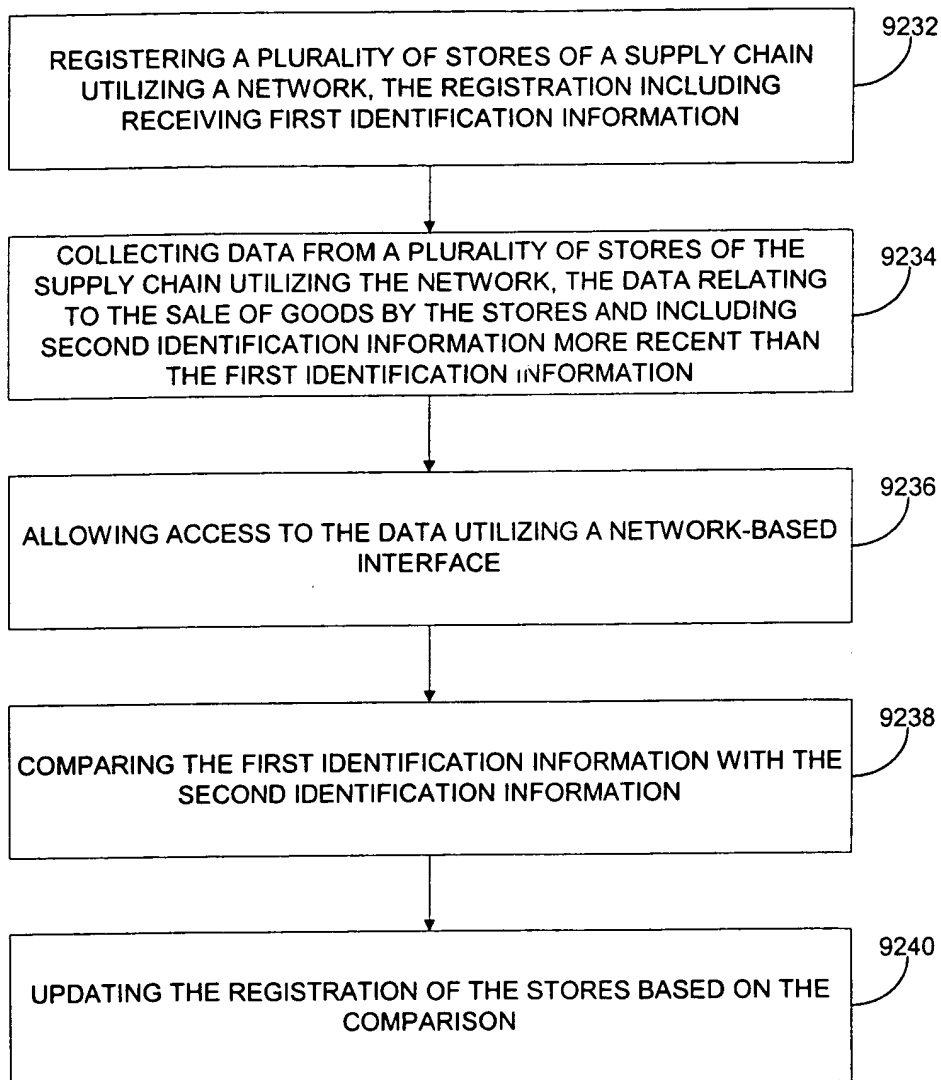


Fig. 91



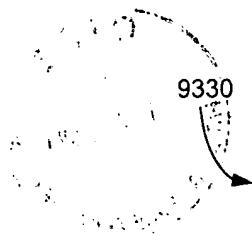
9230



**FIG. 92**

NOBIS 070674





RECEIVING DATA FROM A PLURALITY OF HEALTH AND PERSONAL CARE PRODUCTS OUTLETS OF A HEALTH AND PERSONAL CARE PRODUCTS SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF HEALTH AND PERSONAL CARE PRODUCTS BY THE HEALTH AND PERSONAL CARE PRODUCTS OUTLETS

9332

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE DATA FOR ORDERING HEALTH AND PERSONAL CARE PRODUCTS FROM A HEALTH AND PERSONAL CARE PRODUCTS DISTRIBUTOR OF THE HEALTH AND PERSONAL CARE PRODUCTS SUPPLY CHAIN

9334

TRANSMITTING THE DATA TO THE HEALTH AND PERSONAL CARE PRODUCTS DISTRIBUTOR OF THE HEALTH AND PERSONAL CARE PRODUCTS SUPPLY CHAIN UTILIZING THE NETWORK

9336

TRANSMITTING THE DATA TO A HEALTH AND PERSONAL CARE PRODUCTS SUPPLIER OF THE HEALTH AND PERSONAL CARE PRODUCTS SUPPLY CHAIN UTILIZING THE NETWORK

9338

FORECASTING ACTIVITY IN THE HEALTH AND PERSONAL CARE PRODUCTS SUPPLY CHAIN UTILIZING THE DATA

9340

**FIG. 93**

9430

RECEIVING DATA FROM A PLURALITY OF ELECTRONICS AND APPLIANCES OUTLETS OF AN ELECTRONICS AND APPLIANCES SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF ELECTRONICS AND APPLIANCES BY THE ELECTRONICS AND APPLIANCES OUTLETS

9432

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE DATA FOR ORDERING ELECTRONICS AND APPLIANCES FROM AN ELECTRONICS AND APPLIANCES DISTRIBUTOR OF THE ELECTRONICS AND APPLIANCES SUPPLY CHAIN

9434

TRANSMITTING THE DATA TO THE ELECTRONICS AND APPLIANCES DISTRIBUTOR OF THE ELECTRONICS AND APPLIANCES SUPPLY CHAIN UTILIZING THE NETWORK

9436

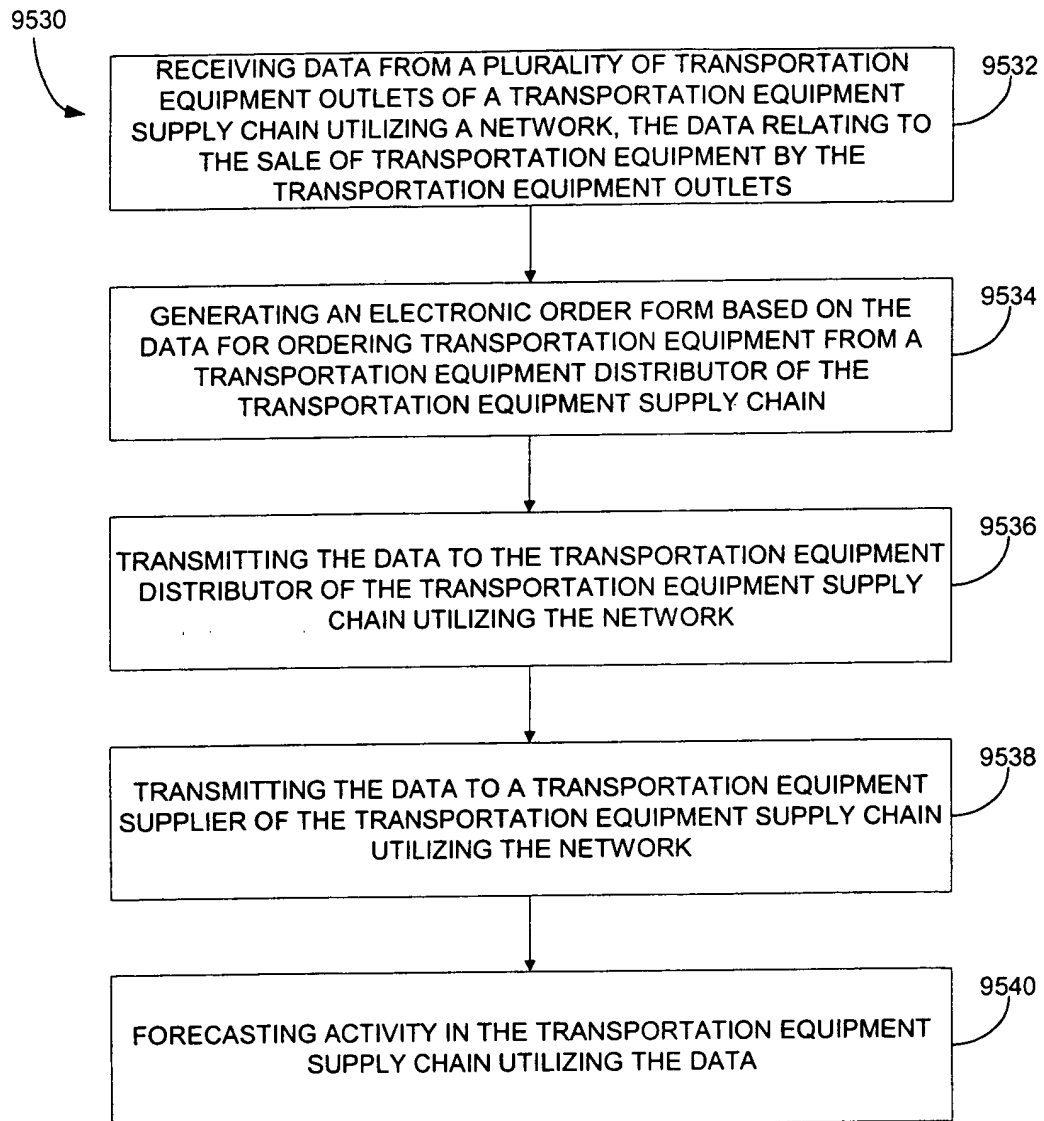
TRANSMITTING THE DATA TO AN ELECTRONICS AND APPLIANCES SUPPLIER OF THE ELECTRONICS AND APPLIANCES SUPPLY CHAIN UTILIZING THE NETWORK

9438

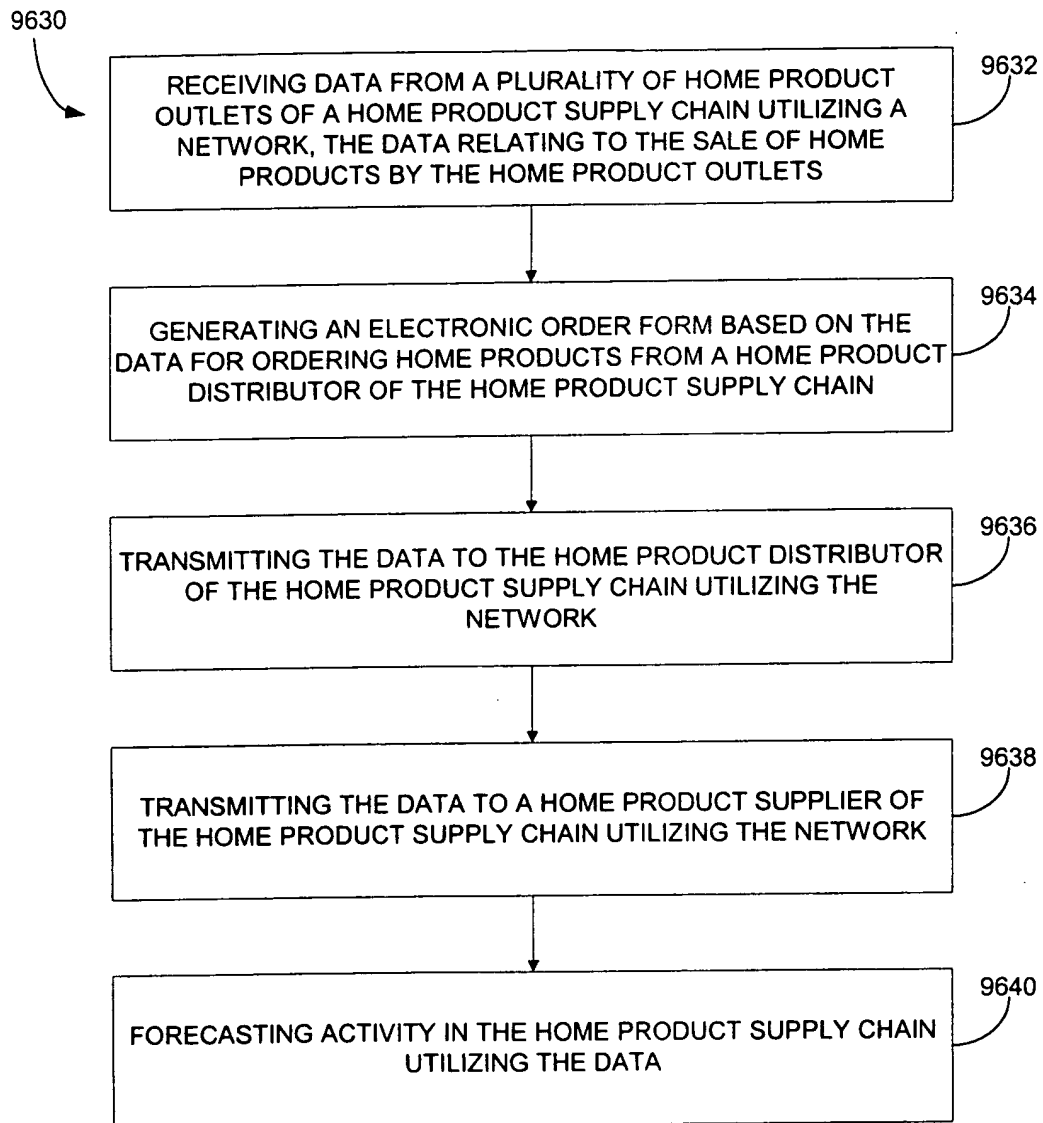
FORECASTING ACTIVITY IN THE ELECTRONICS AND APPLIANCES SUPPLY CHAIN UTILIZING THE DATA

9440

**FIG. 94**



**FIG. 95**



**FIG. 96**



9830

RECEIVING DATA FROM A PLURALITY OF MACHINERY OUTLETS  
OF A MACHINERY SUPPLY CHAIN UTILIZING A NETWORK, THE  
DATA RELATING TO THE SALE OF MACHINERY BY THE  
MACHINERY OUTLETS

9832

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE  
DATA FOR ORDERING MACHINERY FROM A MACHINERY  
DISTRIBUTOR OF THE MACHINERY SUPPLY CHAIN

9834

TRANSMITTING THE DATA TO THE MACHINERY DISTRIBUTOR OF  
THE MACHINERY SUPPLY CHAIN UTILIZING THE NETWORK

9836

TRANSMITTING THE DATA TO A MACHINERY SUPPLIER OF THE  
MACHINERY SUPPLY CHAIN UTILIZING THE NETWORK

9838

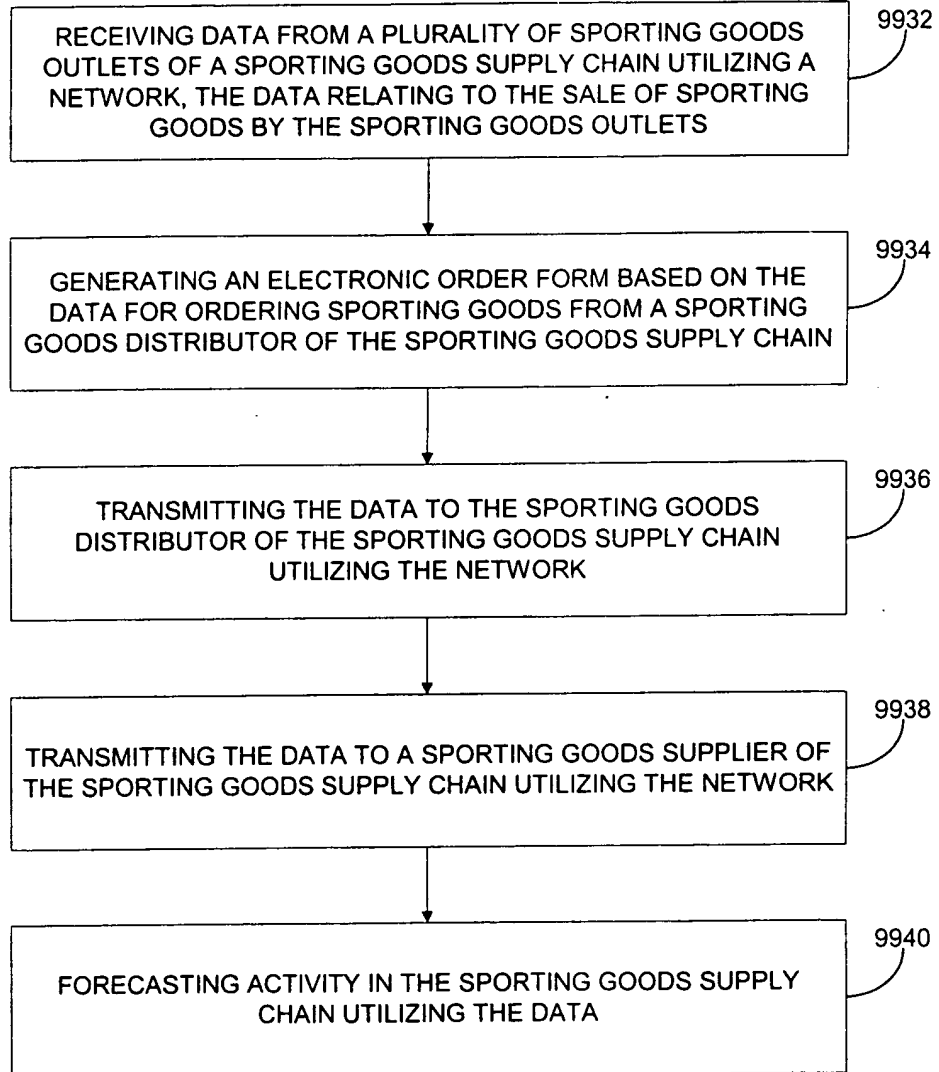
FORECASTING ACTIVITY IN THE MACHINERY SUPPLY CHAIN  
UTILIZING THE DATA

9840

**FIG. 98**

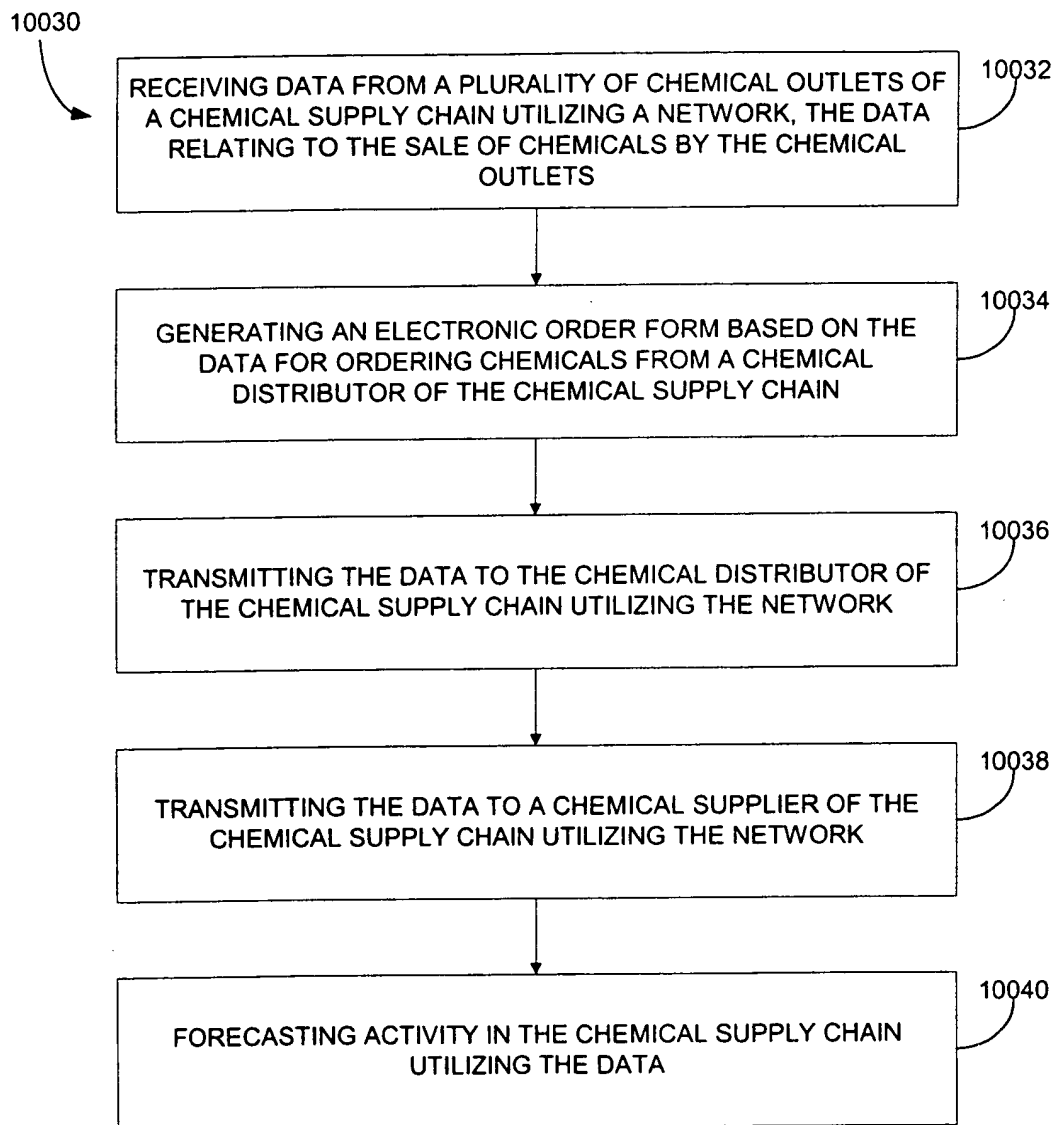


9930



**FIG. 99**

00045703 0705-1



**FIG. 100**



10130

RECEIVING DATA FROM A PLURALITY OF DEPARTMENT STORE  
OUTLETS OF A DEPARTMENT STORE SUPPLY CHAIN UTILIZING A  
NETWORK, THE DATA RELATING TO THE SALE OF DEPARTMENT  
STORE PRODUCTS BY THE DEPARTMENT STORE OUTLETS

10132

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE  
DATA FOR ORDERING DEPARTMENT STORE PRODUCTS FROM A  
DEPARTMENT STORE DISTRIBUTOR OF THE DEPARTMENT STORE  
SUPPLY CHAIN

10134

TRANSMITTING THE DATA TO THE DEPARTMENT STORE  
DISTRIBUTOR OF THE DEPARTMENT STORE SUPPLY CHAIN  
UTILIZING THE NETWORK

10136

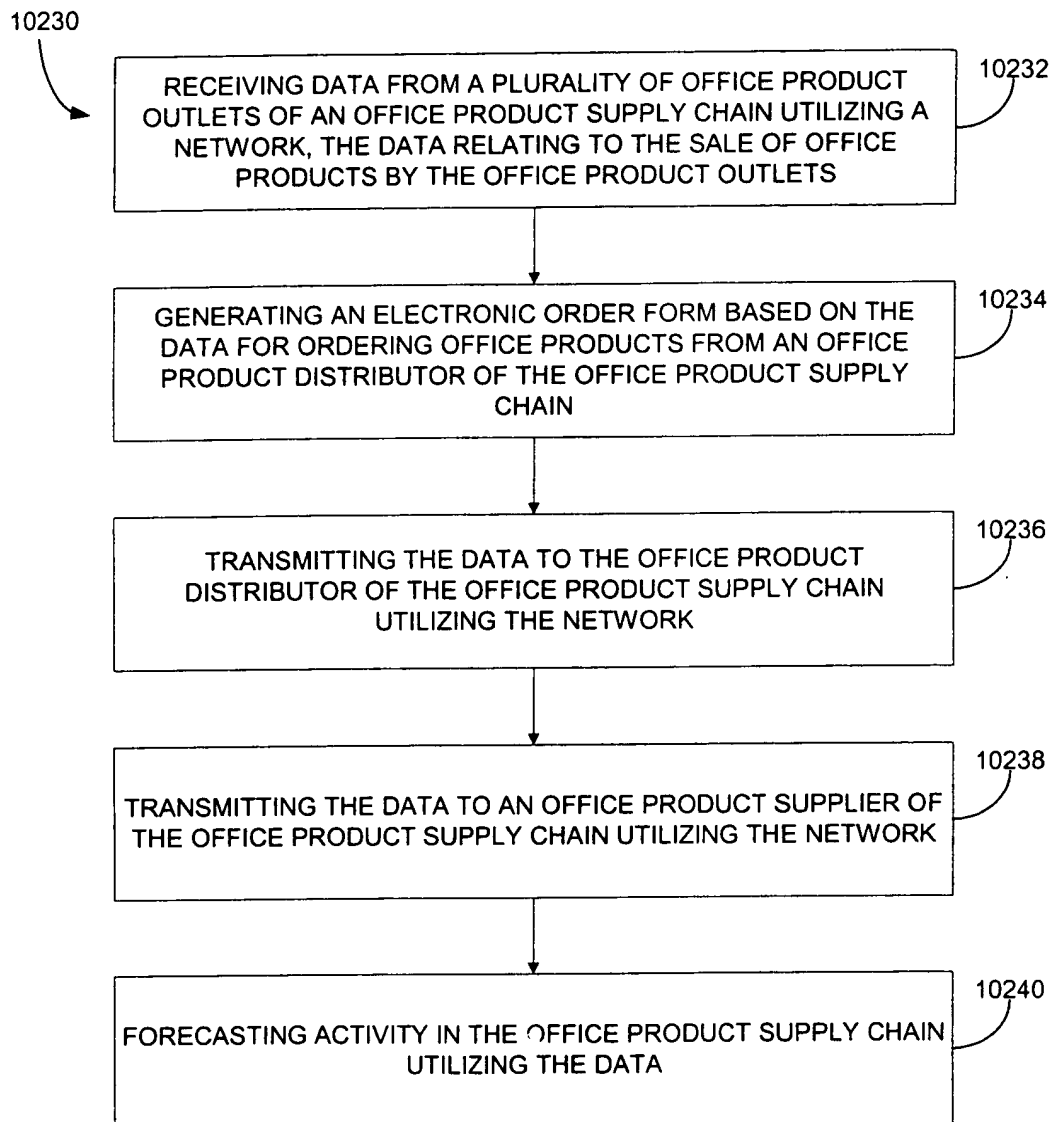
TRANSMITTING THE DATA TO A DEPARTMENT STORE SUPPLIER  
OF THE DEPARTMENT STORE SUPPLY CHAIN UTILIZING THE  
NETWORK

10138

FORECASTING ACTIVITY IN THE DEPARTMENT STORE SUPPLY  
CHAIN UTILIZING THE DATA

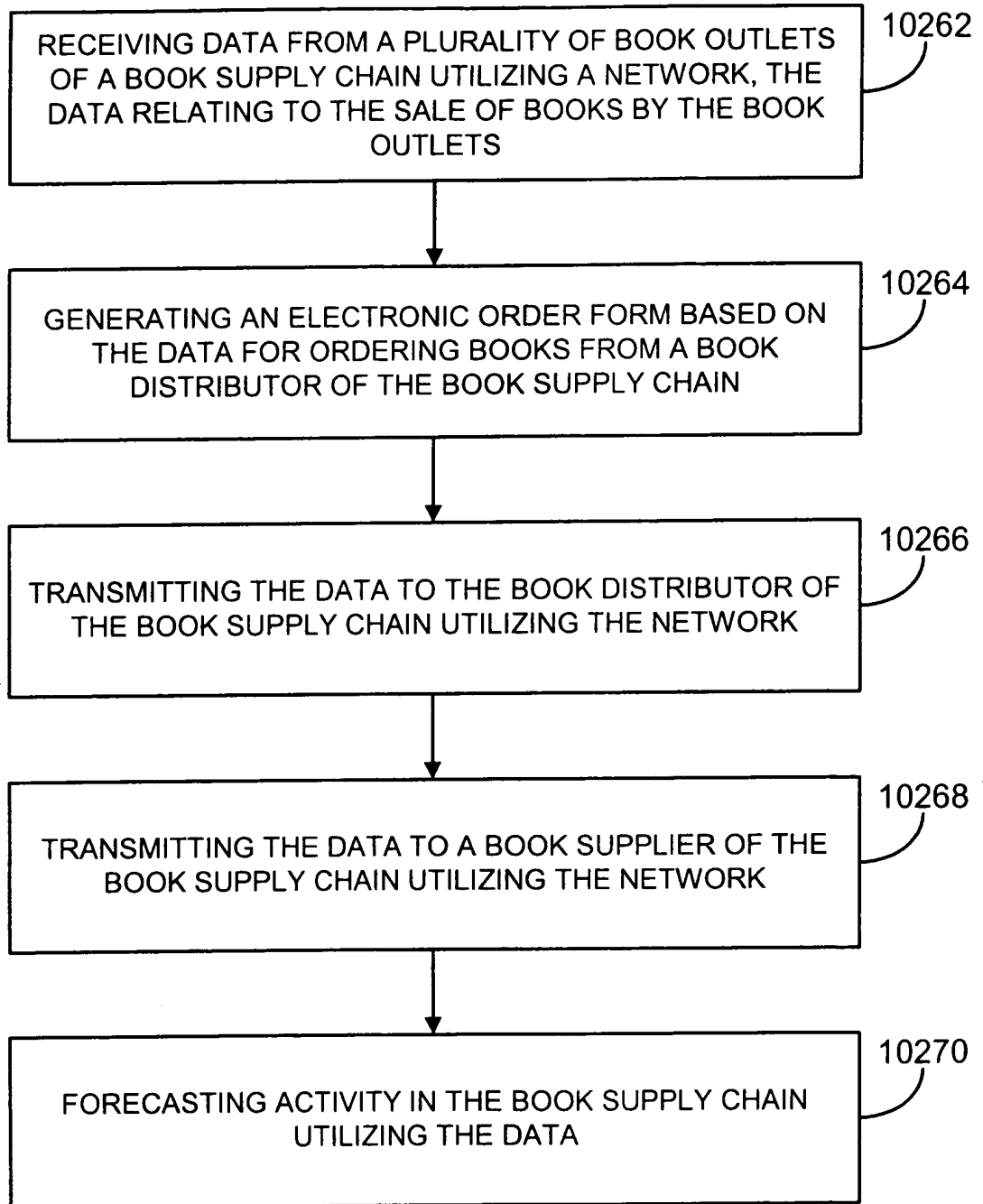
10140

**FIG. 101**

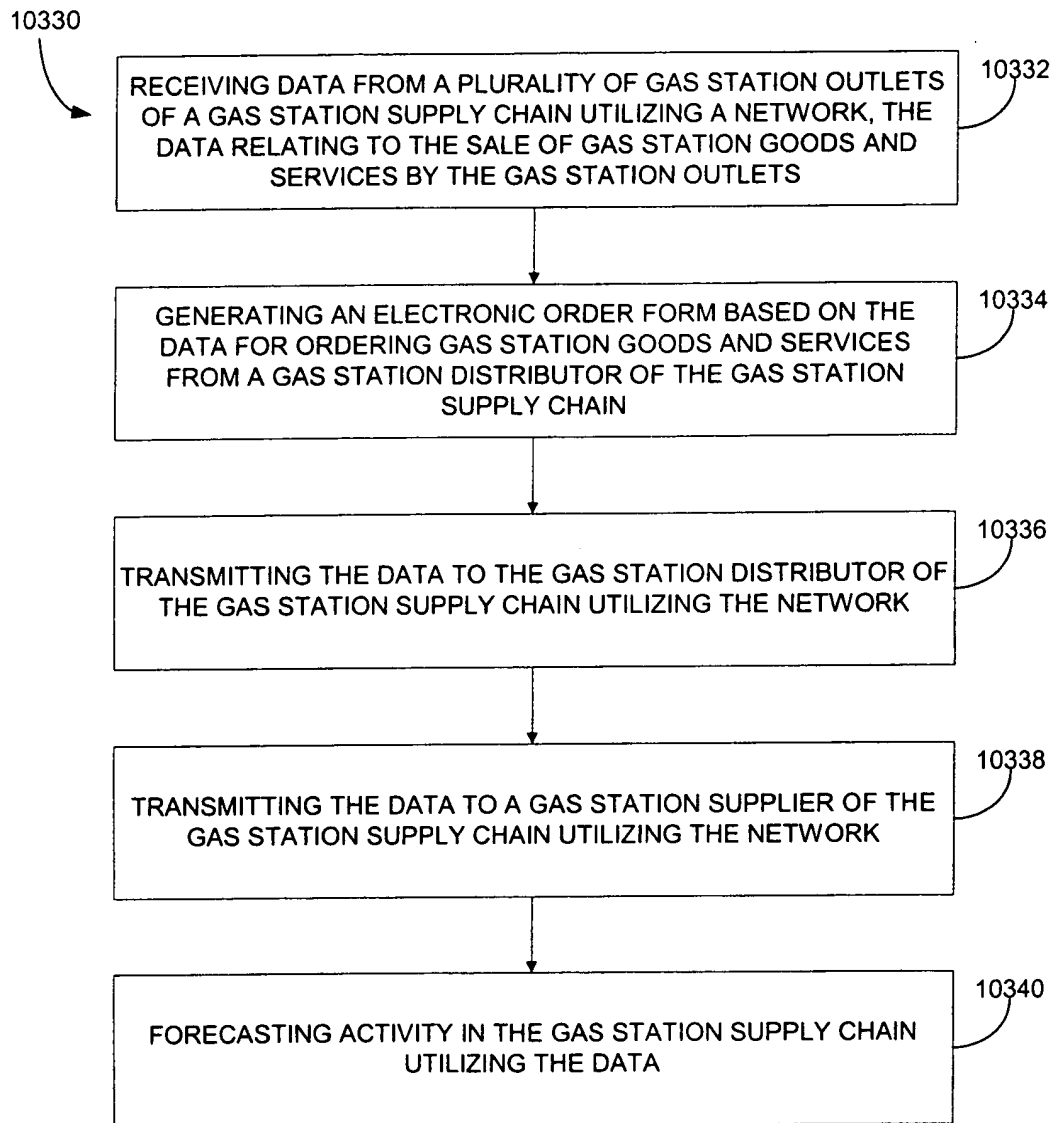


**FIG. 102A**

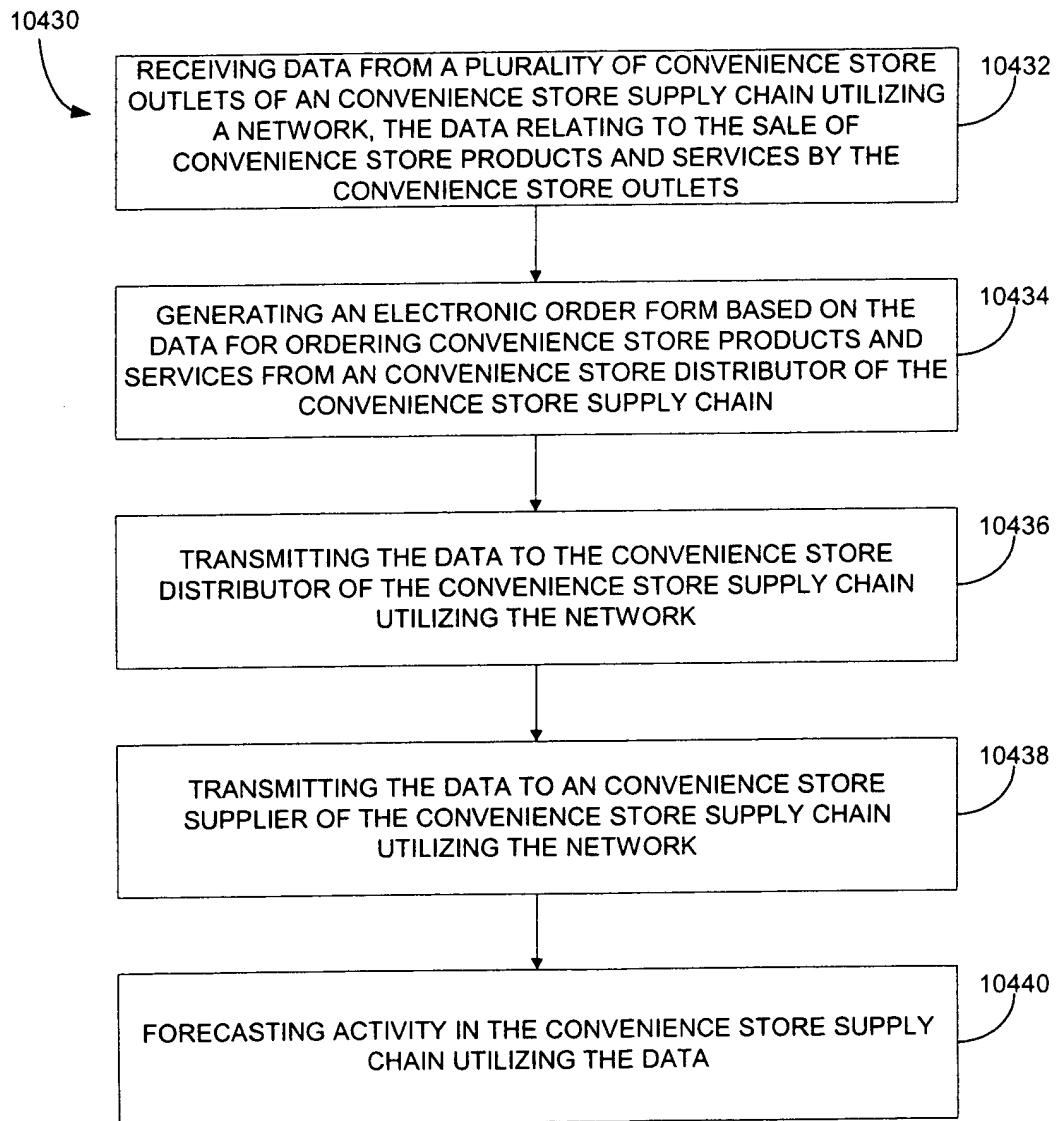
10260



**FIG. 102B**

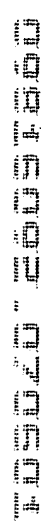


**FIG. 103**

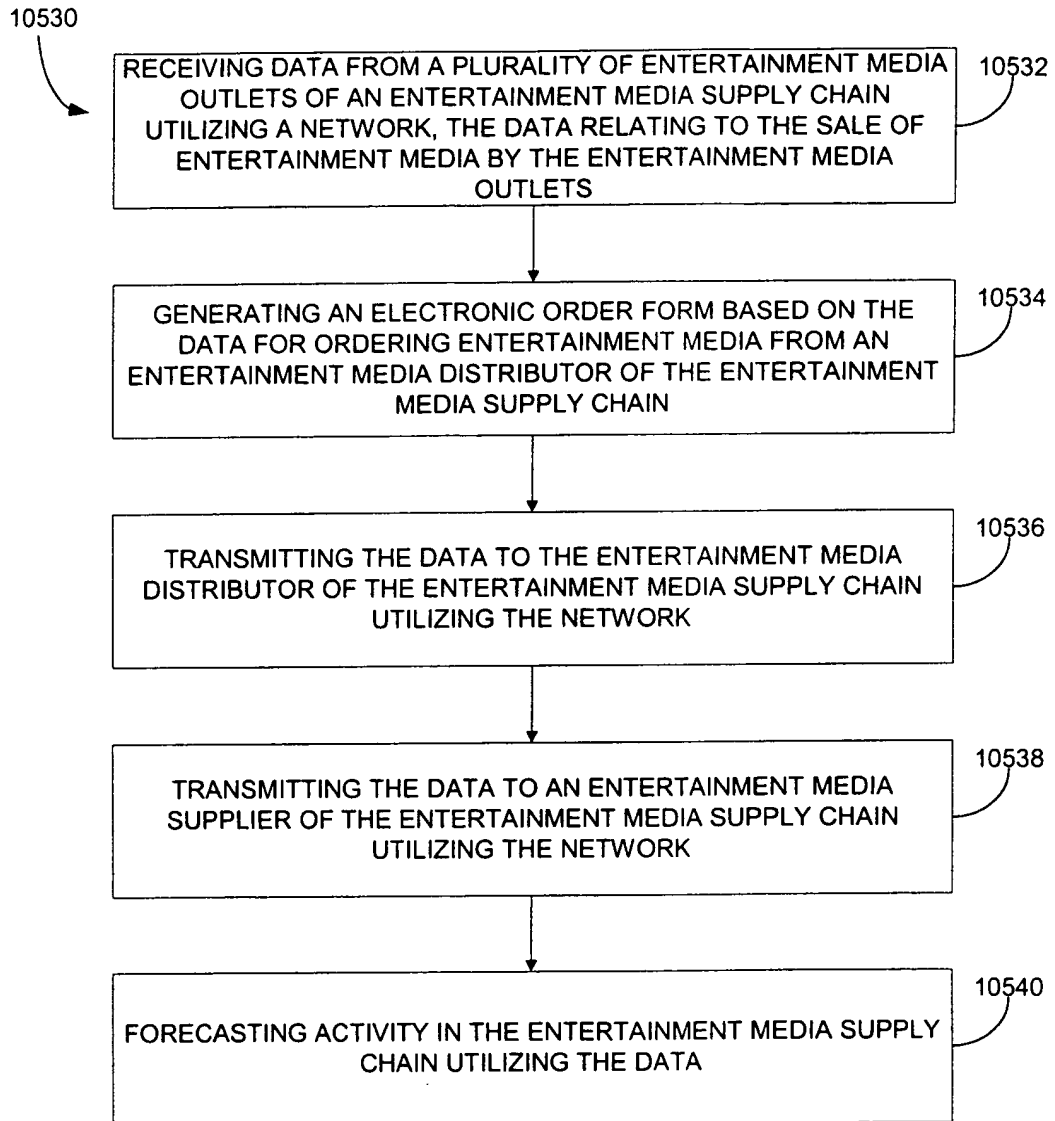


**FIG. 104A**

10460



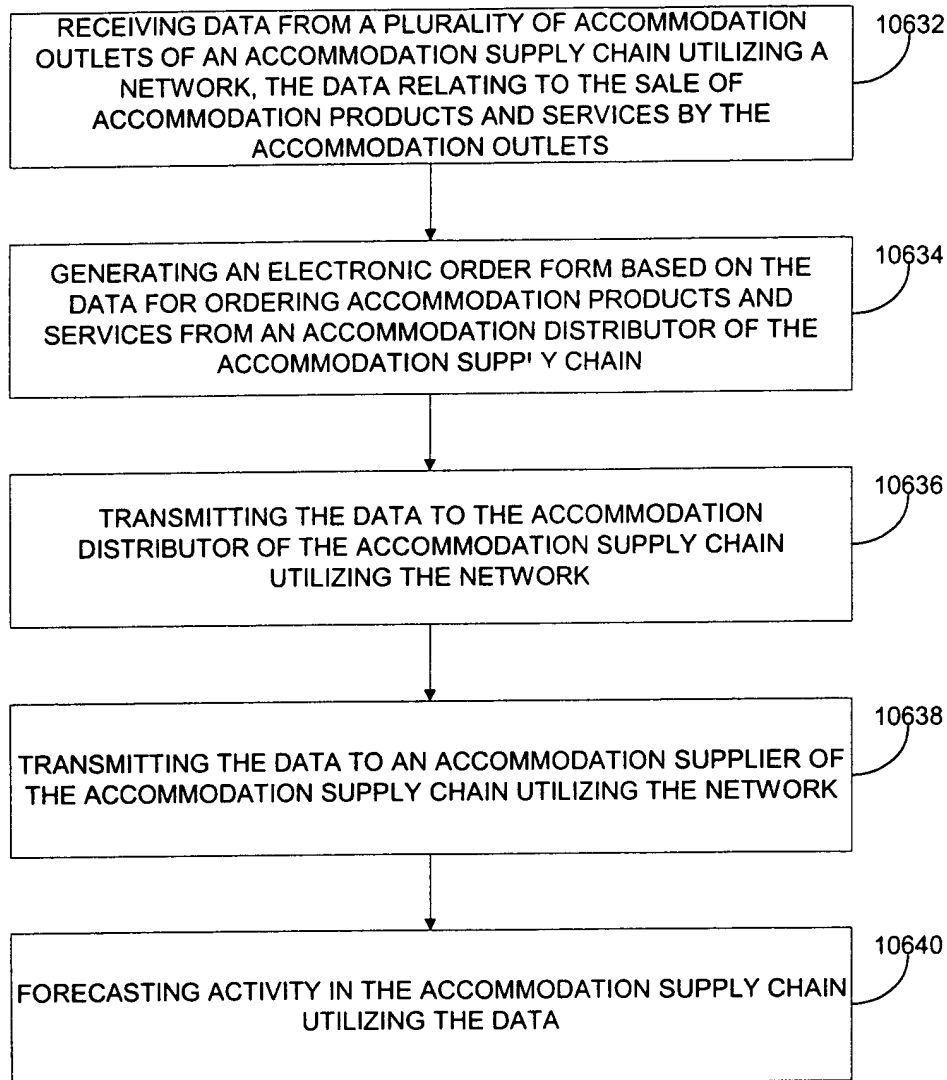
**FIG. 104B**



**FIG. 105**

FIG. 106

10630



**FIG. 106**



10730

RECEIVING DATA FROM A PLURALITY OF STORES OF A SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF GOODS BY THE STORES

10732

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE DATA FOR ORDERING GOODS FROM A DISTRIBUTOR OF THE SUPPLY CHAIN

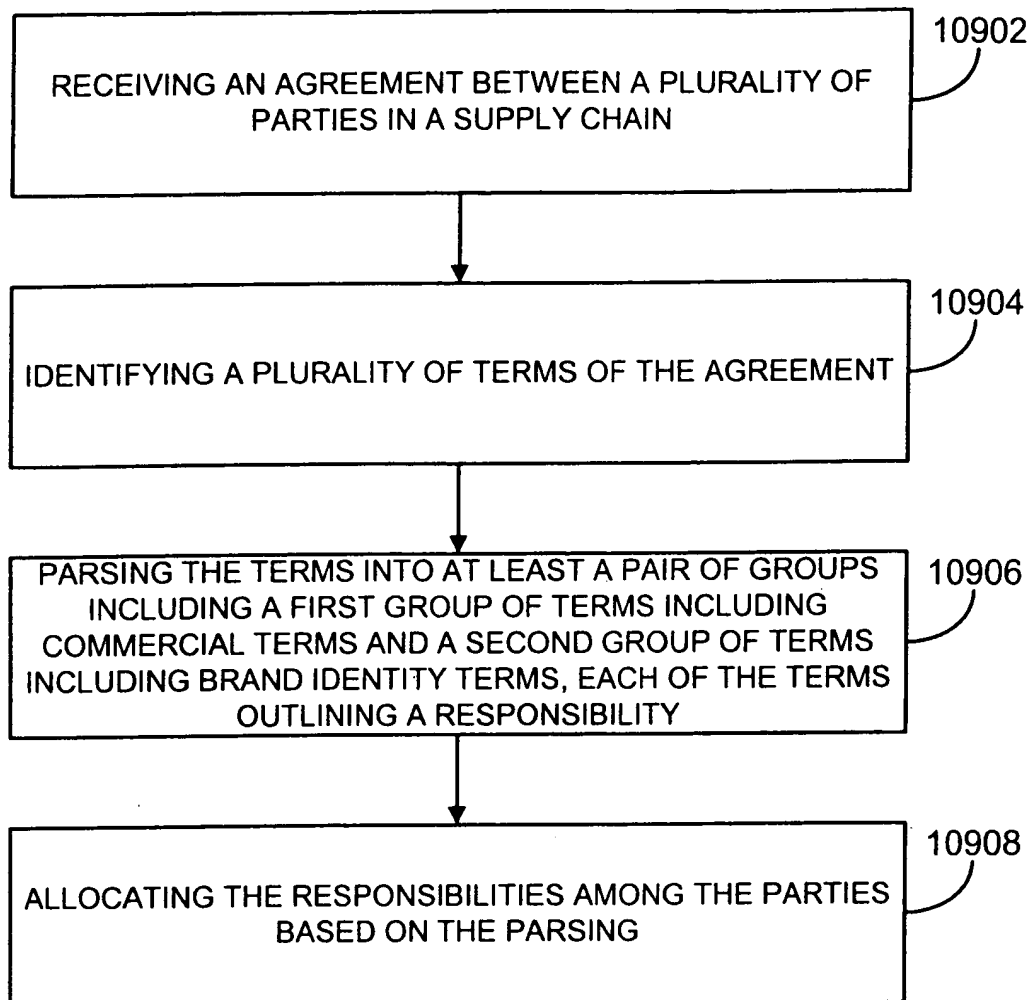
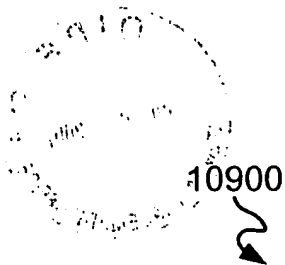
10734

TRANSMITTING THE DATA TO SUPPLIERS OF THE SUPPLY CHAIN UTILIZING THE NETWORK, WHEREIN THE SUPPLIERS OFFER RAW PRODUCTS USED FOR PRODUCING THE GOODS AT A PREDETERMINED PRICE, THE PRICE DECREASING AS A FUNCTION OF TIME DURING A PREDETERMINED DURATION

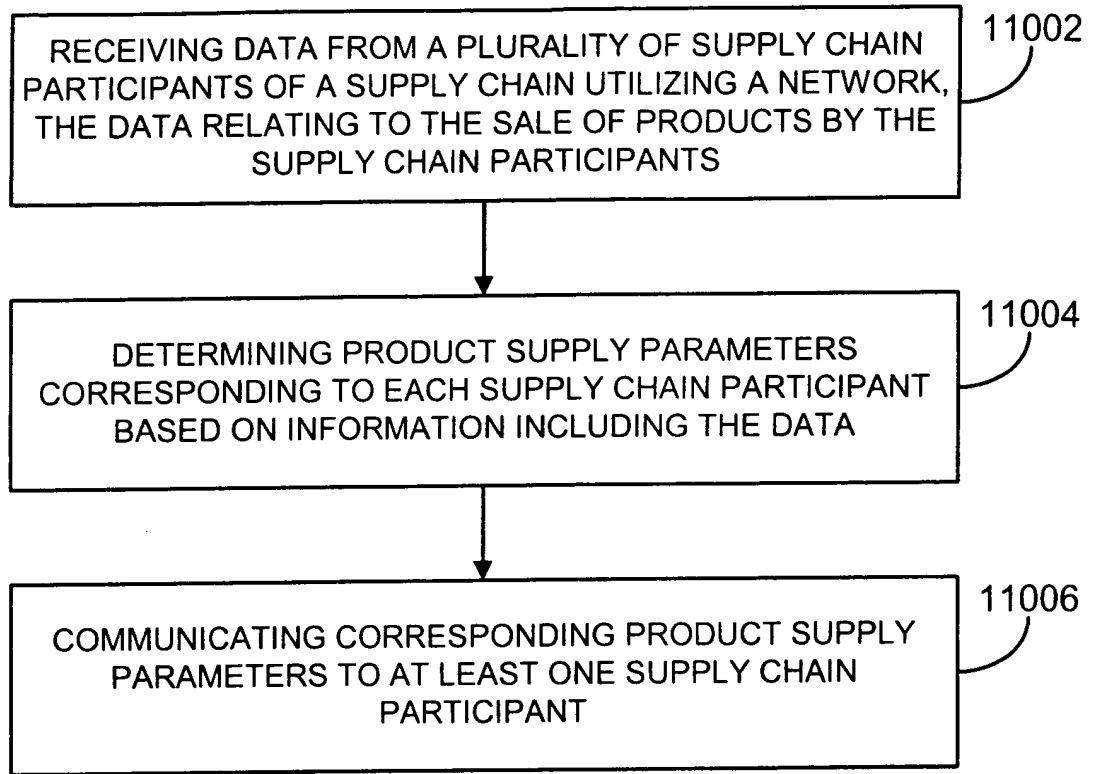
10736

**FIG. 107**



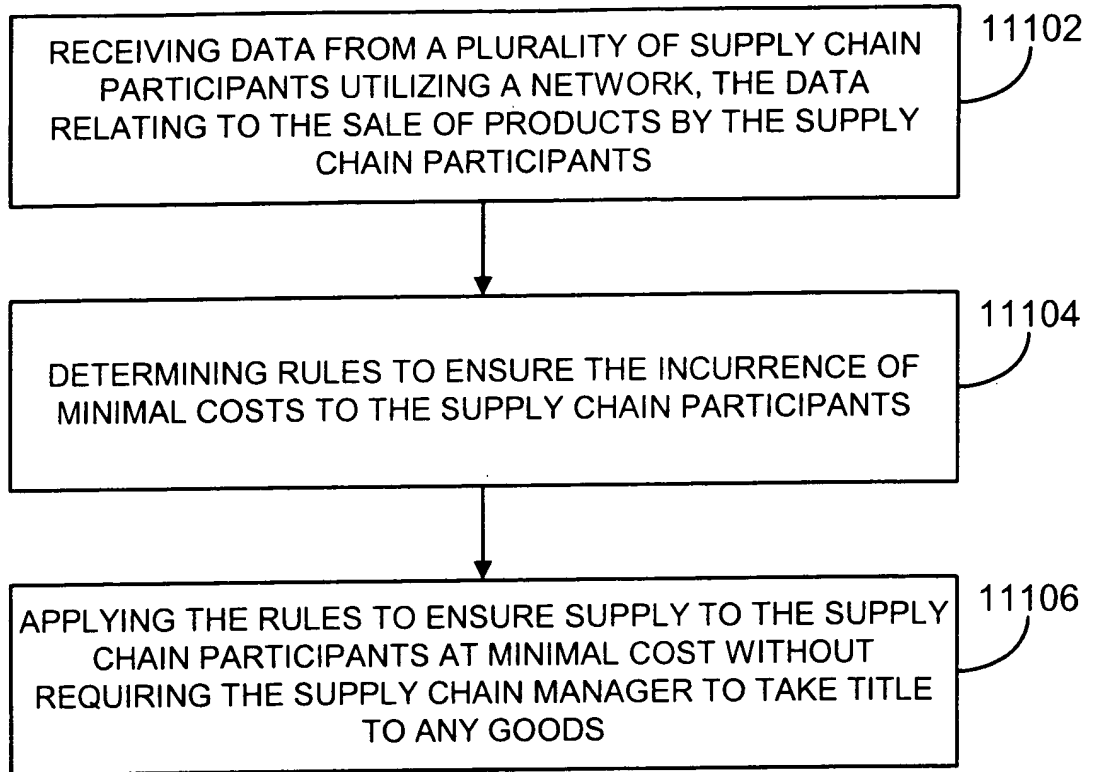
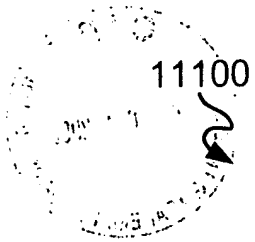


**FIG. 109**



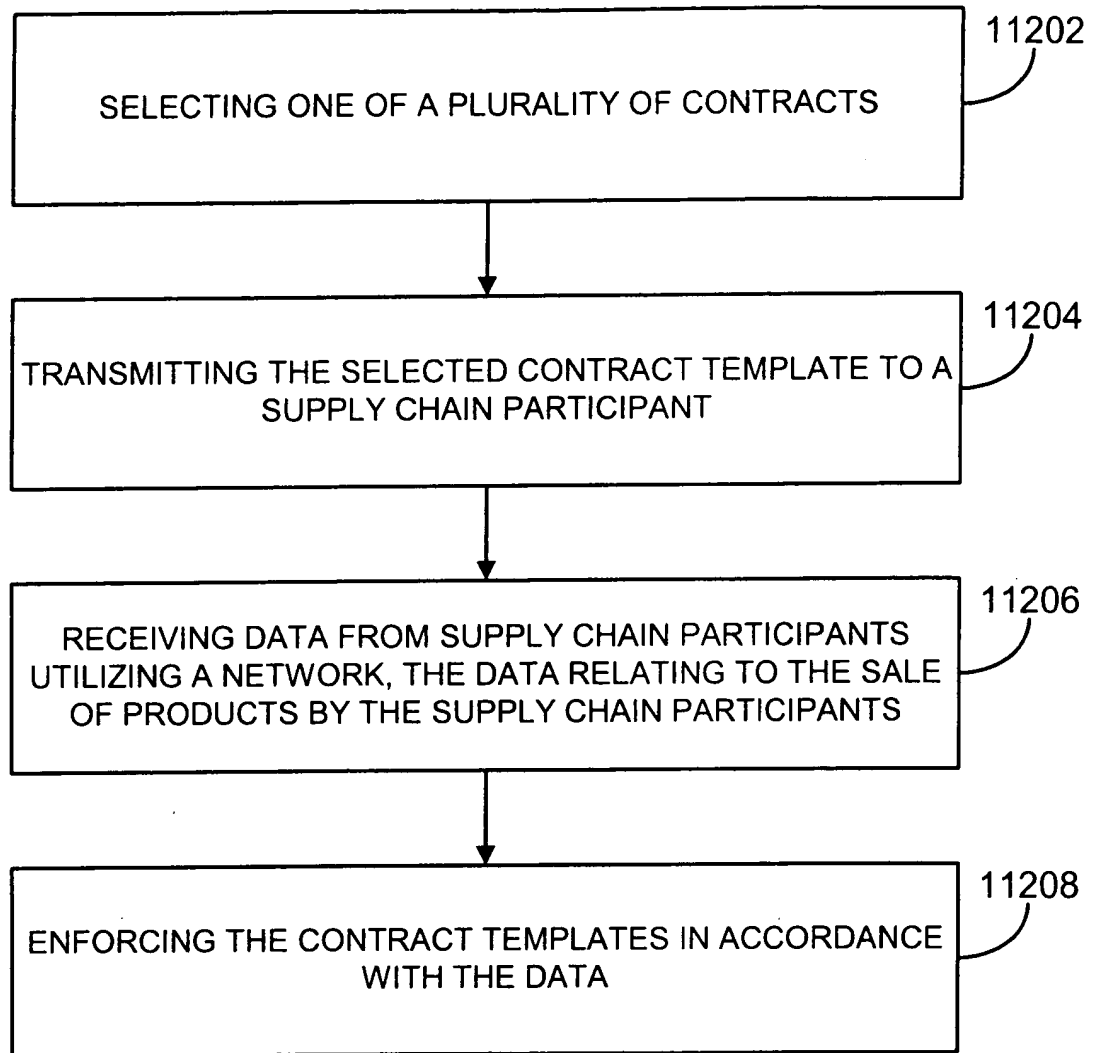
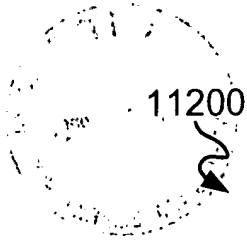
**FIG. 110**

FIG. 110



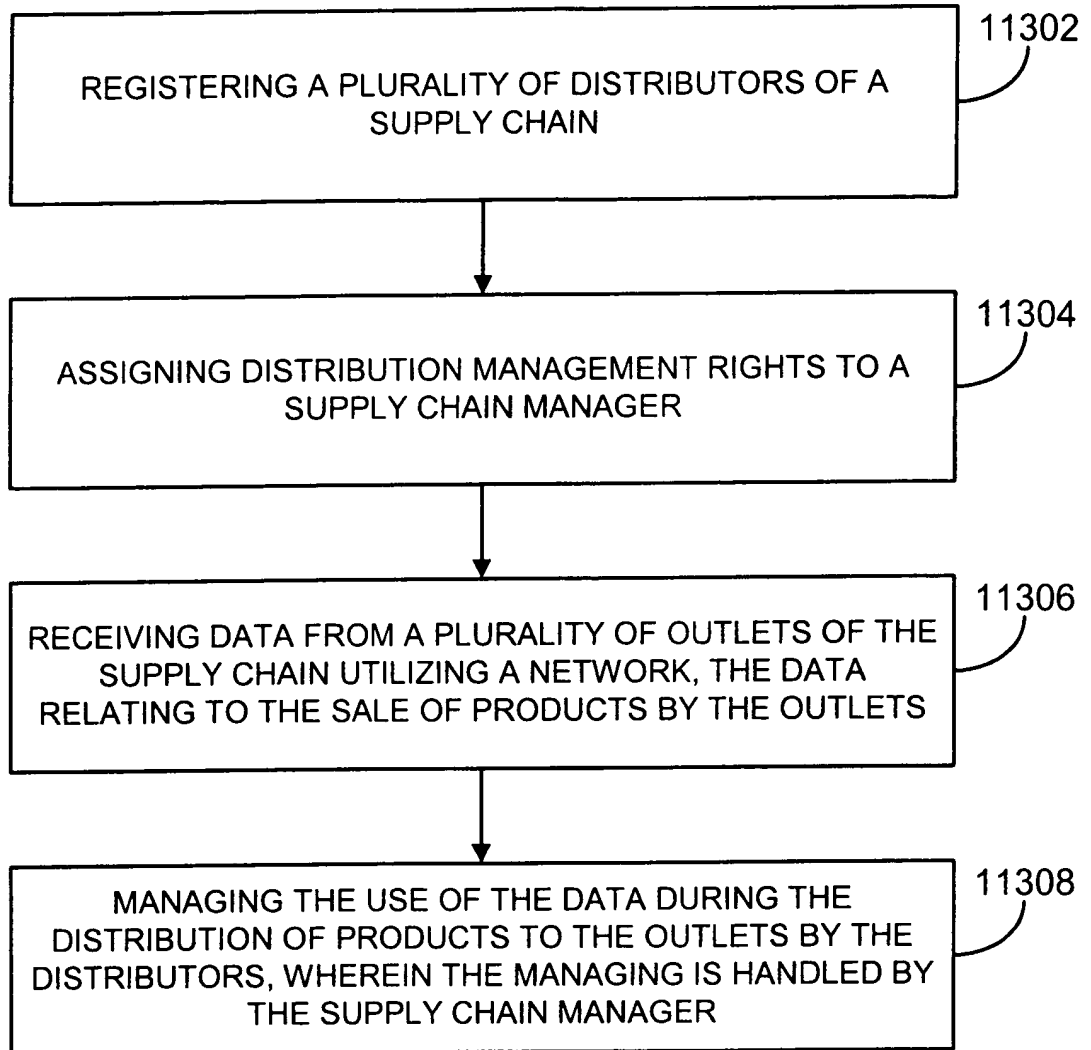
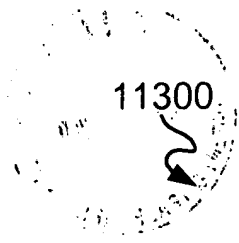
**FIG. 111**

11100 11102 11104 11106



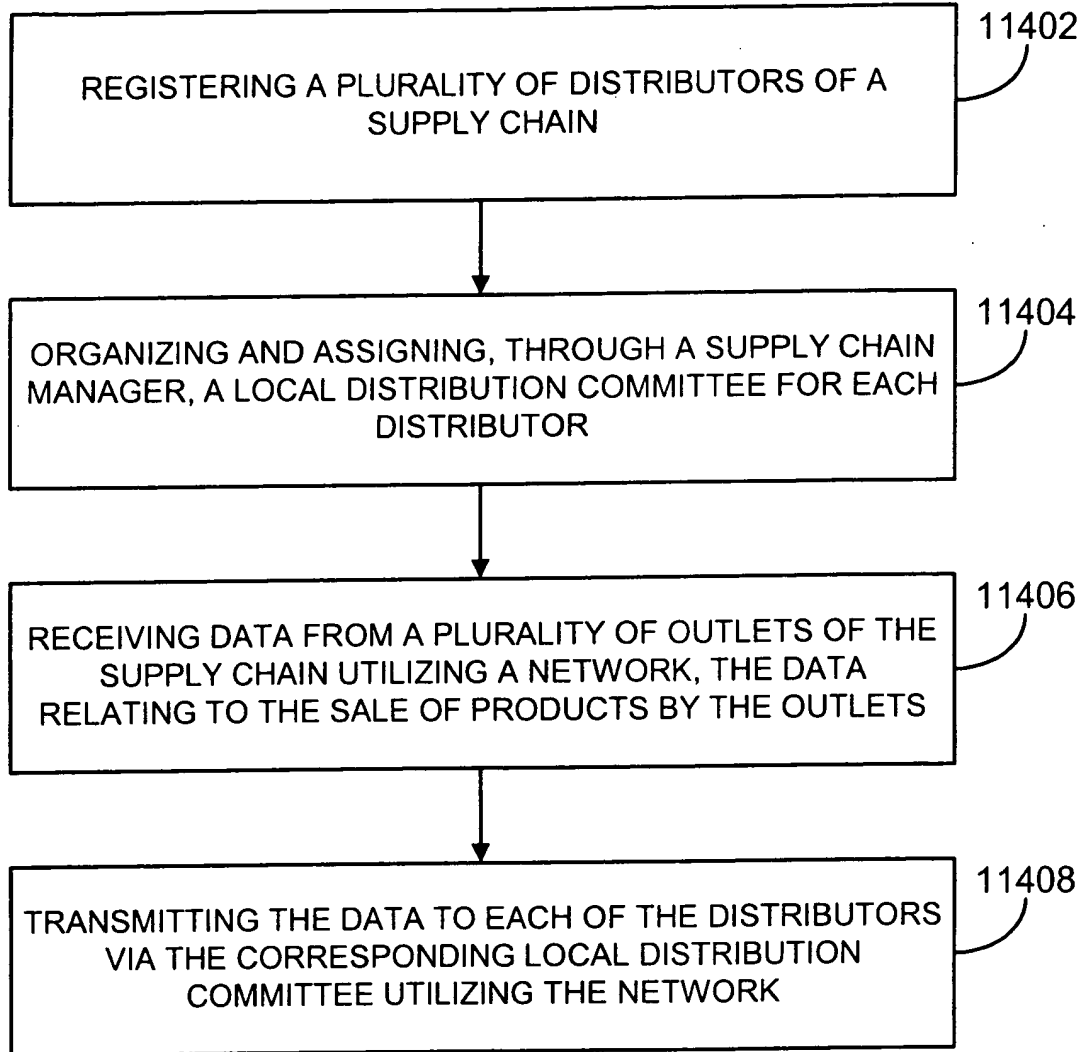
**FIG. 112**

11200-2023-0001



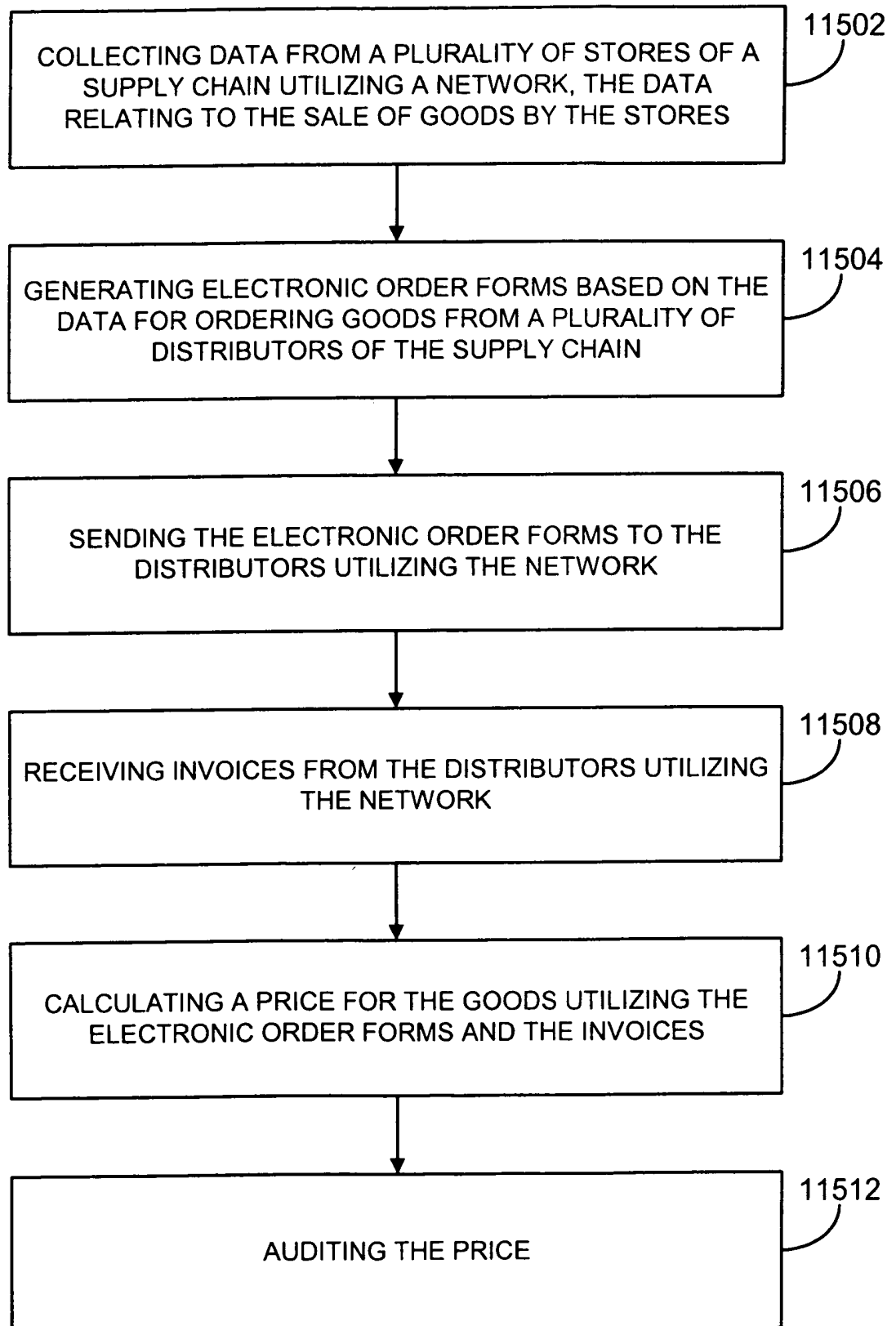
**FIG. 113**

11400



**FIG. 114**





**FIG. 115**

11600

COLLECTING DATA FROM A PLURALITY OF SUPPLY CHAIN PARTICIPANTS UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF GOODS BY THE SUPPLY CHAIN PARTICIPANTS

11602

ALLOWING ACCESS TO THE DATA UTILIZING A NETWORK-BASED INTERFACE

11604

GENERATING ELECTRONIC ORDER FORMS BASED ON THE DATA FOR A SUPPLY CHAIN PARTICIPANT

11606

SENDING THE ELECTRONIC ORDER FORMS TO THE SUPPLY CHAIN PARTICIPANT UTILIZING THE NETWORK

11608

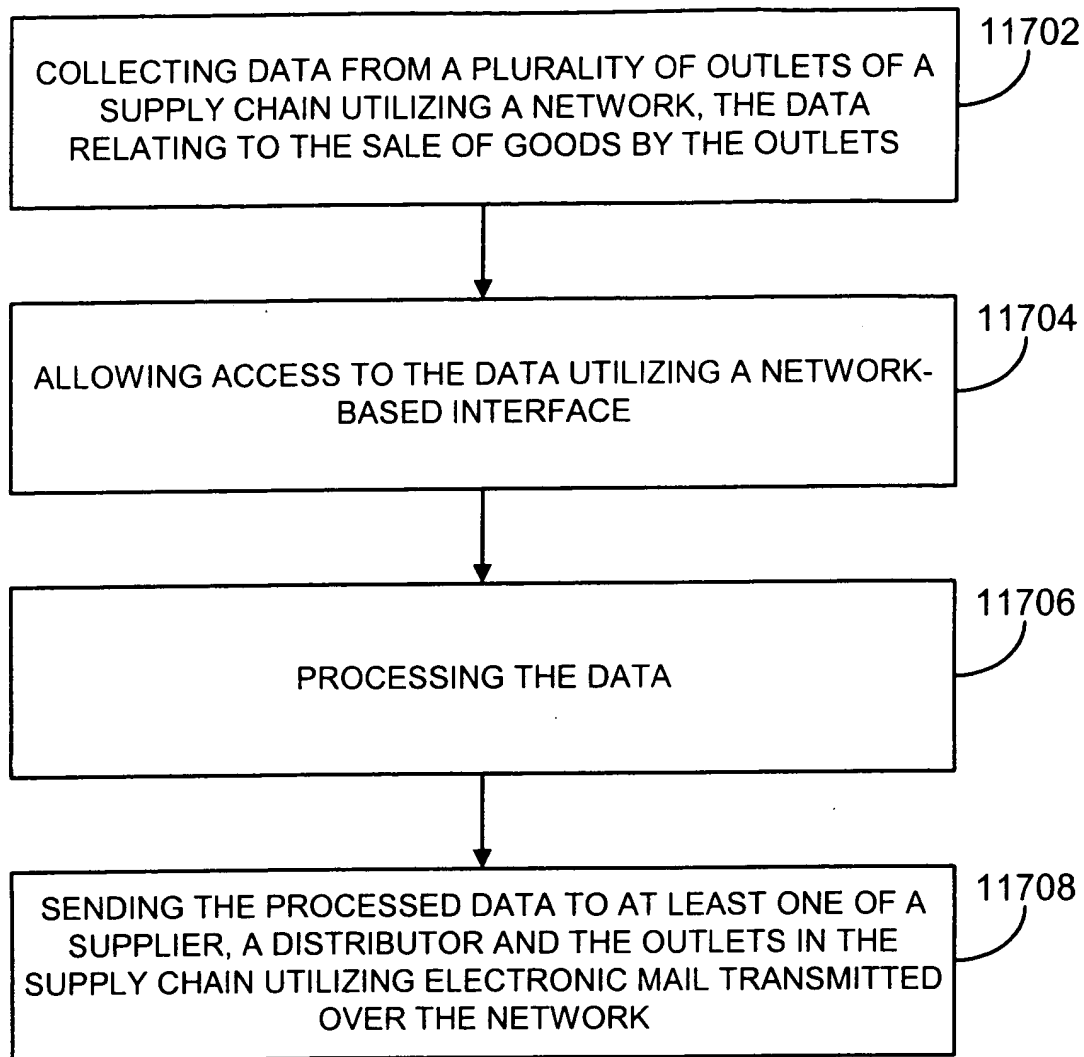
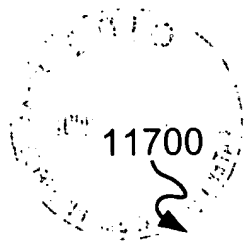
TRACKING A PERFORMANCE OF THE DELIVERY OF THE GOODS BY THE SUPPLY CHAIN PARTICIPANT

11610

AUDITING THE PERFORMANCE OF THE DELIVERY OF THE GOODS BY THE SUPPLY CHAIN PARTICIPANT

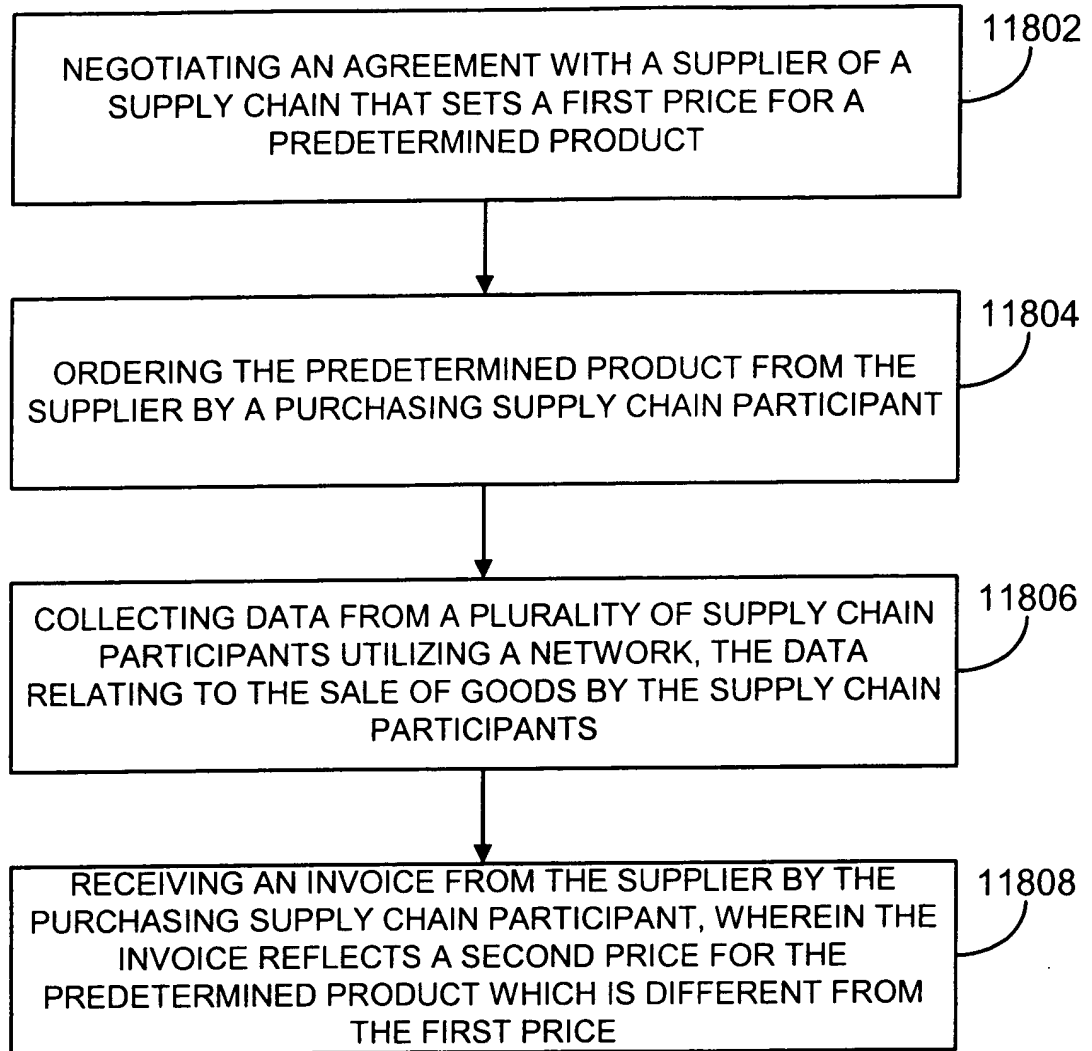
11612

**FIG. 116**

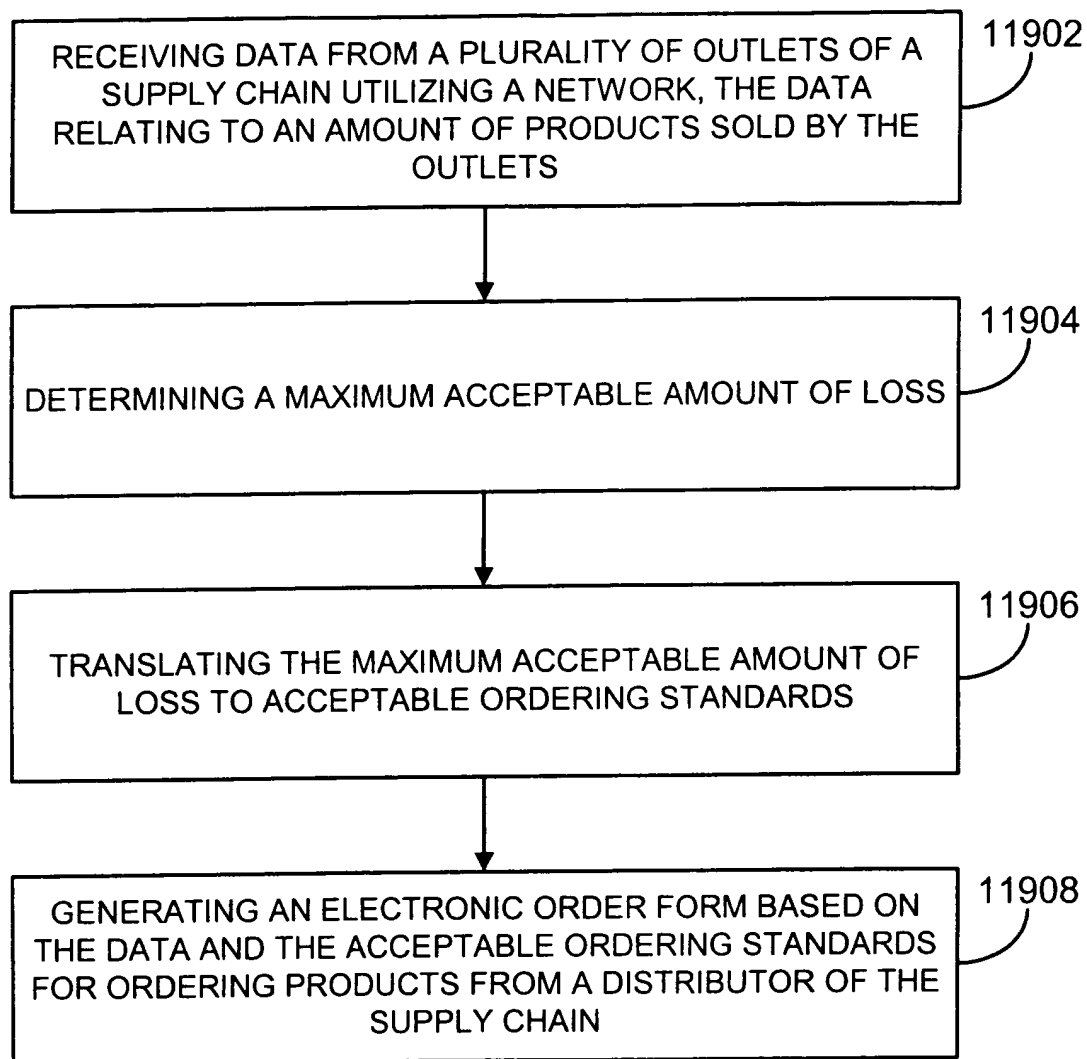
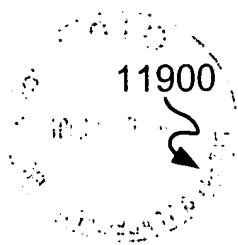


**FIG. 117**

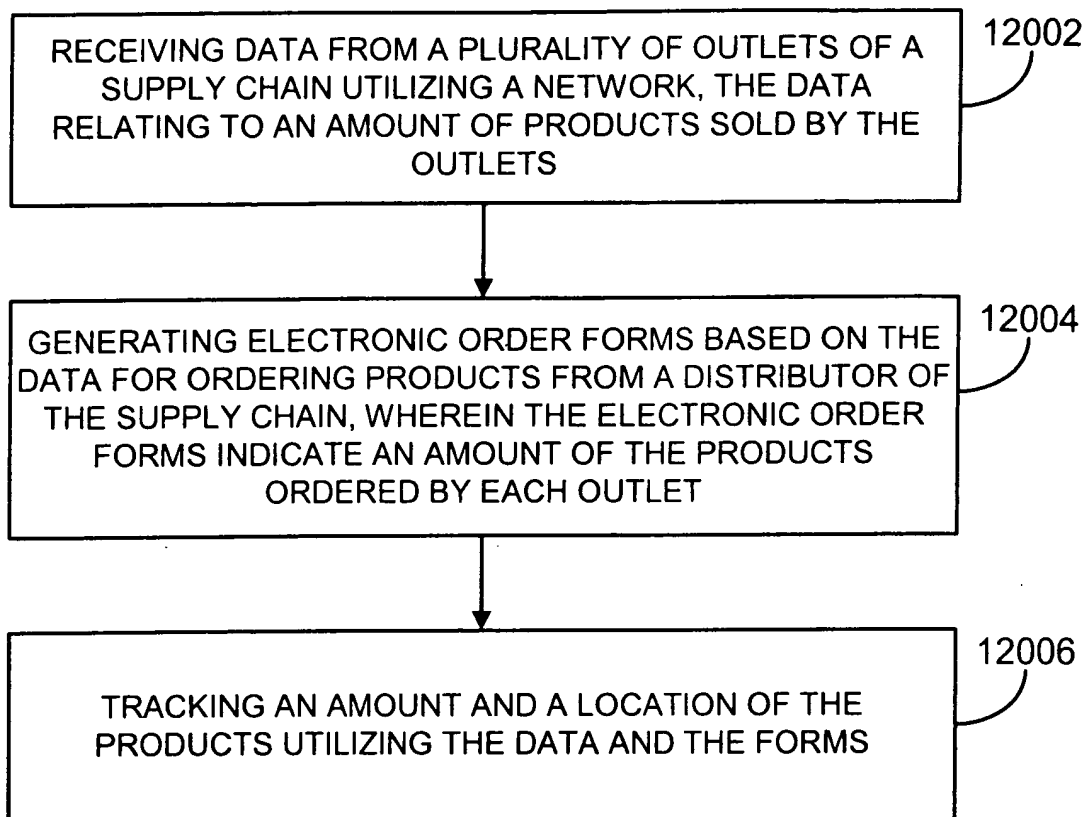
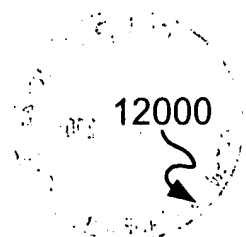
11800



**FIG. 118**



**FIG. 119**

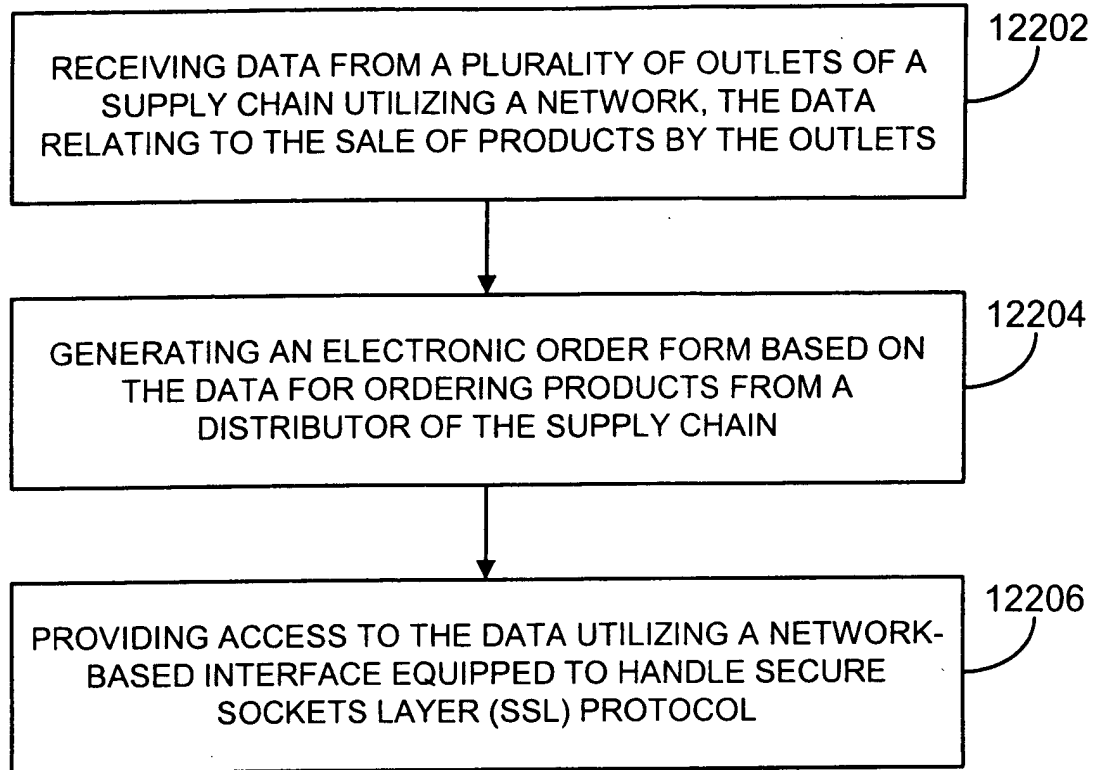


**FIG. 120**

FIG. 120

THE UNIVERSITY OF CHICAGO

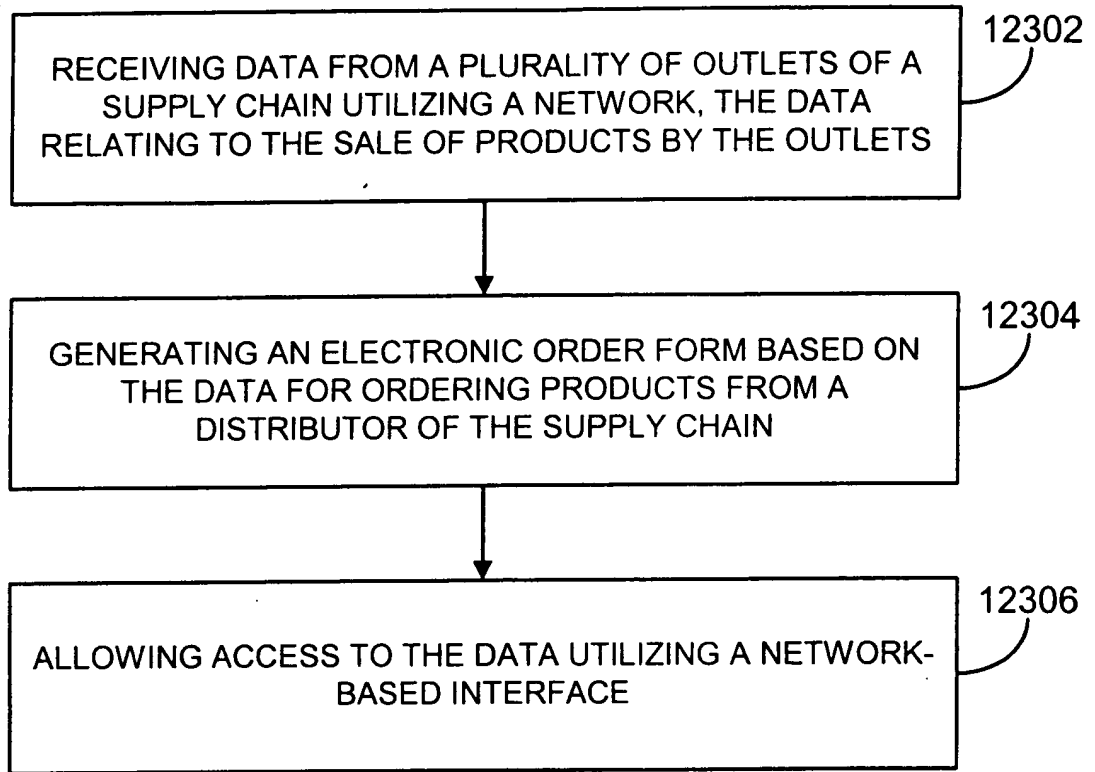




**FIG. 122**

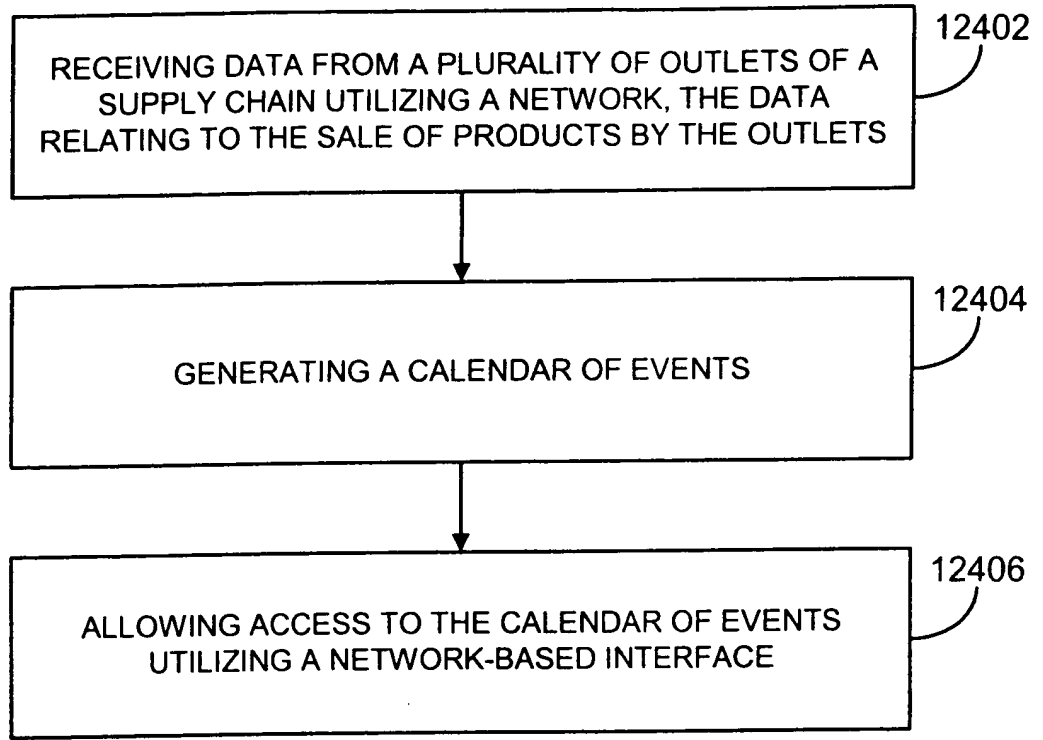
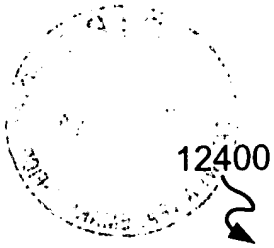
1054602 010001





**FIG. 123**

FIG. 123



**FIG. 124**

12400 12402 12404 12406



12500

12502

Supply Patronage Sales/Inv Utilities Window

Supplier  
Supplier Site  
Distributor  
DC

Least Cost Contract

Item Items ...

FIG. 125

12600

12602

Sort Print New

FIG. 126

12700

12702

Item Desc:

Item Number:  Status Code: Active

Product Cat Code:  Item Rank:

FIG. 127

00045000 070604 105020 000000

1051020" 20094500

12800



Landed Cost by Distribution Center

| Item                      | Inv FOB | Freight | Landed | Routing |
|---------------------------|---------|---------|--------|---------|
| Bag - Medium              | 4.85    | 0.23    | 5.08   | TL      |
| Bag - Large               | 6.7     | 0.23    | 6.93   | TL      |
| Biscuits - Frozen         | 12.33   | 1.15    | 13.48  | TL      |
| Brush - Pot, Long Handle  | 40.2    | 2.02    | 42.22  | TL      |
| Brush - Pot, Short Handle | 24      | 1.39    | 25.39  | TL      |
| Carton - Breakfast        | 16.59   | 1.1     | 17.69  | RDC     |
| Carton - Large Fry        | 29.91   | 0.81    | 30.72  | RDC     |
| Carton - Medium Fry       | 18.92   | 0.73    | 19.65  | TLMIN   |

FIG. 128



12900



FIG. 129

000165003 070604

13000

|                            |   |                                |          |
|----------------------------|---|--------------------------------|----------|
| <b>Supplier Item Desc:</b> |   | <b>Item No:</b>                |          |
| <b>Current:</b>            | <input checked="" type="radio"/> Yes <input type="radio"/> No | <b>Tie Qty:</b>                |          |
| <b>Items per Case:</b>     | 5000  | <b>High Qty:</b>               |          |
| <b>Innerpack Contents:</b> | 5/1000  | <b>Cases Per Pallet:</b>       |          |
| <b>Item Size:</b>          |   | <b>Stacking Allowed:</b>       |          |
| <b>Case Length:</b>        |   | <b>Universal Product Code:</b> |          |
| <b>Case Width:</b>         |   | <b>Cases Per Truckload:</b>    | 1350     |
| <b>Case Depth:</b>         |   | <b>Net Weight:</b>             | 39.00    |
| <b>Case Dimension U/M:</b> | INCH(S)   | <b>Gross Weight:</b>           | 39.00    |
| <b>Item Cube:</b>          | 0.95 CUBIC FEET   | <b>Weight U/M:</b>             | POUND(S) |
| <b>Item Shelf Life:</b>    |   | <b>Bar Code:</b>               |          |

White Boxes Are Copied Across Suppliers / Grey Boxes Are Only Copied Within Same Supplier

FIG. 130



13100

|                         |                               |                                      |
|-------------------------|-------------------------------|--------------------------------------|
| <b>Site Information</b> | <b>Site Id:</b> 17355         | <b>Site Role:</b> FOB Shipping Point |
| <b>Site Name:</b>       | TYSON FOODS - NEW HOLLAND, PA |                                      |

13102

FIG. 131

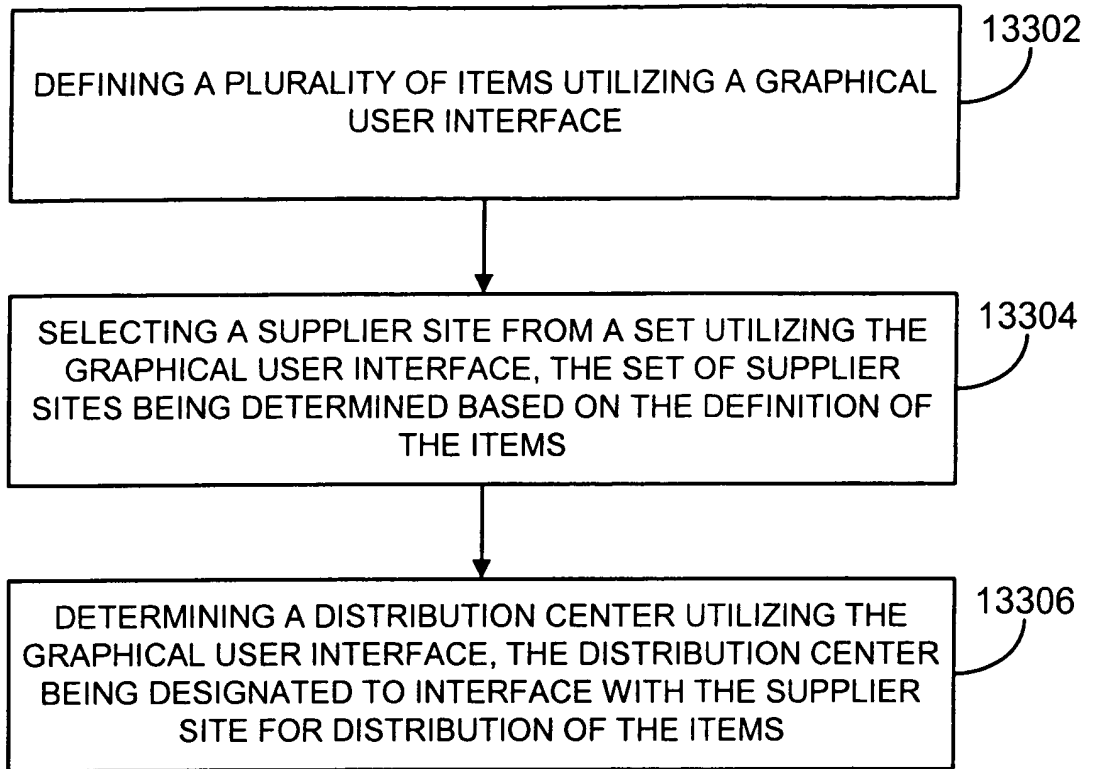
13200

|                         |  |                           |
|-------------------------|--|---------------------------|
| <b>Site Information</b> | <b>Site Id:</b> 16                         | <b>FOB Shipping Point</b> |
| <b>Name:</b>            | AMERISERVE-FARMINGDALE, NY                 | <b>Railroad Name:</b>     |
| <b>Status:</b>          | Active <input checked="" type="checkbox"/> | <b>Rail Sidings:</b>      |

FIG. 132

105020 2051500

13300



**FIG. 133**

FIG. 133

13400

|                 |                                       |                           |                                     |           |        |                           |                          |
|-----------------|---------------------------------------|---------------------------|-------------------------------------|-----------|--------|---------------------------|--------------------------|
| Item:           | WRAP-BACON DOUBLE CHEESEBURGER DELUXE | Begin:                    | 7/1/96                              | End:      | 9/1/96 | Final:                    | <input type="checkbox"/> |
| Override Rules: |                                       | <input type="radio"/> Yes | <input checked="" type="radio"/> No | Apply By: |        | Cell <input type="text"/> |                          |

FIG. 134

13500

| DC                          | Supplier FOB Point             |
|-----------------------------|--------------------------------|
| AMERISERVE-DENVER, CO       | TYSON FOODS - GREEN FOREST, AR |
| AMERISERVE-DOUGLASVILLE, GA | TYSON FOODS - ALBERTVILLE, AL  |
| AMERISERVE-FARMINGDALE, NY  | TYSON FOODS - NEW HOLLAND, PA  |

FIG. 135

13600

| Con FOB | Inv FOB | Freight | Landed  |
|---------|---------|---------|---------|
| 34.3200 | 34.3900 | 0.8400  | 35.2300 |
| 34.3200 | 34.3900 | 0.2900  | 34.6800 |

FIG. 136

13700

| Contr | LB      | Trk | Routing |
|-------|---------|-----|---------|
| 96    | 83,600  | 2.0 | TL      |
| 96    | 215,040 | 5.1 | TL      |

FIG. 137





FIG. 138

13900

| Min Ordr | UM           | Slip   | Deliv. |
|----------|--------------|--------|--------|
| 1        | TRUCKLOAD(S) | Pallet |        |
| 1        | TRUCKLOAD(S) | Pallet |        |

FIG. 139

14000

| Carrier | Stated Vol |
|---------|------------|
| Truck   | 83,600     |
| Truck   | 215,040    |

FIG. 140

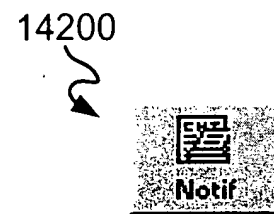


FIG. 142

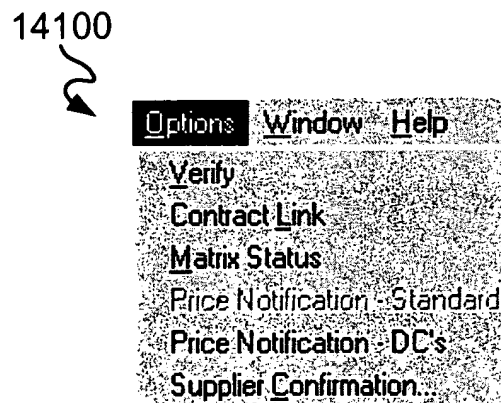
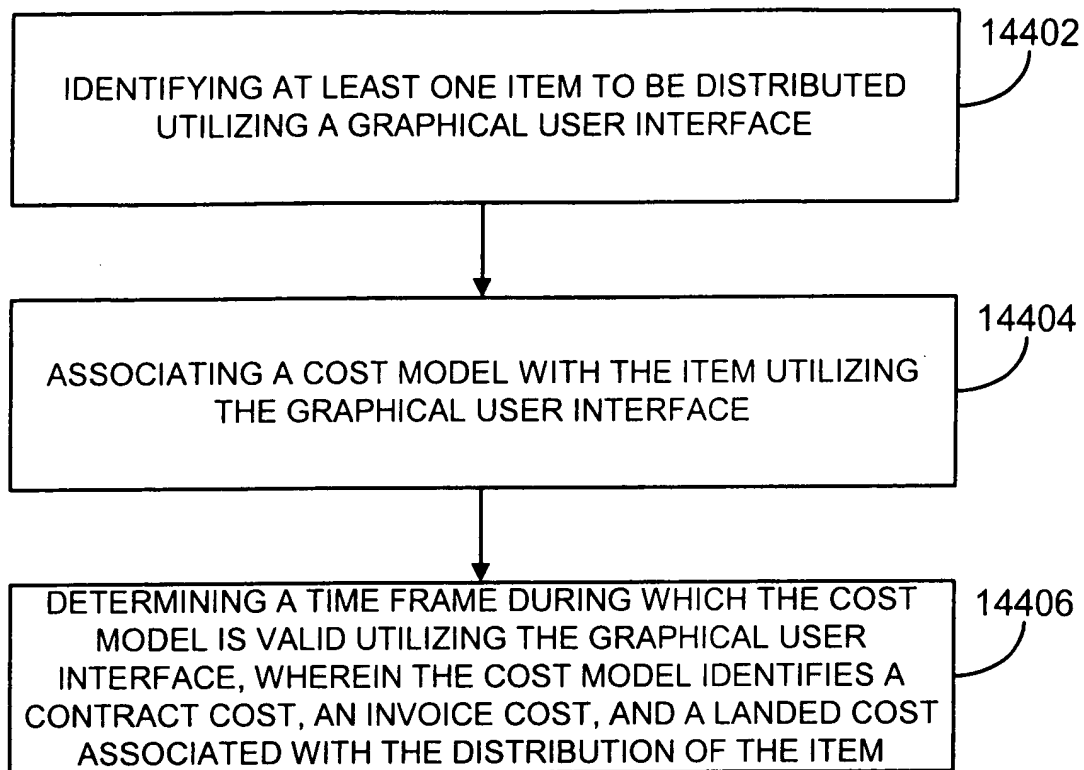


FIG. 141

14300

|                                    |   |                                   |    |
|------------------------------------|---|-----------------------------------|----|
| <u>C</u> ost                       | ▶ | <u>E</u> dit / View               | F3 |
| <u>C</u> ommodities                | ▶ | New (using previous matrix) ...   | F4 |
| <u>V</u> endor Rating              | ▶ | New (build matrix) ...            | F5 |
| <u>C</u> ontact <u>M</u> anagement | ▶ | Multi Item Price Notification ... |    |

FIG. 143



**FIG. 144**

14400 14402 14404 14406



14500



FIG. 145

14600

Contract ID: 673 - TYSON FOODS

Initial Buyer Name:  Current Buyer Name:

FIG. 146

14700

Contract Start Date:

Contract End Date:

Execution Date:

Effective:

Payment Terms:

FIG. 147

14800



FIG. 148

14900



FIG. 149

15000



FIG. 150

15100

Select the End Dates to Use on the Exhibit

| Item Description       | Cost Matrix End Date                    | Contract End Date                        | No End Date                   |
|------------------------|---|--|-------------------------------|
| BEEF - 77%             | <input checked="" type="radio"/> 8/1/98 | <input checked="" type="radio"/> 2/24/08 | <input type="radio"/> No Date |
| BEEF WHOPPER 4.0 OZ    | <input checked="" type="radio"/> 8/1/98 | <input checked="" type="radio"/> 2/24/08 | <input type="radio"/> No Date |
| BEEF WHOPPER JR 2.8 OZ | <input checked="" type="radio"/> 8/1/98 | <input checked="" type="radio"/> 2/24/08 | <input type="radio"/> No Date |

FIG. 151

15200

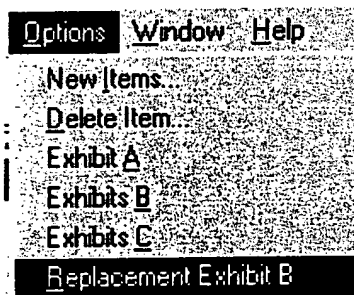
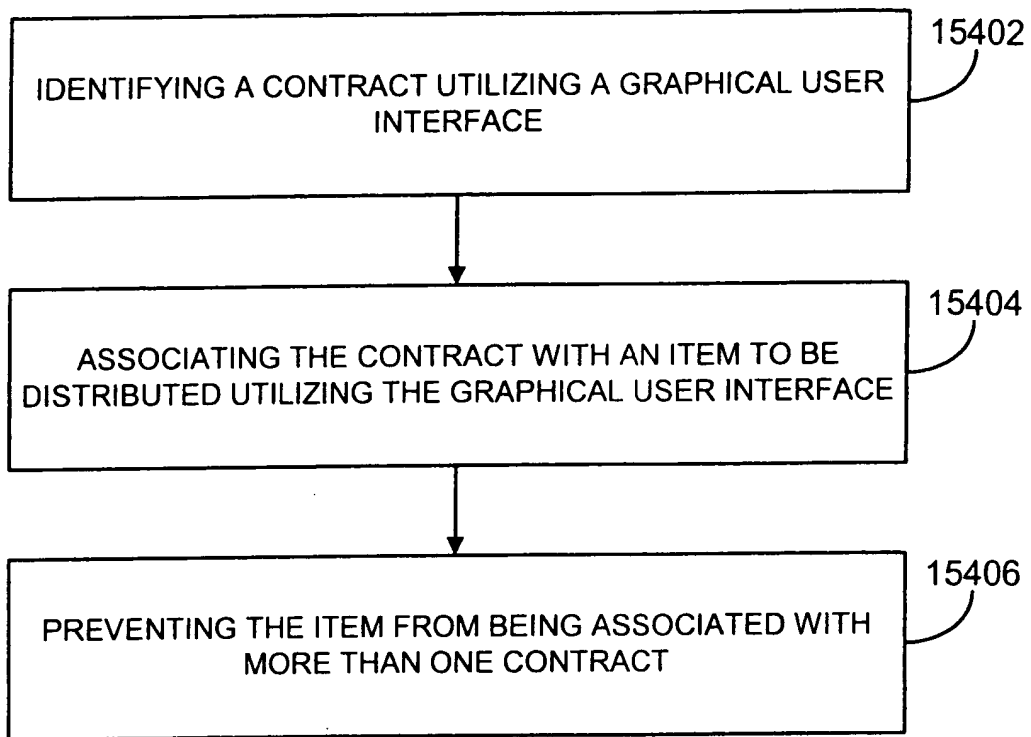


FIG. 152

15300



FIG. 153



**FIG. 154**

105020 205040 305060 405080 505100 605120 705140 805160 905180 1005200 1105220 1205240 1305260 1405280 1505300 1605320 1705340 1805360 1905380 2005400 2105420 2205440 2305460 2405480 2505500 2605520 2705540 2805560 2905580 3005600 3105620 3205640 3305660 3405680 3505700 3605720 3705740 3805760 3905780 4005800 4105820 4205840 4305860 4405880 4505900 4605920 4705940 4805960 4905980 5006000 5106020 5206040 5306060 5406080 5506100 5606120 5706140 5806160 5906180 6006200 6106220 6206240 6306260 6406280 6506300 6606320 6706340 6806360 6906380 7006400 7106420 7206440 7306460 7406480 7506500 7606520 7706540 7806560 7906580 8006600 8106620 8206640 8306660 8406680 8506700 8606720 8706740 8806760 8906780 9006800 9106820 9206840 9306860 9406880 9506900 9606920 9706940 9806960 9906980 10007000

The screenshot shows the 'RSI Sup' menu with the following options: File, Supply, Patronage, Sales/Inv, Utilities, Window, and Help. The 'Supply' menu is open, displaying a list of options: Supplier ..., Supplier Site ..., Distributor ..., DC ..., Item, Proposal, Least Cost Analysis, and Contract ... The 'Proposal' option is highlighted, and a sub-menu is visible with the options 'Edit / New ...' and 'New Using Previous ...'. The 'Edit / New ...' option is highlighted in the sub-menu. Reference numerals 15500 and 15502 point to the 'Edit / New ...' and 'New Using Previous ...' options, respectively.

| RSI Sup             |  |
|---------------------|--|
| File                | Supply Patronage Sales/Inv Utilities Window Help |
| Supplier ...        | Cost Contract Rolodex Restaurant                 |
| Supplier Site ...   |  |
| Distributor ...     |  |
| DC ...              |  |
| Item                |  |
| Proposal            | Edit / New ...                                   |
| Least Cost Analysis | New Using Previous ...                           |
| Contract ...        |  |

**FIG. 155**

15600

| Proposal - Foam Hot Cups & Polystyrene Lids     |          |  |     |                               |         |       |           |          |
|---|----------|--|-----|-------------------------------|---------|-------|-----------|----------|
| Main Info                                       | Items    | Suppliers  | DCs | FDB Price                     | DC/Rest | Usage | Templates | View Bid |
| <b>Proposal Information</b>                     |          |  |     |                               |         |       |           |          |
| Proposal ID: 1021                               |          |  |     | Proposal Due Date: 06/12/97   |         |       |           |          |
| Proposal Name: Foam Hot Cups & Polystyrene Lids |          |  |     | Contract Begin Date: 07/01/97 |         |       |           |          |
| Buyer Name: Dennis Clabby                       |          |  |     | Contract End Date: 06/30/98   |         |       |           |          |
| <b>Actions</b>                                  |          |  |     |                               |         |       |           |          |
| #   | Date:    | Action Description:  |     |                               |         |       |           |          |
| 1   | 05/28/97 | Sent this bid to Dart and also sent a request for information to WinCup. |     |                               |         |       |           |          |

FIG. 156

15600 070501



15700



FIG. 157

15800

Proposal - Foam Hot Cups & Polystyrene Lids

Main Info | Items | Suppliers | DCs | FOB Price | DC/Rest | Usage | Templates | View Bid

Search Query Reset

Query Values

| Item Description |
|------------------|
| CUP-HOT          |
|                  |
|                  |
|                  |
|                  |
|                  |
|                  |

2 Rows Selected

| Item Description      |
|-----------------------|
| LD-HOT 12/16 OZ (DRY) |
| LD-HOT 8 OZ (DRY)     |

> >> << <

FIG. 158



Proposal - Foam Hot Cups & Polystyrene Lids

Man Info | Items | Suppliers | DCs | FOB Price | DC/Rest | Usage | Templates | Recreate Bid

Search Query Reset

6 Rows Found 5 Rows Selected

| Item Description      |     |
|-----------------------|-----|
| CUP-HOT 12 OZ (PAPER) | DRY |
| CUP-HOT 16 OZ (PAPER) | DRY |
| CUP-HOT 8 OZ (PAPER)  | DRY |

15902

15904

15906

15908

| Item Description             |
|------------------------------|
| CUP-HOT 12 OZ (DRY)          |
| CUP-HOT 16 OZ (500 CT) (DRY) |
| CUP-HOT 8 OZ (DRY)           |
| LID-HOT 12/16 OZ (DRY)       |
| LID-HOT 8 OZ (DRY)           |

FIG. 159

16000

Main Info | Items | Suppliers | DCs | FOB Price | DC/Rest | Usage | Templates | Recreate Bid

Select The Appropriate FOB Price Component Worksheet For Each Item

Item Description  
MAYO-BULK

FOB Price Component

Mayonaise Components

(None Selected)

Generic FOB Pricing

Mayonaise Components

FIG. 160

16100

| Item               | Growth % | Gross Wgt. | Item Cube | Contract Period      |
|--------------------|----------|------------|-----------|----------------------|
| CHICKEN-BK BROILER | 5.00%    | 92         | 1.28      | 09/01/97 to 12/31/97 |
| CHICKEN-PATTY      | 7.00%    | 37.00      | 1.09      |                      |
| CHICKEN-TENDERS    | 0.00%    | 25.00      | 1.06      |                      |

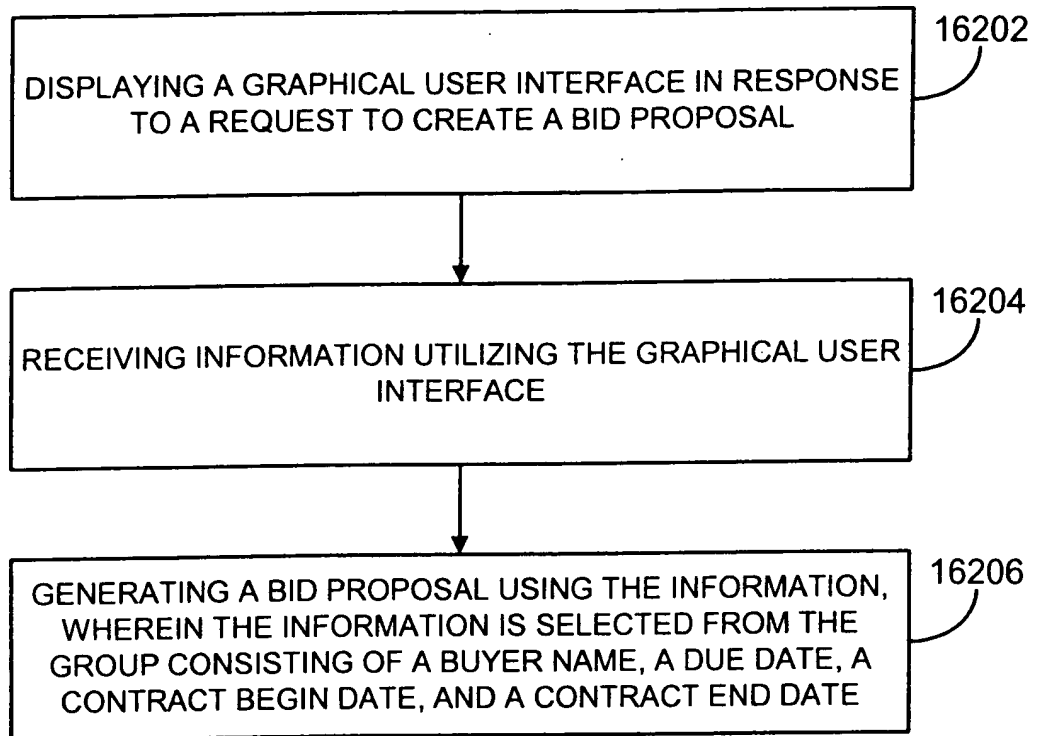
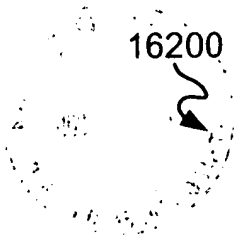
  

| Distribution Center | Previous Case Usage | Projected Rest. Count | Covg. Factor | Avg. # RM | DC/Item Growth | Projected Unit Usage |
|---------------------|---------------------|-----------------------|--------------|-----------|----------------|----------------------|
| POST-ALBUQUERQ      | 576                 | 30                    | 99.34%       | 6.03      | 5.00%          | 755                  |
| POST-DENVER         | 833                 | 39                    | 99.05%       | 6.68      | 5.00%          | 1,083                |
| POST-SALT LAKE      | 116                 | 2                     | 80.00%       | 5.46      | 5.00%          | 37                   |

FIG. 161

105020 2003 07 01 10 50 20

Downloaded from www.gettyimages.com



**FIG. 162**



1000-150000-070604

16300



FIG. 163

16400



|                                     | <i>Supply</i> | <i>MS</i>   | <i>Editable</i> |
|-------------------------------------|---------------|-------------|-----------------|
|                                     |               | <i>Word</i> | <i>Y/N</i>      |
| <b>Bid Proposal Cover Letter</b>    | ?             |             | Y               |
| <b>General Terms and Conditions</b> | ?             |             | N               |
| <b>Usage Estimates</b>              | ?             |             | N               |
| <b>Supplier Facility Worksheets</b> | ?             |             | N               |
| <b>Item Information Worksheets</b>  | ?             |             | N               |
| <b>Sample Supply Agreement</b>      | ?             |             | N               |
| <b>BK Specification Request</b>     | ?             |             | N               |
| <b>FOB Price Component</b>          | ?             |             | Y               |
| <b>Truckload Freight Worksheet</b>  | ?             |             | N               |
| <b>LTL Freight Worksheet</b>        | ?             |             | N               |

FIG. 164

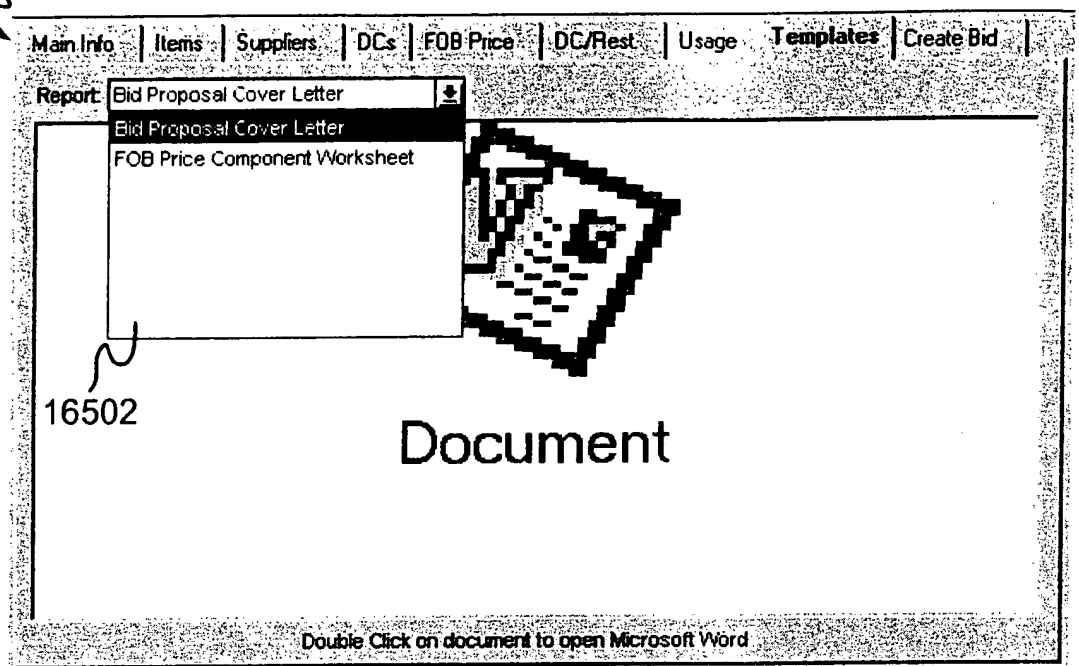
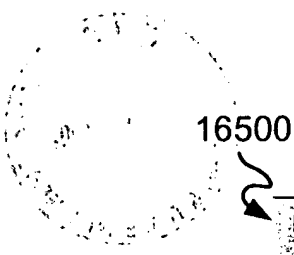


FIG. 165

16500 16502 16600

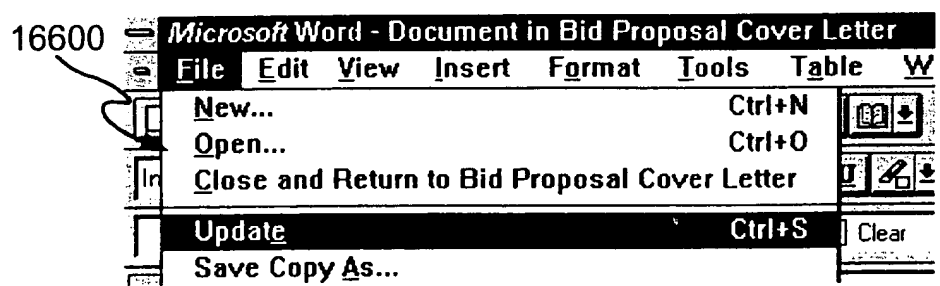


FIG. 166



16700

Main Info | Items | Suppliers | DCs | FOB Price | DC/Rest | Usage | Templates | Create Bid

Bid Proposal Sent ☐

Bid Proposal Will Include Checked Documents

| General   | Cost  |
|---|---|
| Bid Proposal Cover Letter <input checked="" type="checkbox"/>   | FOB Price Component Worksheet <input checked="" type="checkbox"/> |
| General Terms & Conditions <input checked="" type="checkbox"/>  | Truckload Freight Worksheet <input checked="" type="checkbox"/>   |
| Usage Estimates <input checked="" type="checkbox"/>             | LTL Freight Worksheet <input checked="" type="checkbox"/>         |
| Supplier Facility Worksheet <input checked="" type="checkbox"/> |   |
| Item Information Worksheet <input checked="" type="checkbox"/>  | Blank Sheets  |
| Sample Supply Agreement <input checked="" type="checkbox"/>     | Supplier Facility Worksheet <input checked="" type="checkbox"/>   |
| BK Specification Request <input checked="" type="checkbox"/>    | Item Information Worksheet <input checked="" type="checkbox"/>    |
|   | FOB Price Component Worksheet <input checked="" type="checkbox"/> |
|   | Truckload Freight Worksheet <input checked="" type="checkbox"/>   |
|   | LTL Freight Worksheet <input checked="" type="checkbox"/>         |

\* LTL Freight Worksheet will be printed by system if necessary

FIG. 167

16800



FIG. 168

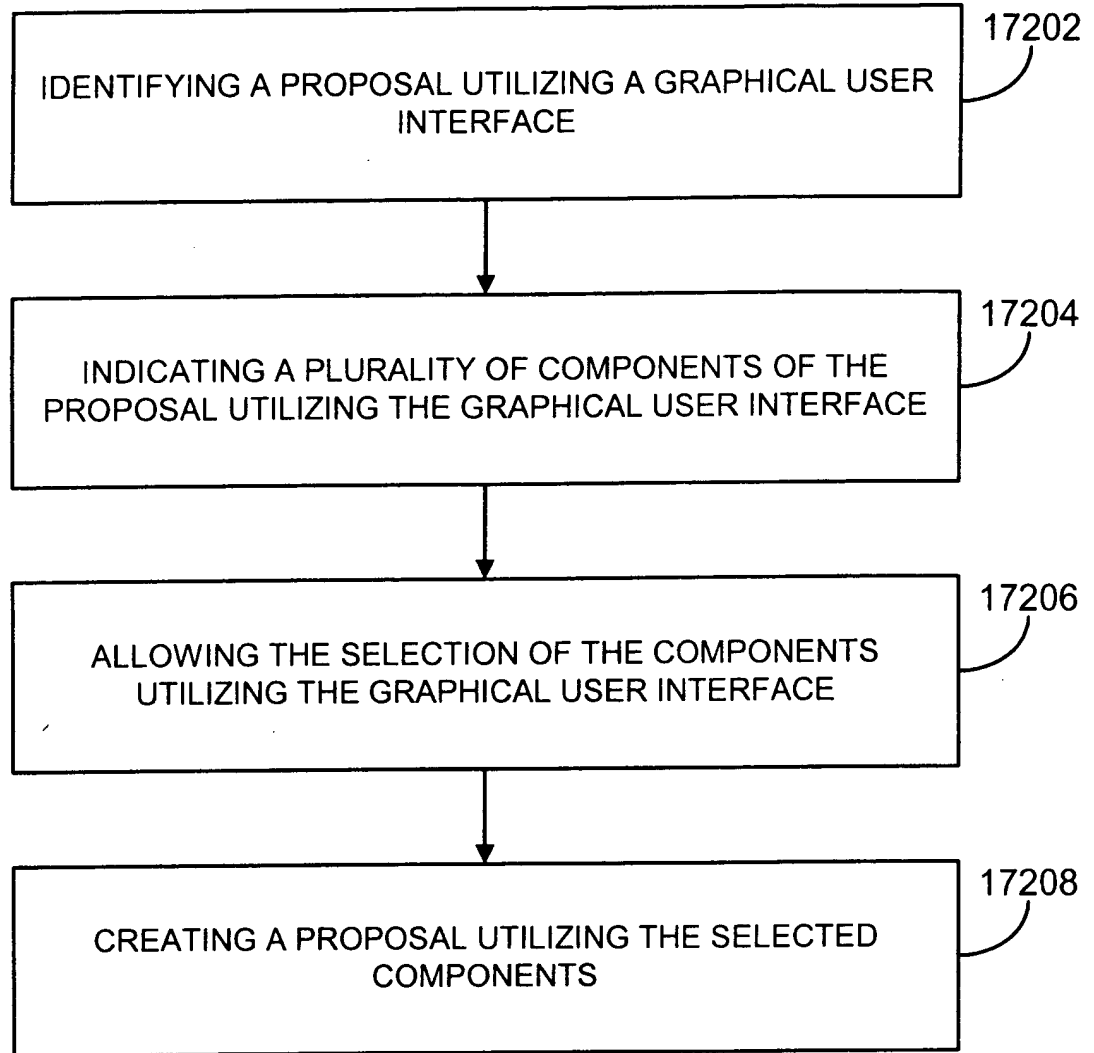
16900

Report: 7/2/97

| Report                        | Supplier                  |
|-------------------------------|---------------------------|
| Item Information Worksheet    | (all)                     |
| Bid Proposal Cover Letter     |                           |
| FOB Price Component Worksheet |                           |
| General Terms & Conditions    |                           |
| Item Information Worksheet    | Restaurant Services, Inc. |
| LTL Freight Worksheet         | ATTY                      |
| Sample Supply Agreement       |                           |
| Supplier Facility Worksheet   | DS                        |

FIG. 169





**FIG. 172**





17300



FIG. 173

17400

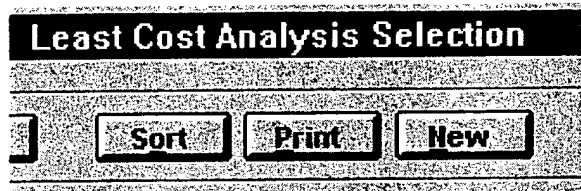


FIG. 174

17500

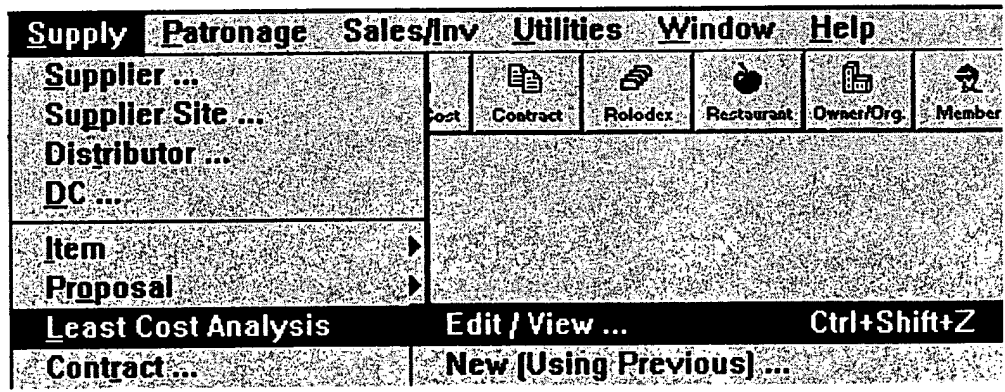


FIG. 175

105020 070604



|                           |   |  |
|---------------------------|---|--|
| <b>Bid Proposal Name:</b> | (None)  |  |
|                           | Foam Hot Cups & Polystyrene Lids (07/01/97 to 06/30/98) |  |
|                           | Ham, Sausage, Bacon Freight Bid (10/01/97 to 12/31/97)  |  |

17600  
↪

FIG. 176

105920 2051300

17700

SELECTING BETWEEN A PLURALITY OF OPTIONS UTILIZING  
A GRAPHICAL USER INTERFACE, EACH OPTION  
CORRESPONDING TO A SEPARATE TECHNIQUE OF  
CREATING AN ANALYSIS

17702

GENERATING A NEW ANALYSIS UPON THE SELECTION OF A  
FIRST OF THE OPTIONS

17704

EDITING A PREVIOUS ANALYSIS UPON THE SELECTION OF  
A SECOND OF THE OPTIONS

17706

INTEGRATING A BID PROPOSAL WITH AN INTEGRATED  
ANALYSIS UPON THE SELECTION OF A THIRD OF THE  
OPTIONS

17708

**FIG. 177**

17800

Analysis Name: Hash Brown Actual  
Analysis ID: 1036  
Buyer: Dennis Clabby  
Period of Agreement: 10/1/97 THRU 9/30/98  
Unit Of Measure: CASE(S)

FIG. 178

17900

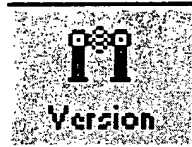
Version ( 1 ) of ( 9 ) Base version

|  |                                |
|--|--------------------------------|
| What is the max # of FOB points to allocate to each DC ? | One FOB                        |
| What is pricing method for this version ?                | FOB + Freight                  |
| What is the RSI Invoice FOB Upcharge (Downcharge) ?      | 0.0000                         |
| Override RDC Truckload Validation?                       | No                             |
| Solution Strategy: Standard                              | Last Revision: 9/15/97 1:04 PM |

FIG. 179

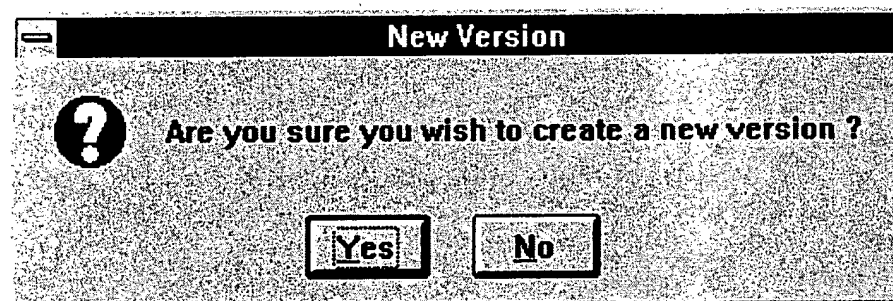


18000



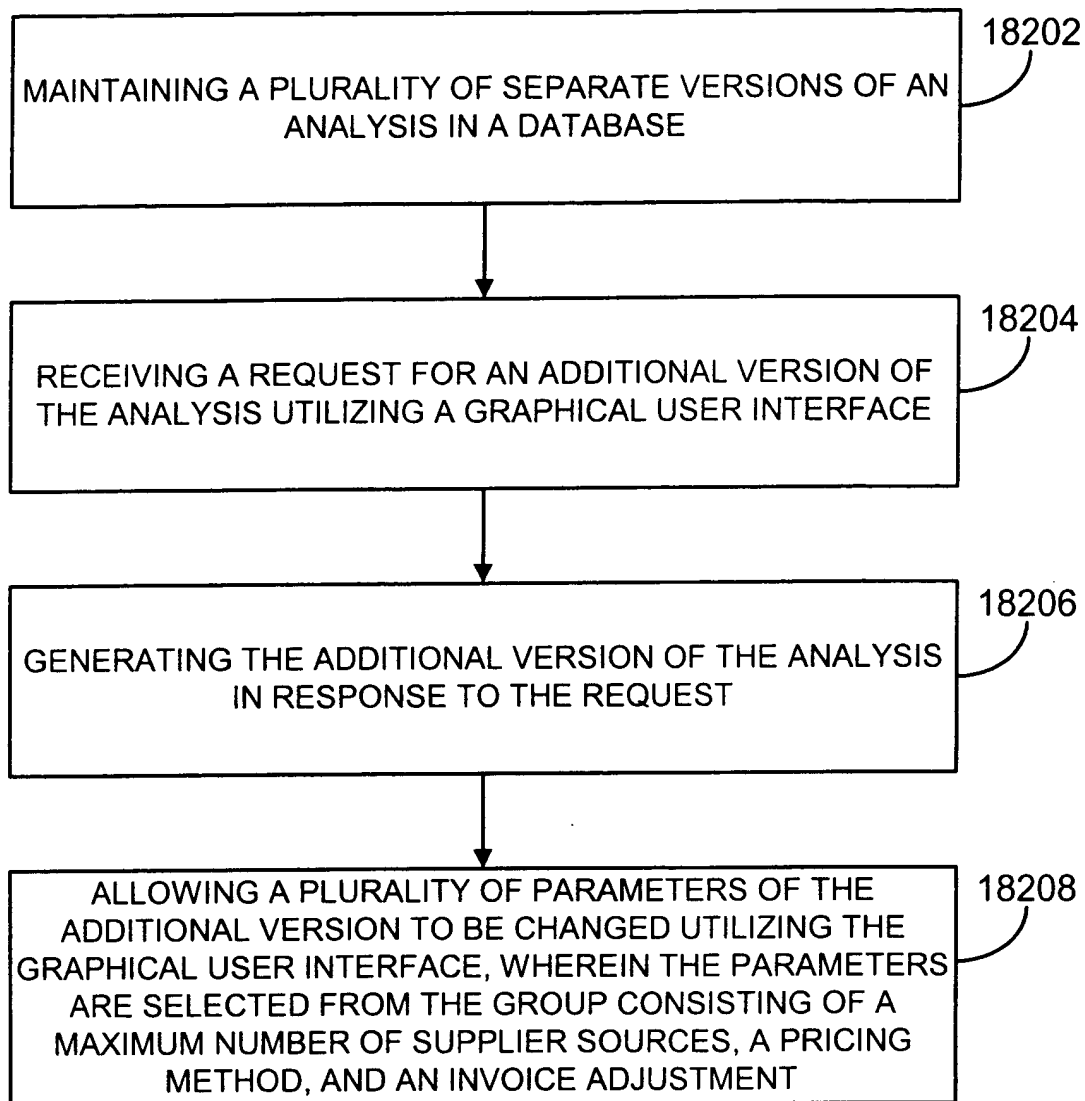
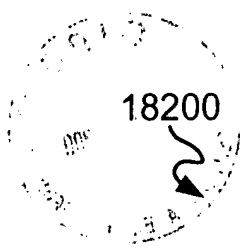
**FIG. 180**

18100



**FIG. 181**

1050740 " 25051500



**FIG. 182**

18302

**FIG. 183**

18400

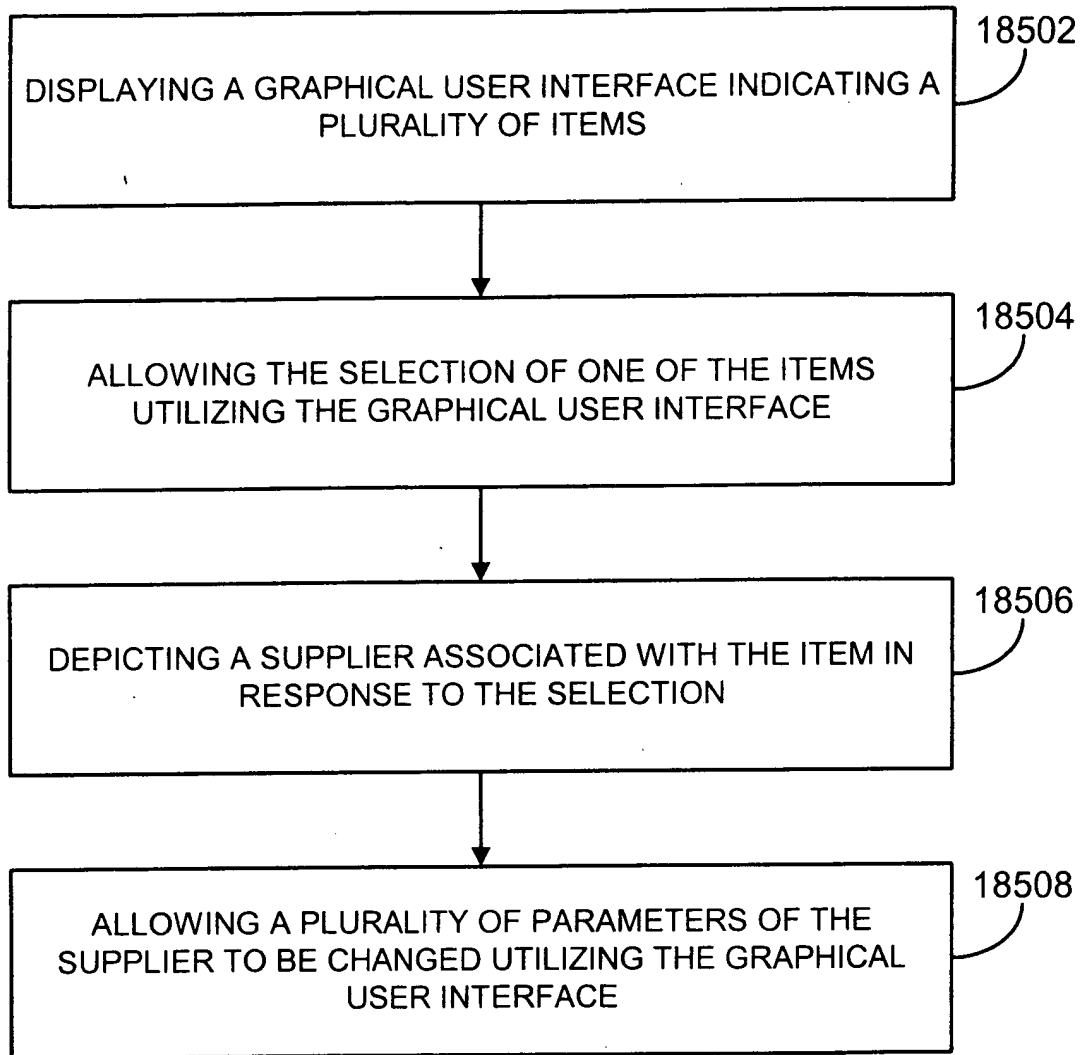
| Item<br>Description | Conv.<br>Factor |
|---------------------|-----------------|
| FRIES-COATED (FRZN) | 36              |

18402

FIG. 184

103020" 22031500





**FIG. 185**

2025 RELEASE UNDER E.O. 14176

18600

| Item Description | Supplier FOB        |
|------------------|---------------------|
| CUP-COLD 16 OZ   | DOPACO-DOWNTOWN, PA |
| CUP-COLD 22 OZ   | DOPACO-DOWNTOWN, PA |
| CUP-COLD 32 OZ   | DOPACO-DOWNTOWN, PA |

|                            |                |                             |   |
|----------------------------|----------------|-----------------------------|---|
| <b>Supplier Item Desc:</b> | 16 OZ COLD CUP | <b>Item No:</b>             | CP2942  |
| <b>Items per Case:</b>     |                | <b>Tie Qty:</b>             | 5   |
| <b>Innerpack Contents:</b> | 1200           | <b>High Qty:</b>            | 5   |
| <b>Item Size:</b>          |                | <b>Cases Per Pallet:</b>    | 25  |
| <b>Item Shelf Life:</b>    |                | <b>Stacking Allowed:</b>    | <input checked="" type="radio"/> Yes <input type="radio"/> No |
| <b>Case Length:</b>        | 22.125         | <b>Mandatory Case Cube:</b> | 3.43 CUBIC FEET   |
| <b>Case Width:</b>         | 15.125         | <b>Cases Per Truckload:</b> | 769   |
| <b>Case Depth:</b>         | 17.75          | <b>Gross Weight:</b>        | 29.28 POUND(S)  |
| <b>Case U/M:</b>           | INCH(S)        | <b>Net Weight:</b>          | 27.28 POUND(S)  |

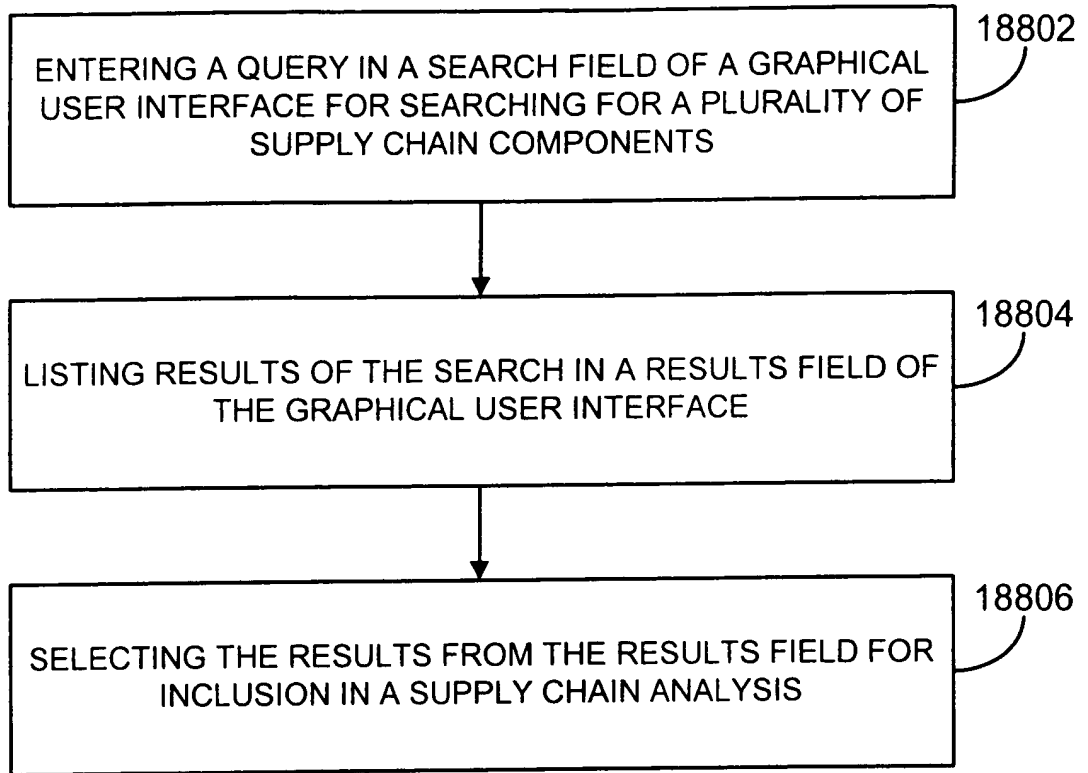
FIG. 186

18700



FIG. 187

18800



**FIG. 188**

18900

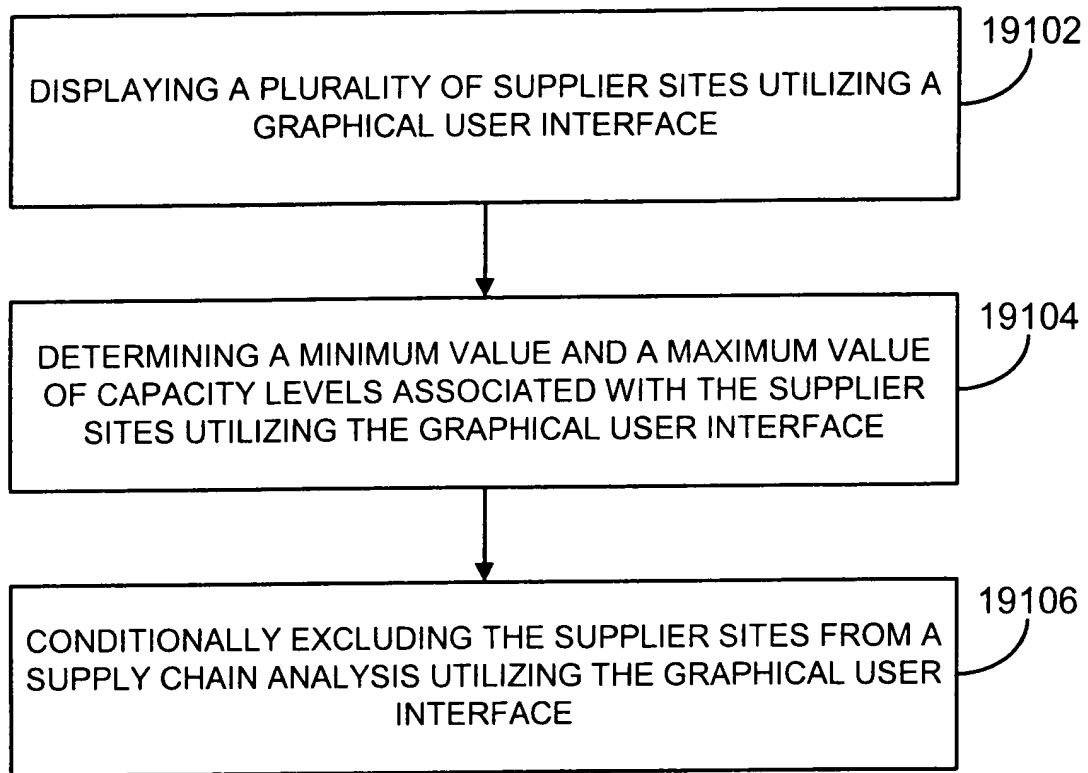
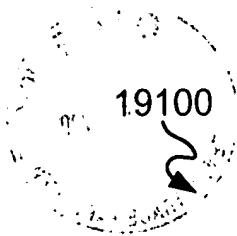
| Supplier                              | Terms | SLP/PLT    | Minimum     | Maximum     | Include   |   |
|---------------------------------------|-------|------------|-------------|-------------|---|---|
| CAVENDISH FARMS                       |       | ↓ Pallet ↓ |             |             | <input checked="" type="radio"/> Yes <input type="radio"/> No | ↑ |
| J.R. SIMPLOT COMPANY                  |       | ↓ Pallet ↓ |             |             | <input checked="" type="radio"/> Yes <input type="radio"/> No |   |
| LAMB-WESTON, INC.                     |       | ↓ Pallet ↓ | 200,000,000 |             | <input checked="" type="radio"/> Yes <input type="radio"/> No | ↓ |
| Supplier FOB                          |       |            | Minimum     | Maximum     | Include   |   |
| LAMB-WESTON, INC. - PASCO, WA         |       |            | 90,000,000  | 110,000,000 | <input checked="" type="radio"/> Yes <input type="radio"/> No |   |
| LAMB-WESTON, INC. - RICHLAND WA       |       |            | 0           | 55,000,000  | <input checked="" type="radio"/> Yes <input type="radio"/> No |   |
| LAMB-WESTON, INC. - AMERICAN FALLS ID |       |            | 90,000,000  | 110,000,000 | <input checked="" type="radio"/> Yes <input type="radio"/> No |   |

FIG. 189

19000

| Supplier                                  | Terms | SLP/PLT    | Minimum     | Maximum     | Include   |   |
|---|-------|------------|-------------|-------------|---|---|
| MCCAIN FOODS                              |       | ↓ Pallet ↓ |             |             | <input checked="" type="radio"/> Yes <input type="radio"/> No | ↑ |
| NESTLE FOOD COMPANY                       |       | ↓ Pallet ↓ |             |             | <input checked="" type="radio"/> Yes <input type="radio"/> No |   |
| ORE-IDA FOODS                             |       | ↓ Pallet ↓ | 225,000,000 |             | <input checked="" type="radio"/> Yes <input type="radio"/> No | ↓ |
| Supplier FOB                              |       |            | Minimum     | Maximum     | Include   |   |
| MCCAIN FOODS, LTD. - PRINCE EDWARD ISLAND |       |            | 18,000,000  | 30,000,000  | <input type="radio"/> Yes <input checked="" type="radio"/> No |   |
| MCCAIN FOODS, LTD. - PORTAGE LE PRAIRIE   |       |            | 45,000,000  | 50,000,000  | <input type="radio"/> Yes <input checked="" type="radio"/> No |   |
| MCCAIN FOODS, INC. - OTHELLO, WA          |       |            | 27,000,000  | 132,000,000 | <input checked="" type="radio"/> Yes <input type="radio"/> No |   |

FIG. 190



**FIG. 191**

10045003.07604

19200

**FIG. 192**

19300

| Supplier                    | # | Volume |  |
|-----------------------------|---|--------|--|
| SSI FOOD SERVICES           | 0 |        |  |
| TEXAS AMERICAN FOOD SERVICE | 0 |        |  |
| WHITEFORD FOODS             | 0 |        |  |

| Supplier FOB                   | Item       | Cont FOB | # | Volume    |
|--------------------------------|------------|----------|---|-----------|
| TEXAS AMERICAN FOOD SERVICE-TX | BEEF - 77% | 1.0026   | 0 |           |
| TEXAS AMERICAN FOOD SERVICE-TX | BEEF - 77% | 1.0016   | 1 | 2,090,000 |
| TEXAS AMERICAN FOOD SERVICE-TX | BEEF - 77% | 1.0010   | 2 | 2,508,000 |

FIG. 193

19400

| Supplier      | # | Volume  |  |
|---------------|---|---------|--|
| VENTURA FOODS | 0 |         |  |
| VENTURA FOODS | 1 | 100,000 |  |

| Supplier FOB                   | Item              | Cont FOB | # | Volume |
|--------------------------------|-------------------|----------|---|--------|
| VENTURA FOODS-CHAMBERSBURG, PA | MAYO-BULK         | 8.9400   | 0 |        |
| VENTURA FOODS-CHAMBERSBURG, PA | MAYO-BULK         | 8.8400   | 1 |        |
| VENTURA FOODS-CHAMBERSBURG, PA | SAUCE-BULK-TARTAR | 9.5100   | 0 |        |
| VENTURA FOODS-CHAMBERSBURG, PA | SAUCE-BULK-TARTAR | 9.4100   | 1 |        |
| VENTURA FOODS-CITY OF INDUSTRY | MAYO-BULK         | 9.1200   | 0 |        |
| VENTURA FOODS-CITY OF INDUSTRY | MAYO-BULK         | 9.0200   | 1 |        |
| VENTURA FOODS-CITY OF INDUSTRY | SAUCE-BULK-TARTAR | 9.5800   | 0 |        |
| VENTURA FOODS-CITY OF INDUSTRY | SAUCE-BULK-TARTAR | 9.4800   | 1 |        |

FIG. 194

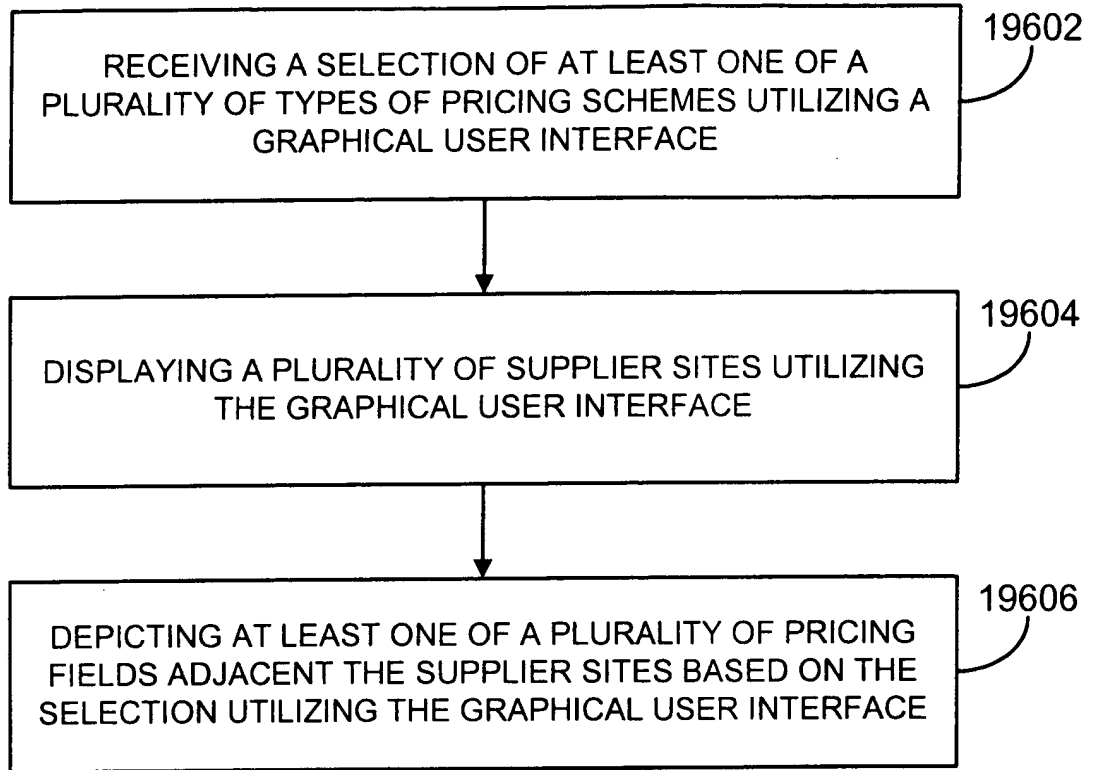
19500

| Item Description        |           | Supplier FOB                   |        |
|-------------------------|-----------|--------------------------------|--------|
| FRIES-COATED            |           | CAVENDISH-PRINCE EDWARD        |        |
| FRIES-COATED            |           | J.R. SIMPLOT COMPANY-HERMISTON |        |
| FRIES-COATED            |           | LAMB-WESTON, INC-PASCO, WA     |        |
| Distribution Center     | Delivered | #                              | Volume |
| AMERISERVE-OMAHA, NE    | 0.3750    | 0                              | 0      |
| AMERISERVE-PLYMOUTH, MN | 0.3850    | 0                              | 0      |
| AMERISERVE-WAUKESHA     | 0.3670    | 0                              | 0      |
| FLEMING FOODS-KAPOLEI   | 0.4725    | 0                              | 0      |
| KING PROVISION-ATLANTA  | 0.3950    | 0                              | 0      |

FIG. 195

00015000 07015004





**FIG. 196**

FIG. 196

19700

| Total Rest. Growth Amount   |                     | Usage Period         |                            |
|-----------------------------|---------------------|----------------------|----------------------------|
| 5.00% ~ 19702               |                     | 09/01/97 to 08/31/98 |                            |
| Distribution Center         | Current Rest. Count | Restaurant Growth %  | Projected Avg. Rest. Count |
| AMERISERVEPOST-ALBUQUERQUE  | 27                  | 5.00%                | 28                         |
| AMERISERVEPOST-DENVER       | 35                  | 5.00%                | 37                         |
| AMERISERVEPOST-SALT LAKE UT | 2                   | 5.00%                | 2                          |
| AMERISERVE-OMAHA, NE        | 166                 | 5.00%                | 174                        |

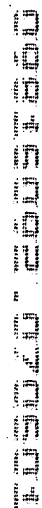
FIG. 197

19800

| Item                |                | Item Growth %         |              | Usage Period |                |                 |
|---------------------|----------------|-----------------------|--------------|--------------|----------------|-----------------|
| CHICKEN-PATTY       |                | .0.00                 |              |              |                |                 |
|                     |                |                       |              |              |                |                 |
| Distribution Center | Previous Usage | Projected Rest. Count | Covg. Factor | Avg. # RM    | DC/Item Growth | Projected Usage |
| AMER-OMAMA          | 44,035         | 166                   | 98.49%       | 24.12        | 4.00%          | 49,205          |
| AMER-PLYMOUTH       | 37,141         | 177                   | 100.00%      | 18.30        | 5.00%          | 40,823          |
| AMER-MILWAUK        | 38,520         | 188                   | 100.00%      | 19.02        | 0.00%          | 42,909          |

FIG. 198

1990



**FIG. 199**

20000

| Supplier FOB                        |                | Address |        |
|-------------------------------------|----------------|---------|--------|
| CAVENDISH FARMS                     | Dieppe         | NB      | E1A6X4 |
| J.R. SIMPLOT COMPANY-HERMISTON, OR  | Hermiston      | OR      | 99999  |
| LAMB-WESTON, INC -AMERICAN FALLS ID | American Falls | ID      | 83211  |

| Distribution Center           | Lane Restriction             |  | Honor TL Rate            |
|-------------------------------|------------------------------|--|--------------------------|
| AMERISERVE/POST-ALBUQUERQUE   | <input type="radio"/> Solver | <input type="radio"/> Required <input checked="" type="radio"/> Excluded | <input type="checkbox"/> |
| AMERISERVE/POST-DENVER        | <input type="radio"/> Solver | <input type="radio"/> Required <input checked="" type="radio"/> Excluded | <input type="checkbox"/> |
| AMERISERVE/POST-SALT LAKE, UT | <input type="radio"/> Solver | <input type="radio"/> Required <input checked="" type="radio"/> Excluded | <input type="checkbox"/> |
| AMERISERVE-OMAHA, NE          | <input type="radio"/> Solver | <input type="radio"/> Required <input checked="" type="radio"/> Excluded | <input type="checkbox"/> |
| AMERISERVE-PLYMOUTH, MN       | <input type="radio"/> Solver | <input type="radio"/> Required <input checked="" type="radio"/> Excluded | <input type="checkbox"/> |

FIG. 200

20002

20100

| Supplier FOB                        |                | Address |        |
|-------------------------------------|----------------|---------|--------|
| CAVENDISH FARMS                     | Dieppe         | NB      | E1A6X4 |
| J.R. SIMPLOT COMPANY-HERMISTON, OR  | Hermiston      | OR      | 99999  |
| LAMB-WESTON, INC -AMERICAN FALLS ID | American Falls | ID      | 83211  |

| Distribution Center         | Lane Restriction                        |  |
|-----------------------------|---|--|
| AMERISERVE/POST-ALBUQUERQUE | <input type="radio"/> Solver            | <input checked="" type="radio"/> Required <input type="radio"/> Excluded |
| AMERISERVE/POST-DENVER      | <input checked="" type="radio"/> Solver | <input type="radio"/> Required <input type="radio"/> Excluded            |

FIG. 201

20200


| Invalid Selection   |  |
|---|--|
|  | AMERISERVE/POST-ALBUQUERQUE is already required by J.R. SIMPLOT COMPANY-HERMISTON, OR. |
| <input type="button" value="OK"/>   |  |

FIG. 202

20300

DISPLAYING A PLURALITY OF DISTRIBUTION CENTERS OF A  
SUPPLY CHAIN UTILIZING A GRAPHICAL USER INTERFACE

20302

DESIGNATING A LANE RESTRICTION OF EACH OF THE  
DISTRIBUTION CENTERS UTILIZING THE GRAPHICAL USER  
INTERFACE

20304

CONDITIONALLY INVOLVING THE DISTRIBUTION CENTERS  
IN A SUPPLY CHAIN ANALYSIS BASED ON THE  
DESIGNATION

20306

**FIG. 203**



| Supplier FOB                        |                   | Address        |    |        |
|-------------------------------------|-------------------|----------------|----|--------|
| CAVENDISH FARMS                     |                   | Dieppe         | NB | E1A6X4 |
| J.R. SIMPLOT COMPANY-HERMISTON, OR  |                   | Hermiston      | OR | 99999  |
| LAMB WESTON, INC.-AMERICAN FALLS ID |                   | American Falls | ID | 83211  |
| Distribution Center                 | Truckload Freight | Lane Distance  |    |        |
| AMERISERVE POST-ALBUQUERQUE         | 1,617             |                |    |        |
| AMERISERVE POST-DENVER              | 1,277             |                |    |        |
| AMERISERVE POST-SALT LAKE, UT       | 691               |                |    |        |

FIG. 204

20500

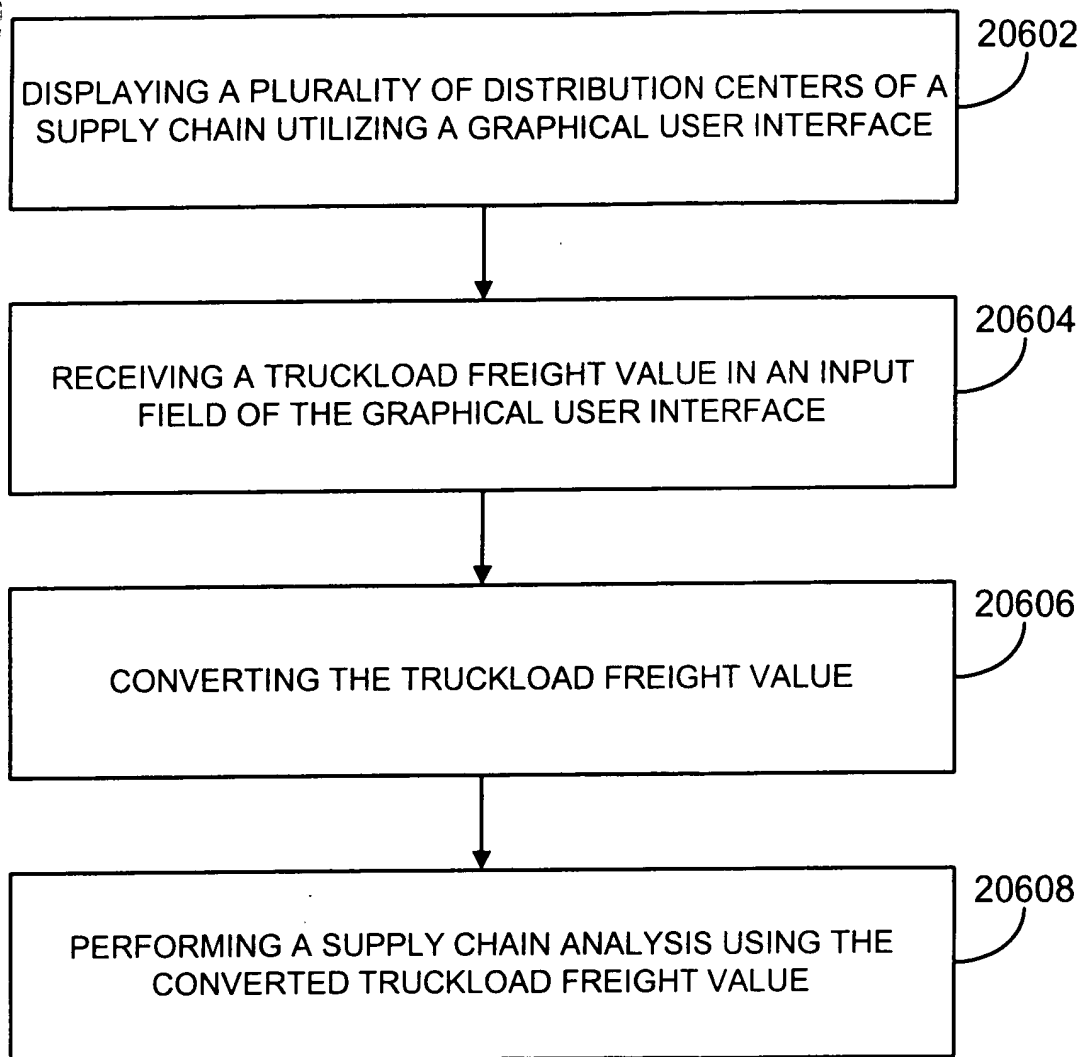
| Supplier FOB                 |              | Address |       |
|------------------------------|--------------|---------|-------|
| O.K. FOODS-FORT SMITH AR     | Fort Smith   | AR      | 72904 |
| TYSON FOODS-GREEN FORREST AR | Green Forest | AR      | 72638 |
| TYSON FOODS-RUSSELVILLE AR   | Russelville  | AR      | 72801 |

| Distribution Center | Weight | LTL Minimum | 0 to 1,000 LBS | 1,001 to 5,000 LBS | 5,001 to 10,000 LBS | 10,001 to 20,000 LBS | 20,000 LBS + |
|---------------------|--------|-------------|----------------|--------------------|---------------------|----------------------|--------------|
| PS-ATLANTA          | 15,000 |             |                |                    |                     | 1.10                 |              |
| PS-BURLINGTON       | 15,000 | 400.00      |                |                    |                     | 1.20                 |              |

FIG. 205

00916093, 0706074  
115020, 05051500

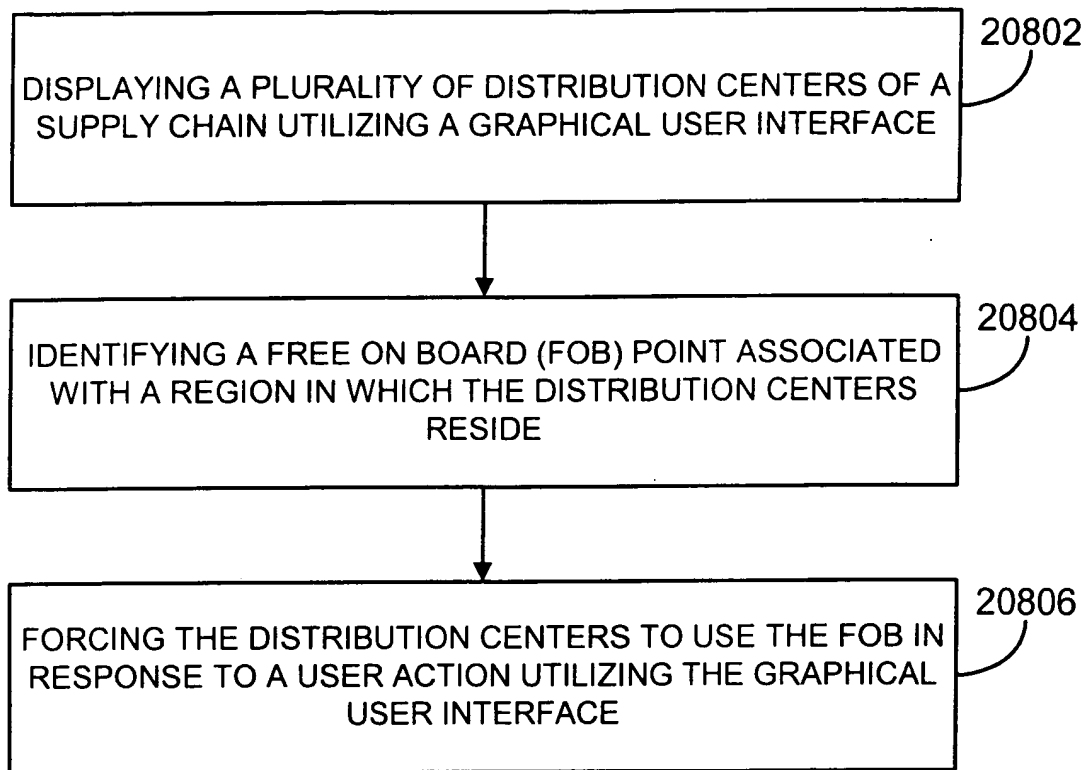
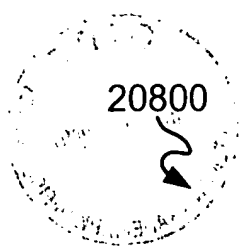
00945092.07604  
10520254500



**FIG. 206**







**FIG. 208**

FIG. 208



20900

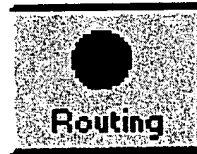


FIG. 209

21000

**Report Selection**

Report Type:  Report Name:

**Report Parameters**

Supplier:

Supplier FOB:

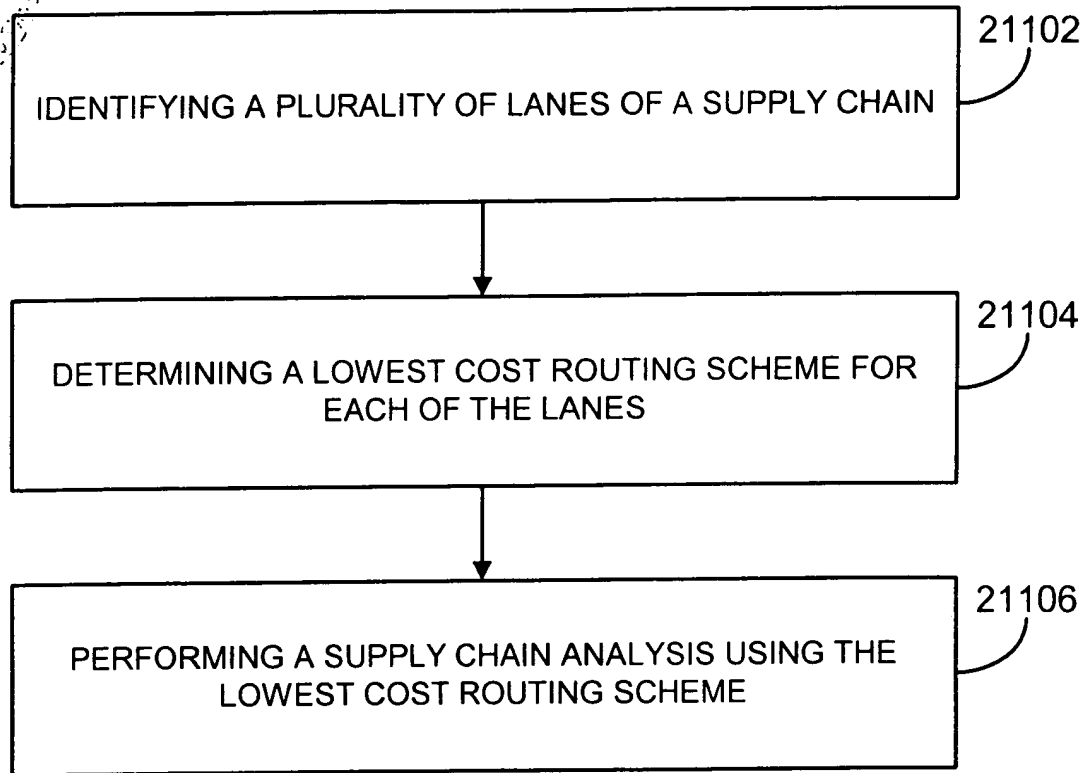
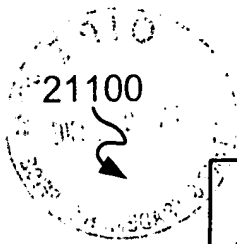
Distribution Center:

Version:

**Report List:**

- Freight Information Provided
- Freight Information Provided
- LTL Routing Grid By Lane
- Routing Results By Lane
- Routing Results By Lane, Item
- Routing Results w/ RDC Breakout By Lane
- Routing Results w/ RDC Breakout By Lane, Item
- TL Freight Variance Analysis

FIG. 210



**FIG. 211**

FIG. 211

21200

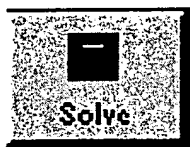


FIG. 212

21300

21302

**Report Selection**

| Report Type:            | Report Name:                    |
|-------------------------|---------------------------------|
| Awarded Volume          | Awarded Volume by Item - Detail |
| Awarded Volume          |                                 |
| Comparison Reports      |                                 |
| Cost Matrix Preview     |                                 |
| Optimal Product Routing |                                 |
| Tab Reports             |                                 |
|                         |                                 |
|                         | ew Capacity & Prices            |

FIG. 213



21400

Awarded Volume by Item - Detail  
Awarded Volume by Item - Detail  
Awarded Volume by Item - Freight  
Awarded Volume by Item - Summary  
Competing DC Freight Analysis by Item  
Lane Assignment Matrix  
Lane Weighted Average Delivered Cost

**FIG. 214**

21500

Assigned Volume Percentages (no conversion)  
Assigned Volume Percentages (with conversion)  
Invoice FOB Detail Comparison (no conversion)  
Invoice FOB Detail Comparison (with conversion)  
Invoice FOB Savings Comparison (no conversion)  
Invoice FOB Savings Comparison (with conversion)

**FIG. 215**

21600

| Report Type        | Report Name                                 |
|--------------------|---|
| Comparison Reports | Assigned Volume Percentages (no conversion) |

**FIG. 216**

21700

| Report Name                                   |
|---|
| Assigned Volume Percentages (no conversion)   |
| Assigned Volume Percentages (no conversion)   |
| Assigned Volume Percentages (with conversion) |
| Invoice FOB Detail Comparison (no conversion) |

**FIG. 217**

FIG. 214



|                        |  |
|------------------------|--|
| Item:                  | HASH BROWNS(ROUND)   |
| Comparison Versions:   | Base version<br>With LTL riding with CCF, forced TL<br>LTL moving with CCF, no Cavendish |
| Include Cost Matrices: | Yes <input checked="" type="radio"/> No <input type="radio"/>                            |

FIG. 218

21900



FIG. 219

20250220 070501

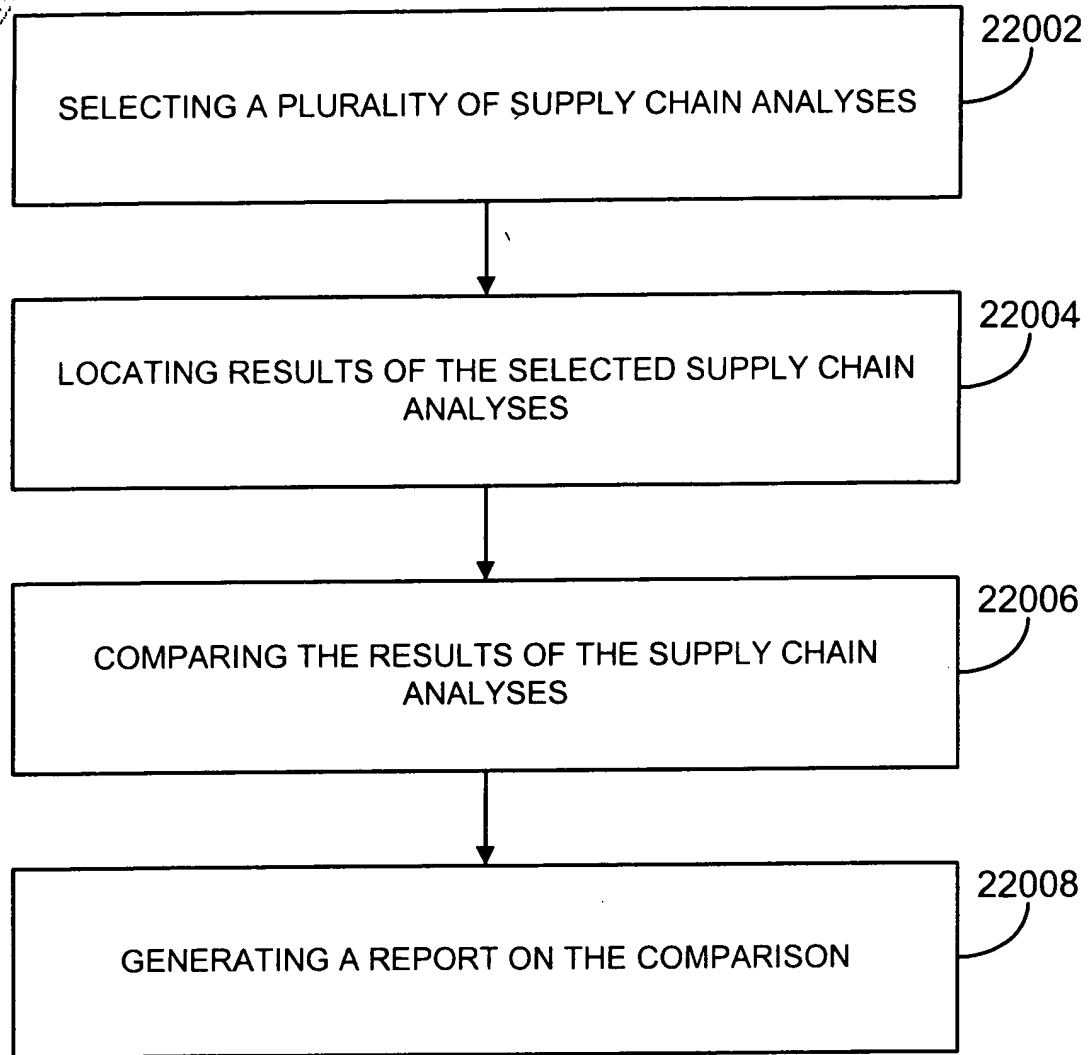
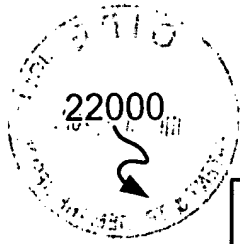


FIG. 220



22100

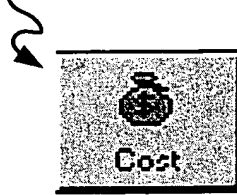


FIG. 221

22200

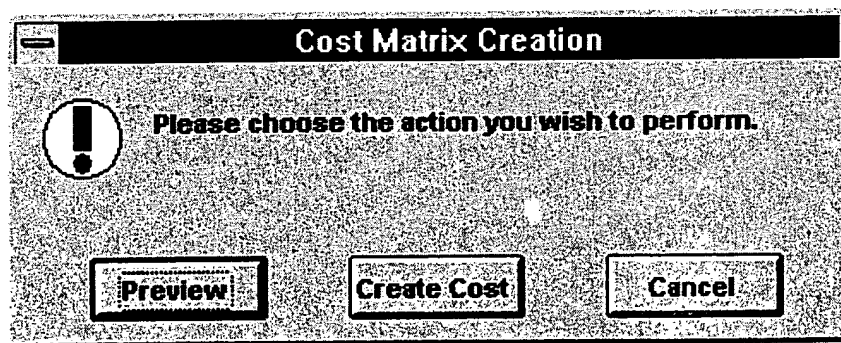


FIG. 222

FIG. 221





Supply Patronage Sales/Inv Utilities Data Options

|                          |                      |          |
|--------------------------|----------------------|----------|
| Supplier                 | Least Cost           | Contract |
| Supplier Site            |                      |          |
| Distributor              |                      |          |
| DC                       |                      |          |
| Item                     |                      |          |
| Proposal                 |                      |          |
| Least Cost Analysis      |                      |          |
| Formula Pricing          | Edit / View          |          |
| Contract                 | New (Using Previous) |          |
| Cost                     |                      |          |
| Vendor Rating            |                      |          |
| Contact Management       |                      |          |
| Logistics & Distribution |                      |          |
| Bakery Coverage          |                      |          |

22300

FIG. 223

22400

Formula Pricing - BEEF - 77% - 04/06/98

|              |         |         |          |            |             |
|--------------|---------|---------|----------|------------|-------------|
| General Info | Pricing | Freight | Formulas | Block Cost | Adjustments |
|--------------|---------|---------|----------|------------|-------------|

Pricing ID: 12

Description: Beef Pricing 04/06/01

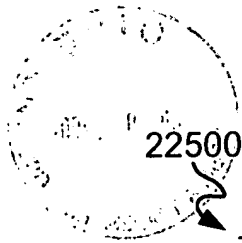
Item: BEEF - 77%

Raw Material Pricing Date: 04/06/01 From: 03/23/01 To: 04/03/01

Cost Matrix Begin Date: 03/15/01 End Date: 03/28/01

FOB Adjustment Amount: 0.0000

FIG. 224



| Formula Pricing - BEEF - 77% - 04/06/98 |                         |                         |                         |                         |                         |                         |                            |                         |                            |                            |                     |                           |  |
|---|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|----------------------------|-------------------------|----------------------------|----------------------------|---------------------|---------------------------|--|
| General Info                            |                         | Pricing                 |                         | Freight                 |                         | Formulas                |                            | Block Cost              |                            | Adjustments                |                     |                           |  |
| Date                                    | FRSH<br>DOM 50%<br>TRIM | FRSH<br>DOM 65%<br>TRIM | FRSH<br>DOM 77%<br>TRIM | FRSH<br>DOM 75%<br>TRIM | FRSH<br>DOM 88%<br>LEAN | FRSH<br>DOM 85%<br>LEAN | FRSH<br>DOM 98%<br>LEAN BL | FRSH<br>DOM 98%<br>LEAN | FRSH<br>DOM 98%<br>LEAN YW | FRZN<br>DOM 98%<br>LEAN BL | IMP AUS<br>30% LEAN | Lean<br>Fine Tatr<br>Beef |  |
| 3/23/98                                 | 0.8800                  | 0.9100                  | 0.9052                  | 0.9300                  | 0.9318                  | 0.9900                  | 0.9900                     | 0.9950                  | 1.0000                     | 0.9500                     | 0.9500              | 0.7960                    |  |
| 03/24/98                                | 0.8800                  | 0.9100                  | 0.9149                  | 0.9400                  | 0.9224                  | 0.9800                  | 1.0000                     | 1.0500                  | 1.1000                     | 0.9400                     | 0.9600              | 0.8400                    |  |
| 03/25/98                                | 0.8800                  | 0.9150                  | 0.8857                  | 0.9100                  | 0.9224                  | 0.9800                  | 1.1000                     | 1.1500                  | 1.2000                     | 0.9500                     | 0.9300              | 0.9200                    |  |
| 03/26/98                                | 0.8850                  | 0.9155                  | 0.8945                  | 0.9190                  | 0.9275                  | 0.9855                  | 1.2000                     | 1.2500                  | 1.3000                     | 0.9600                     | 0.9500              | 1.0000                    |  |
| 03/27/98                                | 0.8900                  | 0.9200                  | 0.9344                  | 0.9600                  | 0.9275                  | 0.9855                  | 1.0000                     | 1.0500                  | 1.1000                     | 0.9550                     | 0.9800              | 0.8400                    |  |
| 03/30/98                                | 0.8800                  | 0.9300                  | 0.9441                  | 0.9700                  | 0.9318                  | 0.9900                  | 0.9995                     | 0.9998                  | 1.0000                     | 0.9870                     | 0.9650              | 0.7998                    |  |
| 03/31/98                                | 0.8860                  | 0.9160                  | 0.9539                  | 0.9800                  | 0.9412                  | 1.0000                  | 1.1000                     | 1.1250                  | 1.1500                     | 0.9550                     | 0.9870              | 0.9000                    |  |
| 04/01/98                                | 0.9700                  | 0.9200                  | 0.9383                  | 0.9650                  | 0.8224                  | 0.9800                  | 1.2000                     | 1.2300                  | 1.2600                     | 0.9630                     | 0.9630              | 0.9840                    |  |
| 04/02/98                                | 0.8500                  | 0.9400                  | 0.9490                  | 0.9750                  | 0.9318                  | 0.9900                  | 1.0000                     | 1.0250                  | 1.0500                     | 0.9540                     | 0.9870              | 0.8200                    |  |
| 04/03/98                                | 0.8515                  | 0.9700                  | 0.9539                  | 0.9800                  | 0.9412                  | 1.0000                  | 1.1000                     | 1.0750                  | 1.0500                     | 0.9580                     | 0.9870              | 0.8600                    |  |
|   | 0.8753                  | 0.9247                  | 0.9275                  | 0.9529                  | 0.9300                  | 0.9881                  | 1.0690                     | 1.0950                  | 1.1210                     | 0.9572                     | 0.9659              | 0.8760                    |  |

FIG. 225

22600

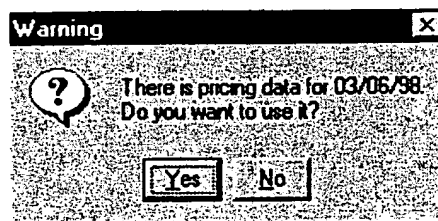


FIG. 226

22700

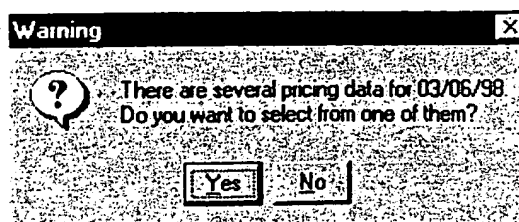


FIG. 227

22800

**Formula Pricing Selection**

| Pricing ID | Calc. Date | Description          |
|------------|------------|----------------------|
| 10         | 03/08/98   | Beef Pricing 3/8/98  |
| 11         | 03/23/98   | Beef Pricing 3/23/98 |

OK Cancel

FIG. 228

22900

**Formula Pricing - BEEF - 77% - 04/06/98**

General Info | Pricing | Freight | Formulas | Block Cost | Adjustments

| Supplier FOB                       | Address                   |
|------------------------------------|---------------------------|
| AMERICAN FOOD SERVICE              | King of Prussia, PA 19406 |
| DIVERSITY FOOD PROCESSING-VIRGINIA | Petersburg, VA 23805      |
| GOOD SERVINGS PRODUCTS-NH          | Manchester, NH 03108      |

| Material Type                  | Freight Amt |
|--------------------------------|-------------|
| Fresh Domestic 50% Trim        | 0.0450      |
| Fresh Domestic 65% Trim        | 0.0000      |
| Fresh Domestic 73% Trim        | 0.0000      |
| Fresh Domestic 75% Trim        | 0.0000      |
| Fresh Domestic 80% Lean        | 0.0000      |
| Fresh Domestic 85% Lean        | 0.0000      |
| Fresh Domestic 90% Lean        | 0.0400      |
| Fresh Domestic 90% Lean-Blue   | 0.0000      |
| Fresh Domestic 90% Lean-Yellow | 0.0000      |
| Frozen Domestic 90% Lean       | 0.0000      |
| Imported Australia 90% Lean    | 0.0150      |

FIG. 229



| Formula Pricing - BEEF - 77% - 04/06/98 |        |         |        |         |        |          |        |            |        |             |        |        |        |        |        |        |        |
|---|--------|---------|--------|---------|--------|----------|--------|------------|--------|-------------|--------|--------|--------|--------|--------|--------|--------|
| General Info                            |        | Pricing |        | Freight |        | Formulas |        | Block Cost |        | Adjustments |        |        |        |        |        |        |        |
| Formula                                 | FDS6TR |         | FDS6TR |         | FD73TC |          | FDS6LC |            | FDS6LM |             | FDS6LC |        | DUAL98 |        | LFTB   |        | Total  |
|   | Pct.   | Cost    | Pct.   | Cost    | Pct.   | Cost     | Pct.   | Cost       | Pct.   | Cost        | Pct.   | Cost   | Pct.   | Cost   | Pct.   | Cost   |        |
| AFS-1                                   | 0.3120 | 0.2671  |        |         |        |          |        |            |        |             | 0.1880 | 0.2134 | 0.4000 | 0.3924 | 0.1000 | 0.0911 | 0.9948 |
| DIV-1                                   | 0.1400 | 0.1295  | 0.2000 | 0.1949  | 0.1400 | 0.1368   |        |            |        |             | 0.2000 | 0.2190 | 0.3200 | 0.3139 |        |        | 0.9941 |
| OS-1                                    | 0.3270 | 0.3042  |        |         |        |          |        |            |        |             | 0.1730 | 0.1972 | 0.3600 | 0.3548 | 0.1400 | 0.1303 | 0.9869 |
| S&C-1                                   | 0.2414 | 0.2200  |        |         |        |          | 0.2179 | 0.2026     | 0.2179 | 0.2153      | 0.2179 | 0.2386 |        |        | 0.1050 | 0.0956 | 0.9721 |
| SER-1                                   | 0.3250 | 0.2926  |        |         |        |          |        |            |        |             | 0.1750 | 0.1951 | 0.3650 | 0.3571 | 0.1350 | 0.1236 | 0.9684 |
| TEX-1                                   | 0.3090 | 0.2766  |        |         |        |          |        |            |        |             | 0.3410 | 0.3802 | 0.2500 | 0.2452 | 0.1000 | 0.0896 | 0.9916 |
| WHI-1                                   | 0.3250 | 0.2958  |        |         |        |          |        |            |        |             | 0.1750 | 0.1969 | 0.3650 | 0.3608 | 0.1350 | 0.1230 | 0.9765 |
| WIS-1                                   | 0.3325 | 0.2977  |        |         |        |          |        |            |        |             | 0.4675 | 0.5185 | 0.1000 | 0.0968 | 0.1000 | 0.0890 | 1.0018 |

FIG. 230

23100

| Formula Pricing - BEEF - 77% - 04/06/98 |                   |         |            |          |            |                                     |
|---|-------------------|---------|------------|----------|------------|-------------------------------------|
| General Info                            |                   | Pricing | Freight    | Formulas | Block Cost | Adjustments                         |
| Formula                                 | Raw Material Cost | Yield   | Block Cost | Margin   | FOB Price  | Include?                            |
| AFS-1                                   | 0.9840            | 0.99    | \$0.9990   | 0.1232   | \$1.1222   | <input checked="" type="checkbox"/> |
| DIV-1                                   | 0.9941            | 0.98    | \$1.0123   | 0.1669   | \$1.1792   | <input checked="" type="checkbox"/> |
| GS-1                                    | 0.9866            | 0.98    | \$1.0037   | 0.1287   | \$1.1324   | <input checked="" type="checkbox"/> |
| S&C-1                                   | 0.9721            | 1.00    | \$0.9721   | 0.1457   | \$1.1178   | <input checked="" type="checkbox"/> |
| SER-1                                   | 0.9684            | 0.99    | \$0.9831   | 0.1325   | \$1.1156   | <input checked="" type="checkbox"/> |
| TEX-1                                   | 0.9916            | 0.99    | \$1.0067   | 0.1232   | \$1.1299   | <input checked="" type="checkbox"/> |
| WHI-1                                   | 0.9765            | 0.98    | \$0.9939   | 0.1275   | \$1.1214   | <input checked="" type="checkbox"/> |
| WIS-1                                   | 1.0018            | 0.98    | \$1.0202   | 0.1334   | \$1.1536   | <input checked="" type="checkbox"/> |

FIG. 231



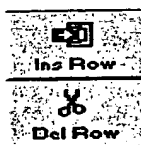
Formula Pricing - BEEF - 77% - 04/06/98

| Formula | Raw Cost | Yield  | FOB Price | Margin | Adjustments | Adj. FOB Price |
|---------|----------|--------|-----------|--------|-------------|----------------|
| AFS-1   | 0.9840   | 0.9850 | 0.9990    | 0.1232 | 0.0000      | 1.1222         |
| DIV-1   | 0.9941   | 0.9820 | 1.0123    | 0.1669 | 0.1500      | 1.3292         |
| GS-1    | 0.9868   | 0.9830 | 1.0037    | 0.1287 | 0.0000      | 1.1324         |
| S&C-1   | 0.9721   | 1.0000 | 0.9721    | 0.1457 | 0.0000      | 1.1178         |
| SER-1   | 0.9684   | 0.9850 | 0.9831    | 0.1325 | 0.0000      | 1.1156         |
| TEX-1   | 0.9916   | 0.9850 | 1.0067    | 0.1232 | 0.0000      | 1.1299         |

| Amount | Adjustment Desc |
|--------|-----------------|
| 0.1500 | Upcharge        |

FIG. 232



23300



23302

FIG. 233

23400



FIG. 234

23500

| Formula Maintenance     |                                    |                                 |            |
|-------------------------|------------------------------------|---------------------------------|------------|
| Formula ID              | Facility                           | Description                     | Short Name |
| 5                       | AMERICAN FOOD SERVICE              | American Food Service Formula A | AFS-1      |
| 7                       | DIVERSITY FOOD PROCESSING - VIRGIN | DIV Formula - 1b                | DIV-1      |
| 8                       | GOOD SERVINGS PRODUCTS - NH        | Good Servings Formula 1         | GS-1       |
| Number of Rows: 14      |                                    |                                 |            |
| Material Type           |                                    | Begin Date                      | Percentage |
| Fresh Domestic 50% Trim |                                    | 10/03/1997                      | 31.2000%   |
| Fresh Domestic 73% Trim |                                    | 10/01/1996                      | 20.0000%   |
| Fresh Domestic 85% Lean |                                    | 10/01/1997                      | 5.0000%    |
| Fresh Domestic 90% Lean |                                    | 10/01/1997                      | 18.8000%   |
| Number of Rows: 6       |                                    | 100.0000%                       |            |

FIG. 235

| Supply                   | Patronage | Sales/Inv | Utilities | Window | Hel |
|--------------------------|-----------|-----------|-----------|--------|-----|
| Supplier                 |           |           |           |        |     |
| Supplier Site            |           |           |           |        |     |
| Distributor              |           |           |           |        |     |
| DC                       |           |           |           |        |     |
| Item                     |           |           |           |        |     |
| Proposal                 |           |           |           |        |     |
| Least Cost Analysis      |           |           |           |        |     |
| Formula Pricing          |           |           |           |        |     |
| Contract                 |           |           |           |        |     |
| Cost                     |           |           |           |        |     |
| Vendor Rating            |           |           |           |        |     |
| Contact Management       |           |           |           |        |     |
| Logistics & Distribution |           |           |           |        |     |
| Bakery Coverage          |           |           |           |        |     |

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FIG. 236